

**Industry-leading growth and  
superior total shareholder return  
with low-cost & low-carbon  
world-class performance**

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**Investor Day  
December 9, 2021**



# About projections and forward-looking statements

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This presentation includes "forward-looking statements" concerning the future. The words such as "proposes," "aims," "aspires," "believes," "thinks," "forecasts," "expects," "anticipates," "intends," "should," "seeks," "estimates," "future" or similar expressions are included with the intention of identifying statements about the future. For the avoidance of doubt, any projection, guidance or similar estimation about the future or future results, performance or achievements is a forward-looking statement. Although the assumptions and estimates on which forward-looking statements are based are believed by our management to be reasonable and based on the best currently available information, such forward-looking statements are based on assumptions that are inherently subject to significant uncertainties and contingencies, many of which are beyond our control.

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Forward-looking statements speak only as of the date on which they were made, and we undertake no obligation to release publicly any updates or revisions to any forward-looking statements contained herein because of new information, future events or other factors. In light of these limitations, undue reliance should not be placed on forward-looking statements contained in this presentation. You should not take any statement regarding past trends or activities as a representation that the trends or activities will continue in the future. Accordingly, you should not put undue reliance on these statements. This presentation is not intended to constitute and should not be construed as investment advice.

## Other Information

Vista routinely posts important information for investors in the Investor Relations support section on its website, [www.vistaoilandgas.com](http://www.vistaoilandgas.com). From time to time, Vista may use its website as a channel of distribution of material information.

Accordingly, investors should monitor Vista's Investor Relations website, in addition to following Vista's press releases, SEC filings, public conference calls and webcasts.



# Agenda

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## Welcome

- Alejandro Cherñacov – Co-founder and Strategic Planning & Investor Relations Officer

## Superior shareholder return proposition

- Miguel Galuccio – Founder, Chairman of the Board and Chief Executive Officer

## Sustainability, a competitive advantage

- Gabriela Prete – Sustainability & QHSE Manager
- Alejandro Cherñacov

## Operational excellence

- Juan Garoby – Co-founder and Chief Operating Officer

## Profitable, resilient growth plan with significant upside

- Pablo Vera Pinto – Co-founder and Chief Financial Officer
- Alejandro Cherñacov

## Q&A





# Superior shareholder return proposition

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**Miguel Galuccio**

Founder, Chairman and Chief Executive Officer



# Key milestones to date

## SPAC + PIPE

**800 \$MM** raised as initial capital from top-notch international and Mexican investors

## Dual listing

**101 \$MM** gross proceeds raised in NYSE

## D&C activity

**40 wells** drilled and tied-in in Vaca Muerta with best-in-class productivity

## D&C cost <sup>(3)</sup>

**40%** reduction to 10 \$MM per well since 2019 <sup>(4)</sup>

## P1 Reserves

**122%** increase in proved reserves from YE2018 to YE2020

## Sustainability

**30%** reduction in GHG intensity in 2021

## De-SPAC

**750 \$MM** acquired operating conventional platform with significant VM upside

## Financing

**450 \$MM** raised through bond issuances in the Argentine market

## Production

**65%** production growth, from 24.5 to 40.3 Mboe/d from 2018 to 2021 <sup>(1)</sup>

## Lifting cost <sup>(5)</sup>

**46%** reduction to 7.5 \$/boe from 2018 to 2021 <sup>(2)</sup>

## Adj. EBITDA

**90%** increase in Adj. EBITDA from 2018 to 2021 <sup>(2)</sup>

## Safety

**<1.0 TRIR** in line with Tier 1 international oil & gas company performance

- Our performance track-record is built upon our Vista Way values: honest, innovative, agile, results-driven, team players
- Our founders and senior management are personally invested in the Company, with compensation for all our people tied to ESG goals
- We seek to continue providing reliable, low-cost and low-carbon energy, while delivering industry-leading total shareholder returns

Note: During the webcast presentation this slide was a short clip

(1) As of 3Q-21

(2) 2021 guidance as reported in 3Q-21 Earnings Webcast

(3) Normalized to a standard well design of 2,800 meters lateral length and 47 frac stages well

(4) 2019 includes pads #1 and #2, and current D&C cost includes pads #6, #7, #8 and #9

(5) Lifting cost includes production, transportation, treatment and field support services; excludes crude stock fluctuations, depreciation, royalties, direct taxes and commercial, exploration and G&A costs



# Well-positioned to thrive in the new energy context



The world needs reliable and affordable energy



The transition to low-carbon energy is a mandate



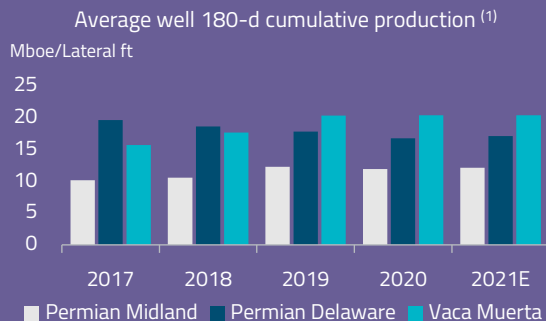
Shareholders are laser focused on capital discipline and earnings quality



Managing and benefiting from price volatility requires flexible short-cycle investment plans

