

AGUA DAY 2020

Rotoplas 2025, a sustainable growth story

Grupo Rotoplas, S.A.B. de C.V. (BMV: AGUA*) ("Rotoplas" or "The Company"), the leading provider of water solutions in the Americas, hosted the virtual AGUA DAY 2020 today, sharing the results of the transformation program Flow as well as its business plans and goals for the next five years.

The speakers at the conference were Carlos Rojas Aboumrad, CEO, Mario Romero, CFO, José Luis Mantecón, CSO, and Lapo Mori, a partner at McKinsey. The main topics discussed included:

1. Trends in the water industry.
2. Status of the Flow transformation program and the main strategies for achieving sustainable growth over the next five years.
3. Key figures for 2025.

Sales increase	2x
Adjusted EBITDA margin	≥ 20%
Net Debt / Adjusted EBITDA	≤ 2.0x
ROIC	ROIC > Cost of Capital ROIC ~20%

4. Guidance for 2021

Sales growth	≥ 10%
Adjusted EBITDA margin	≥ 19%
Net Debt / Adjusted EBITDA	≤ 2.0x
ROIC	Cost of Capital + 100 bps

5. Sustainability performance and achievements over the past five years.
6. The Sustainability Strategy as a motivating factor in Rotoplas.
7. Rotoplas' commitment to society and its stakeholders.

The presentation of the event can be found in the following link:

https://rotoplas.com/investors/rtp_resources/eng/4Q20/AGUA-Day2020-web.pdf



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About the Company

Grupo Rotoplas S.A.B. de C.V. is America's leading provider of solutions for storing, piping, heating, purifying and recycling water. With 40 years of experience in the industry and 18 plants throughout the Americas, Rotoplas is present in 14 countries and has a portfolio that includes water services and 27 product lines. Grupo Rotoplas has been listed on the Mexican Stock Exchange (BMV) under the ticker "AGUA" since December 2014. In 2019 the company started *Flow*, a transformation program, aimed to increase profitability with special emphasis on ROIC to continue creating value in the long term for all of its stakeholders.

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