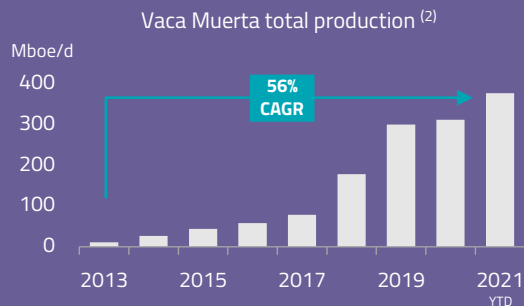
# Vaca Muerta, a world-class play fit for the future

## ✓ Low-cost, low-carbon O&G with top productivity



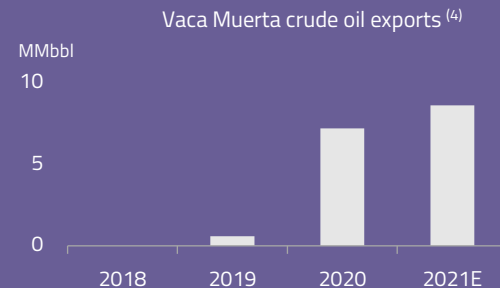
- Cumulative 180-d production increased 30% since 2017, surpassing Permian average well productivity levels <sup>(1)</sup>
- Low GHG emission intensity

## ✓ Already changed the energy paradigm in Argentina



- 35% share in Argentina's current total crude oil production
- 20% reduction of gas imports <sup>(3)</sup>

## ✓ On path to become a relevant crude oil export platform



- Successful positioning of Medanito as a highly competitive low-sulfur and light crude oil in international markets
- Domestic market fundamentals support view of increasing export volumes

(1) Horizontal oil wells (>70% oil content) on a normalized basis. Source: Rystad Energy

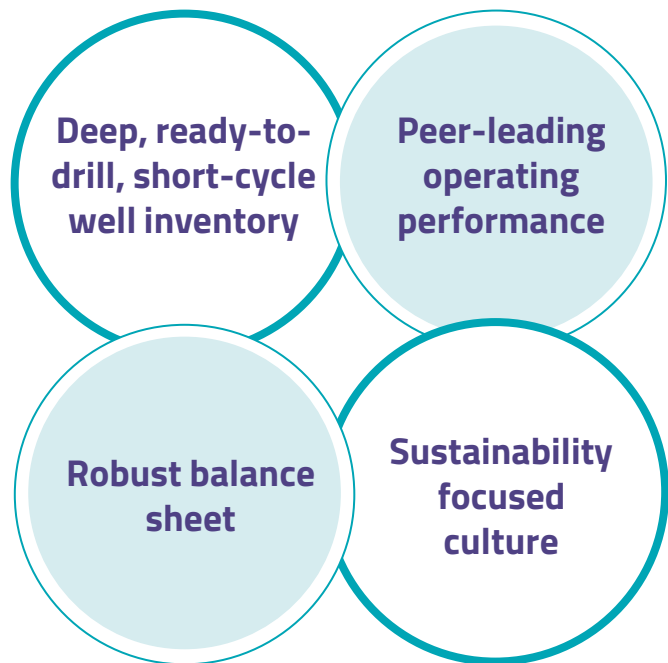
(2) Source: Economía y Energía Consulting, based on Chapter IV – Argentine Secretariat of Energy

(3) Source: Economía y Energía Consulting, comparing first 9 months of 2013 with first 9 months of 2021

(4) Source: Economía y Energía Consulting

# Superior shareholder return proposition

## Strong foundations



## Priorities for the next 5 years <sup>(1)</sup>

- ✓ Gradually increase D&C pace in Bajada del Palo Oeste from 20 to 40 wells per year
- ✓ Sell incremental crude oil production to export markets, reaching 60% of total oil production
- ✓ Continue reducing lifting cost to 6 \$/boe and development cost to 6.5 \$/boe
- ✓ Reduce GHG emission intensity by 75% (vis-à-vis 2020)
- ✓ Reduce gross debt by ~33% to 400 \$MM

(1) Please refer to slide #2 "About projections and forward-looking statements"



# Delivering strong total shareholder returns through 2026

## Key 2026 targets: <sup>(1)</sup>

### Industry-leading growth:

**Production**  
**80 Mboe/d**

**16%**  
CAGR <sup>(3)</sup>

**Adj. EBITDA**  
**+1 \$Bn <sup>(2)</sup>**

**24%**  
CAGR <sup>(3)</sup>

### Superior returns:

**Adj. EBITDA margin**  
**+65%**

**ROACE**  
**45% <sup>(4)</sup>**

### Financial flexibility:

**Gross leverage ratio**  
**0.4x**

**Net leverage ratio**  
**0.3x**

### Low-carbon energy:

**GHG emission intensity**  
**9 Kg CO<sub>2</sub>e/boe**

**75%**  
Reduction <sup>(5)</sup>

**Cumulative cash generation 1 \$Bn <sup>(6)</sup>**

(1) Pricing assumption of 60 \$/bbl flat real realized oil price (consistent with 65\$ Brent)

(2) Adj. EBITDA = Net (loss) / profit for the period + Income tax (expense) / benefit + Financial results, net + Depreciation + Restructuring and Reorganization expenses + Loss for impairment of assets+ Other adj.

(3) Cumulative annual growth rate from 2021 to 2026

(4) ROACE = Operating profit (loss) / (Average total debt + Average total equity)

(5) Compared to 2020

(6) Cumulative cash generation = opening cash balance + cash flow from operating activities – capital expenditures – ending cash balance

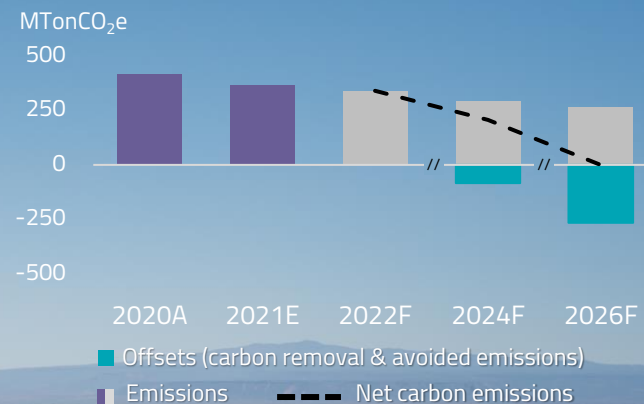
# Near-term roadmap to our net zero ambition



## We aspire to become net zero in 2026 <sup>(1)</sup>

- Our priority is to continue reducing our operational carbon footprint by implementing technologies currently available to us
- In 2022, we plan to launch our own portfolio of Nature Based Solutions (NBS) to remove CO<sub>2</sub> from the atmosphere, with the implementation of forest and soil carbon sequestration projects
- NBS is the most actionable, proven, efficient and scalable carbon removal alternative and we are well positioned to drive its implementation
- We will be transparent about our progress, consistent with our alignment with GRI, SASB and TCFD <sup>(2)</sup> frameworks

## GHG emissions & carbon removals



(1) Scope 1 & 2 emissions

(2) Reporting under Task Force on Climate-Related Financial Disclosures (TCFD) framework to be included in Vista's 2021 Sustainability Report



# Sustainability, a competitive advantage

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**Gabriela Prete**

Sustainability & QHSE Manager

**Alejandro Cherñacov**

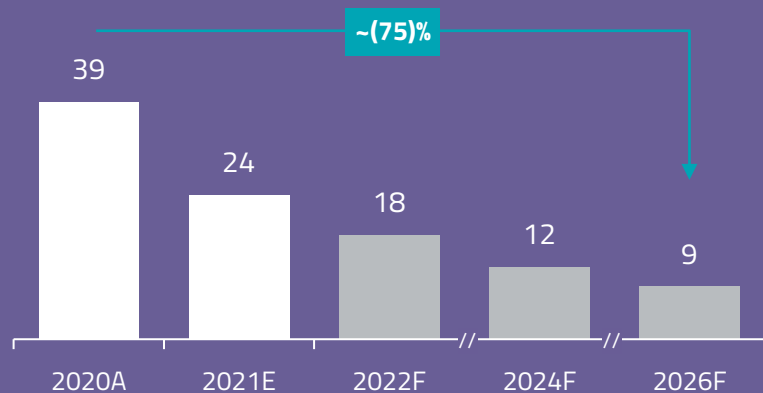
Co-founder and Strategic Planning and  
Investor Relations Officer



# Embracing the path to low-carbon energy production

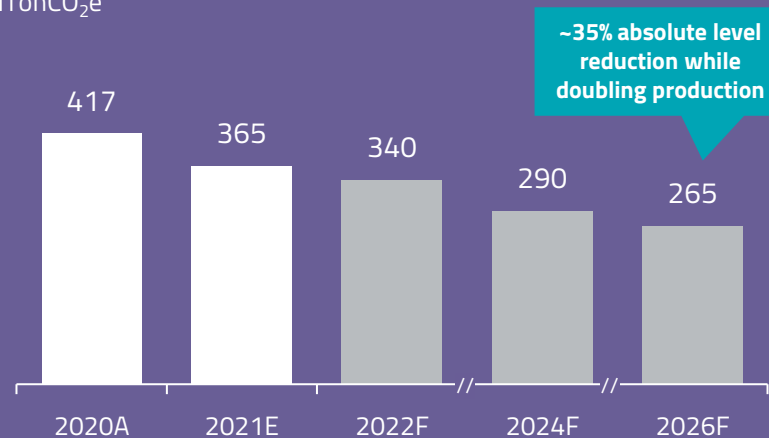
## GHG emission intensity (1)

kgCO<sub>2</sub>e/boe



## GHG emissions (1)

MtonCO<sub>2</sub>e



- Already implementing selected projects prioritized based on our carbon abatement cost curve, including vapor recovery units, blanketing gas in our storage tanks, improving parameters in the glycol dehydration process, and the electrification of compression stations
- All projects have a positive IRR with our internal carbon price of 50 \$/Tn
- Total capex forecast: 8 \$MM per year through 2026

(1) Scope 1 & 2 emissions

# Removing carbon from residual emissions through our NBS portfolio

- Strong emphasis on quality** → Maximize reliability and environmental benefits: projects aim to be material, incremental, measurable, permanent and promote bio-diversity
- Diversification** → Across geographical regions, project types and operating models to reduce risk
- Triple impact approach** → Ensure environmental, social and economic sustainability, in compliance with our high governance standards
- Stringent CO<sub>2</sub> accounting** → Based on an internally developed framework, aiming for higher standards than those of carbon verifying agencies
- Value generating NBS investment plan** → On the basis of nature-based CO<sub>2</sub> removals being the most cost-efficient solution out of hundreds of potential energy transition technologies, foresees 5-10 \$MM of annual NBS capex in the next 5 years, starting in 2022

# Investing in our people is a cornerstone of our ESG program

## Diversity, equity and inclusion

- Our main asset is our people, and we are strongly committed to developing an organizational culture that fosters diversity, equity and inclusion
- Ongoing gender action plan
  - ✓ New hiring
  - ✓ Mentoring
  - ✓ Training & awareness
  - ✓ Policies

## Actively engaged with local communities

- Active in local communities with sports, education, health and infrastructure projects
- Contributed equipment and infrastructure in Neuquén and Río Negro during the Covid-19 pandemic
- Signed collaboration agreements with provincial trade promotion entities for the development of local suppliers



We place significant value in our people, represented by both employees and the communities in which we operate, and understand that the sustainability of our business depends on how well we relate to them

Note: During the webcast presentation this slide was a short clip



# Our plan is supported by independent governance and clear accountability

## Board of Directors oversight

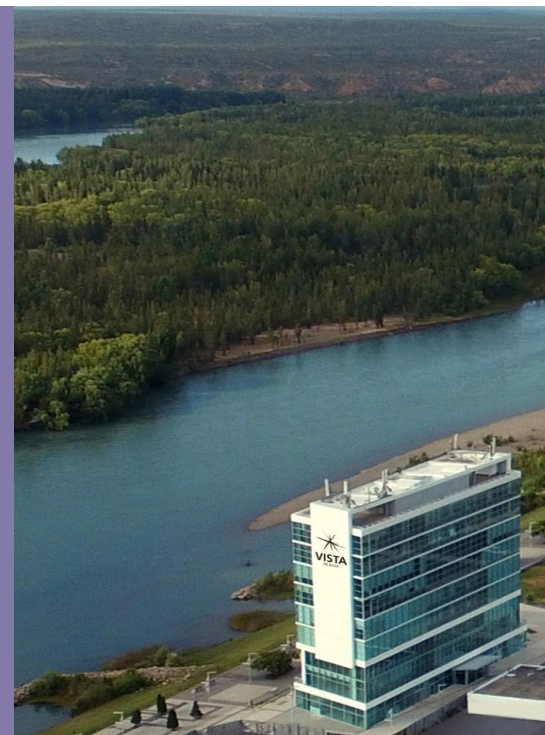
- BOD is responsible for supervising the Company's strategic direction and management via the Audit, Corporate Practices and Compensation Committees
- The Corporate Practices Committee reviews annual plan, risks and ESG strategy on a quarterly basis

## Board of Directors independence

- 67% of Board members are independent
- 100% of Board Committee seats are occupied by independent directors

## Accountability

- More than 20% of our employees are Vista shareholders through our Long-Term Incentive Plan
- 100% of our employees' short-term incentive compensation includes a relevant component of sustainability goals
- We set targets, measure and continuously raise the bar with respect to operational KPIs, including ESG impact



Note: Picture shows Vista Headquarters in Neuquén



# Operational excellence

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**Juan Garoby**

Co-founder and Chief Operating Officer

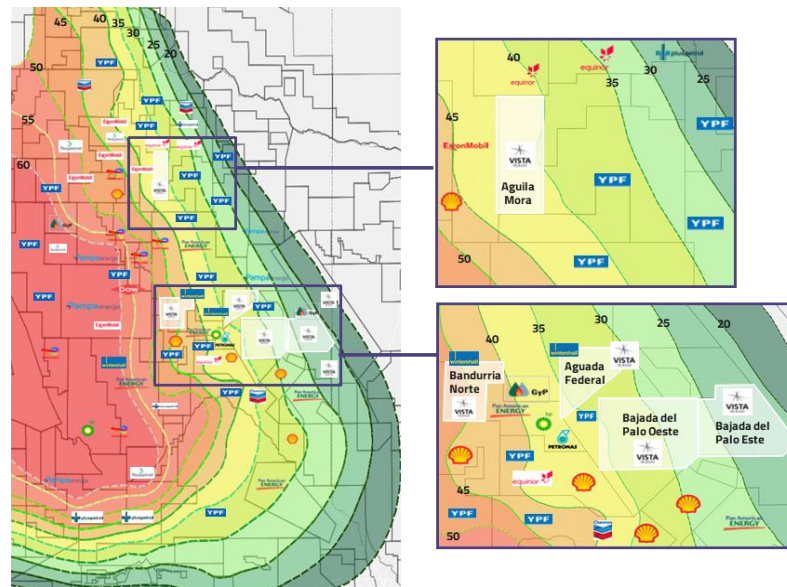




# From the core of Vaca Muerta to the world

Vista is a pure Vaca Muerta play and has become the second shale oil producer in Argentina

- Five concessions with 35-year terms covering more than 158 k acres (84% operated)
- Successfully tied-in 40 new shale oil wells in Bajada del Palo Oeste, from a total well inventory of 550 locations
- Identified up to 150 net new well locations in four other concessions, adding upside value to our profitable growth plan
- Existing facilities with capacity to process up to 55 Mbbl/d of oil with minimal capex, with access to export infrastructure
- Successful marketing effort positioned Medanito as a highly competitive low sulfur light oil in international markets



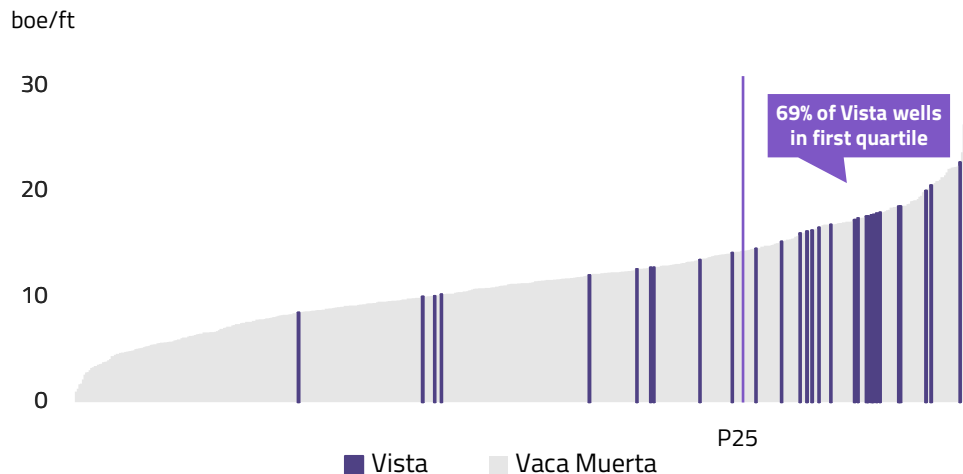
Contour lines numbers denote API degrees

Planning to grow export volumes from 30% in 2021 to 60% of our total crude oil production by 2026

# Bajada del Palo Oeste: Our main value-generation driver

- Prolific asset due to its high-quality rock properties
- Proved productivity in 3 landing zones
- Detailed subsurface characterization workflow leads to optimal well placement
- Improved well design leading to type well of 1.5 MMboe EUR
- Development strategy with 4-well pads landed in La Cocina and Orgánico
- Led to increase in P1 company reserves to 128.1 MMboe <sup>(1)</sup>
- Our wells rank among the best Vaca Muerta wells measured by 90-day initial oil & gas production

## Vaca Muerta wells <sup>(2)</sup> - cumulative 90-day reported oil & gas production



Bajada del Palo Oeste is the main source of our growth, where we expect to execute most of our D&C activity in the next 5 years

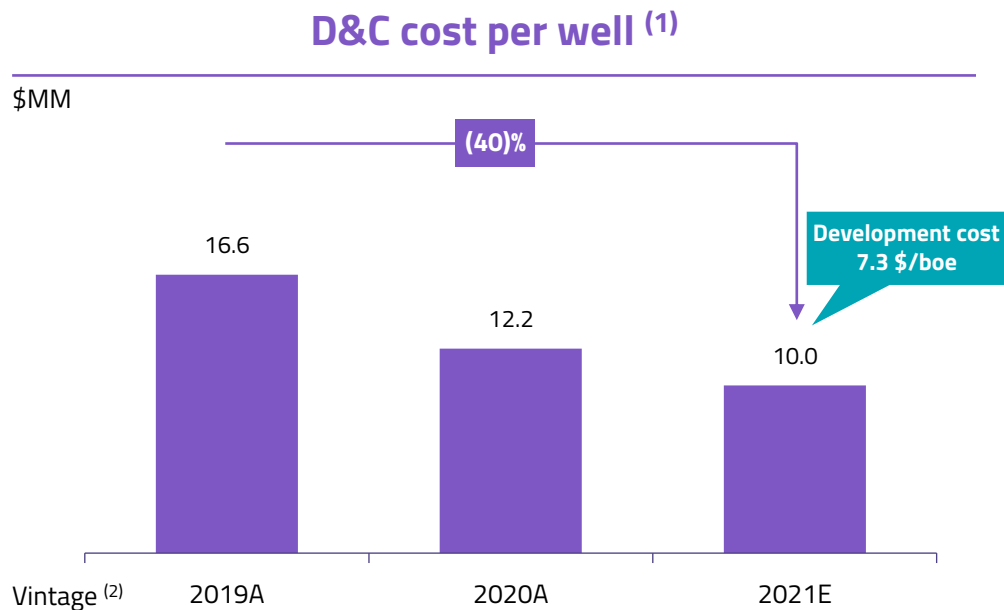
Note: During the webcast presentation this slide was a short clip

(1) P1 company reserves as of YE2020

(2) Horizontal oil wells (>70% oil content). Total wells: 527. Source: Rystad Energy

## D&C efficiency driving cost down by 40%

- Reduced well drilling time from +30 to 16 days per well on average from 2018 to 2021
- Best-in-class completion performance, allowing us to complete an average of 8.5 stages per day
- Application of new technologies and close collaboration with service providers
- One-Team contractual model aligns our objectives with those of our key service providers



Identified cost reduction projects aimed at reducing cost per well to 9.0 \$MM by 2026

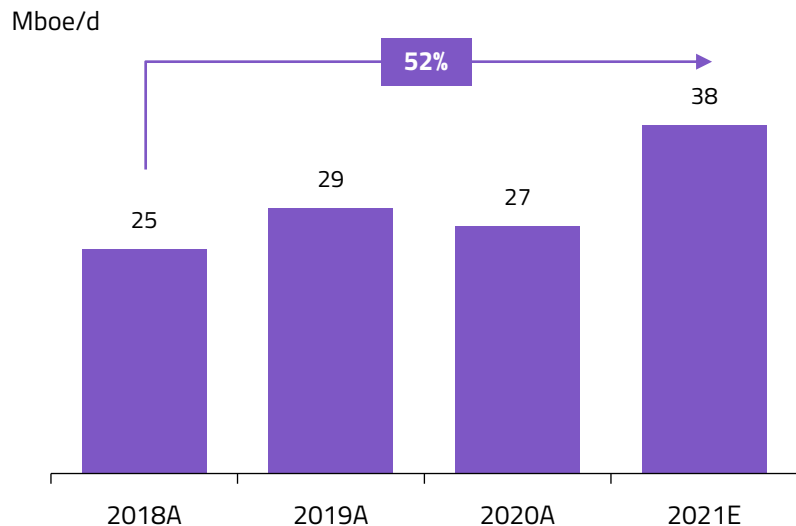
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(1) Normalized to a standard well design of 2,800 meters lateral length and 47 frac stages well

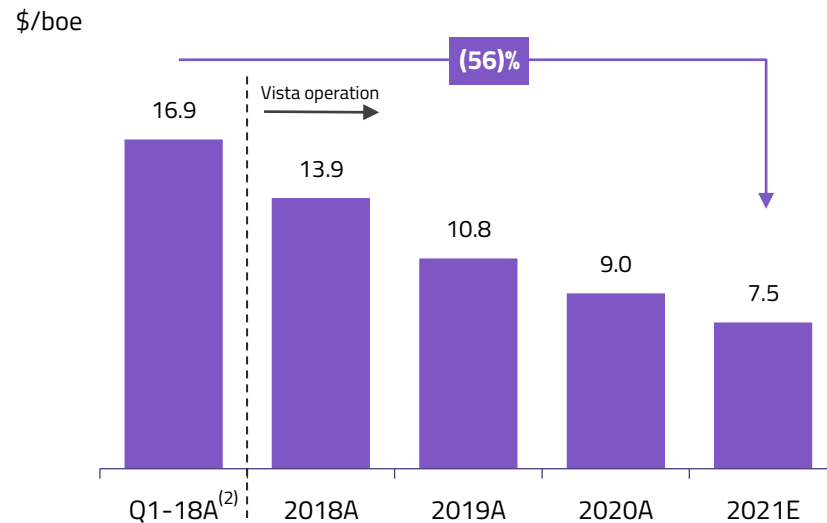
(2) 2019 includes pads #1 and #2, 2020 includes pads #3, #4 and #5, and 2021 includes pads #6, #7, #8 and #9

# Delivered robust production growth and lifting cost performance

## Total production



## Lifting cost per boe <sup>(1)</sup>



Plan includes gradually increasing D&C activity levels in Bajada del Palo Oeste to 40 new wells in 2026  
Identified cost reduction projects aimed at reducing lifting cost to 6 \$/boe by 2026

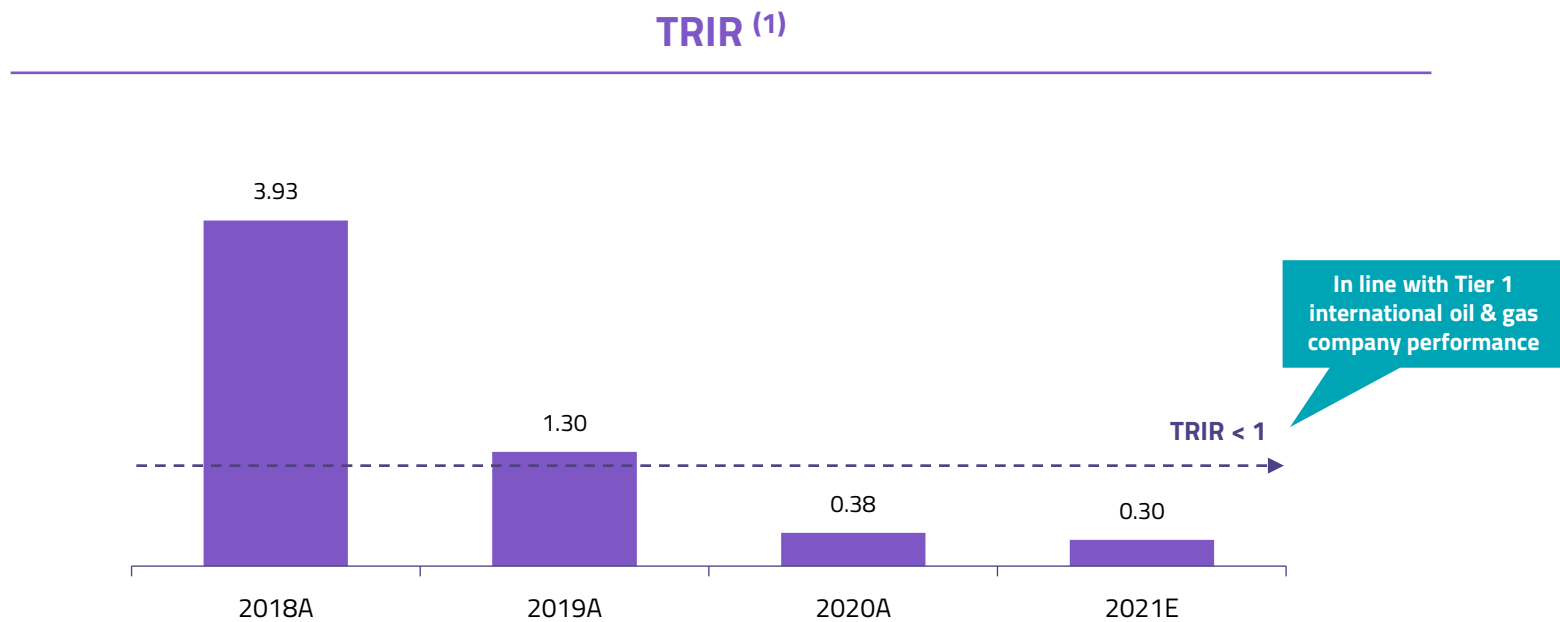
Note: During the webcast presentation this slide was a short clip

(1) Lifting cost includes production, transportation, treatment and field support services; excludes crude stock fluctuations, depreciation, royalties, direct taxes and commercial, exploration and G&A costs

(2) Q1 2018 pro forma results aggregating costs from assets acquired on April 4, 2018



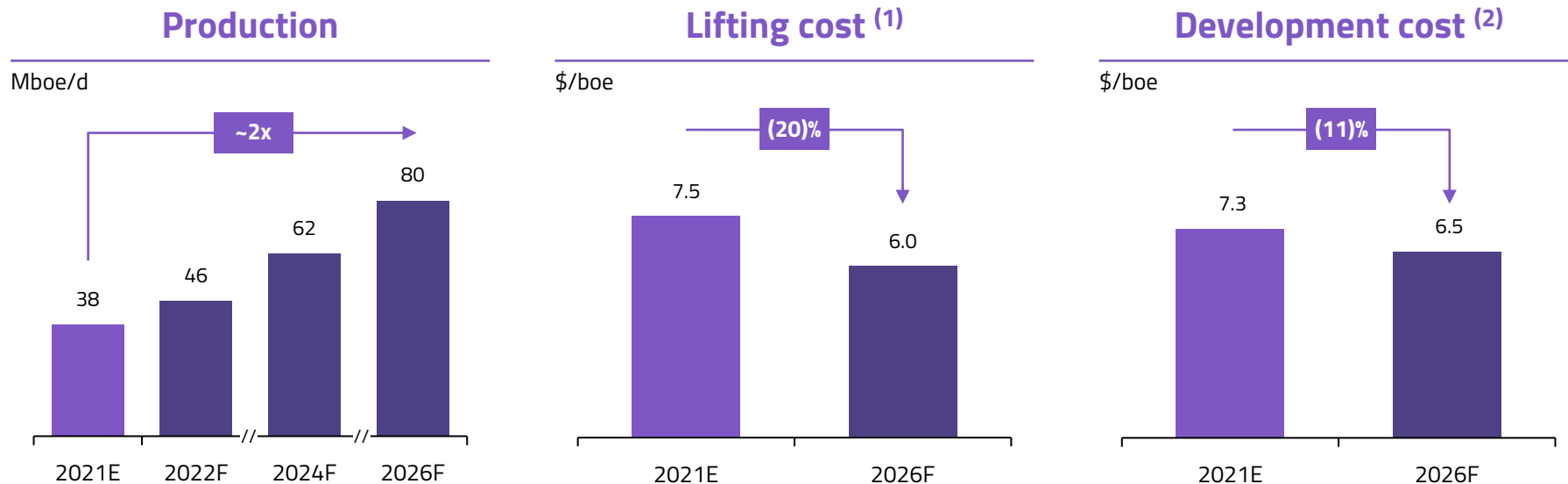
# Achieved Tier 1 safety performance



Substantially improved our safety performance since operations take-over in 2018

(1) TRIR (Total Recordable Injury Rate): Recordable Work-Related Injury rate per 1,000,000 hours worked

# 2026 development targets showcase robust growth plan



Efficiency gains in lifting cost and development cost forecasted to lead to improved profitability & returns

- (1) Lifting cost includes production, transportation, treatment and field support services; excludes crude stock fluctuations, depreciation, royalties, direct taxes and commercial, exploration and G&A costs  
 (2) Calculated as: (i) Target D&C cost per well plus cost of facilities (~10%); divided by (ii) EUR



# Profitable, resilient growth plan with significant upside

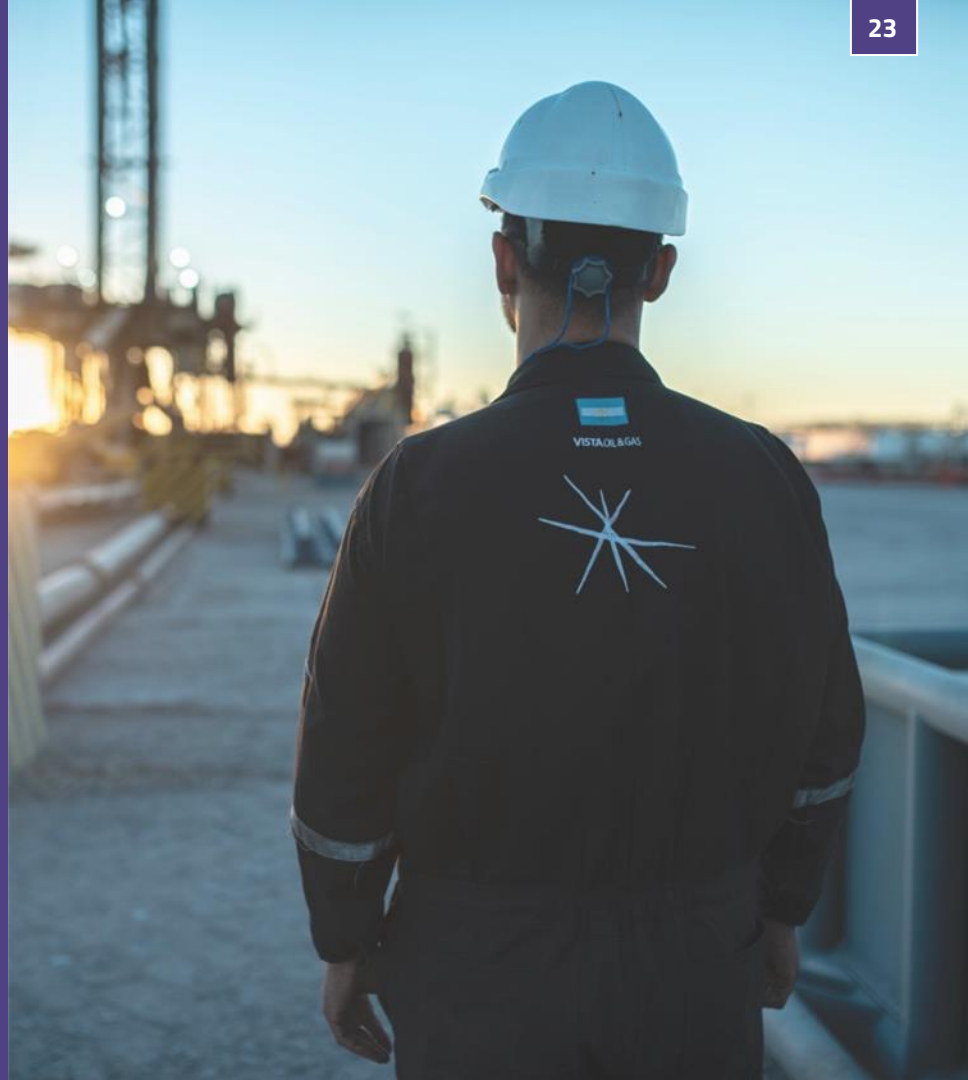
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## Pablo Vera Pinto

Co-founder and Chief Financial Officer

## Alejandro Cherñacov

Co-founder and Strategic Planning and  
Investor Relations Officer



# Capital allocation priorities seek to maximize total shareholder return

## Our capital allocation priorities

1

### Growth

Investments in high-return and short-cycle projects to generate profitable growth driven by the export market

2

### De-carbonization

Investments in de-carbonization to pursue our sustainability goals

3

### Debt reduction

Gross debt reduction to gain additional flexibility

4

### Flexibility

Efficiently use net cash generation according to changing market dynamics



## Maintain flexibility across 4 strategic levers:



**Distribute capital to shareholders** via share buybacks or dividends



**Continue reducing gross debt** to preserve strong balance sheet



**Further investments in growth projects** to capture additional upside in our Vaca Muerta portfolio



**Execute selected, focused and synergetic M&A opportunities** to enhance portfolio



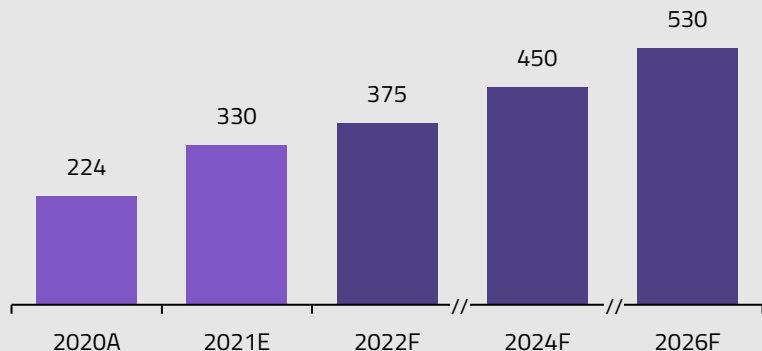
# Low-risk, high-growth plan in place

## Capital expenditure <sup>(1)</sup>

\$MM

### Forecasted 2022-26 capex breakdown:

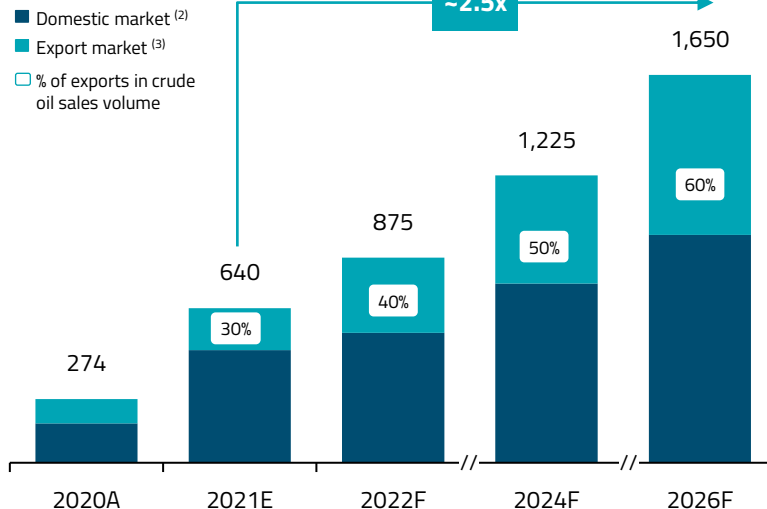
- ~83% development capex largely in our de-risked flagship project Bajada del Palo Oeste (planning to gradually increase activity levels from 20 to 40 wells p.a. by 2026)
- ~17% in debottlenecking of facilities and development of new treatment capacity



- Flexible development plan with small (efficient) investment units and low stand-by rates in our D&C contracts

## Revenues

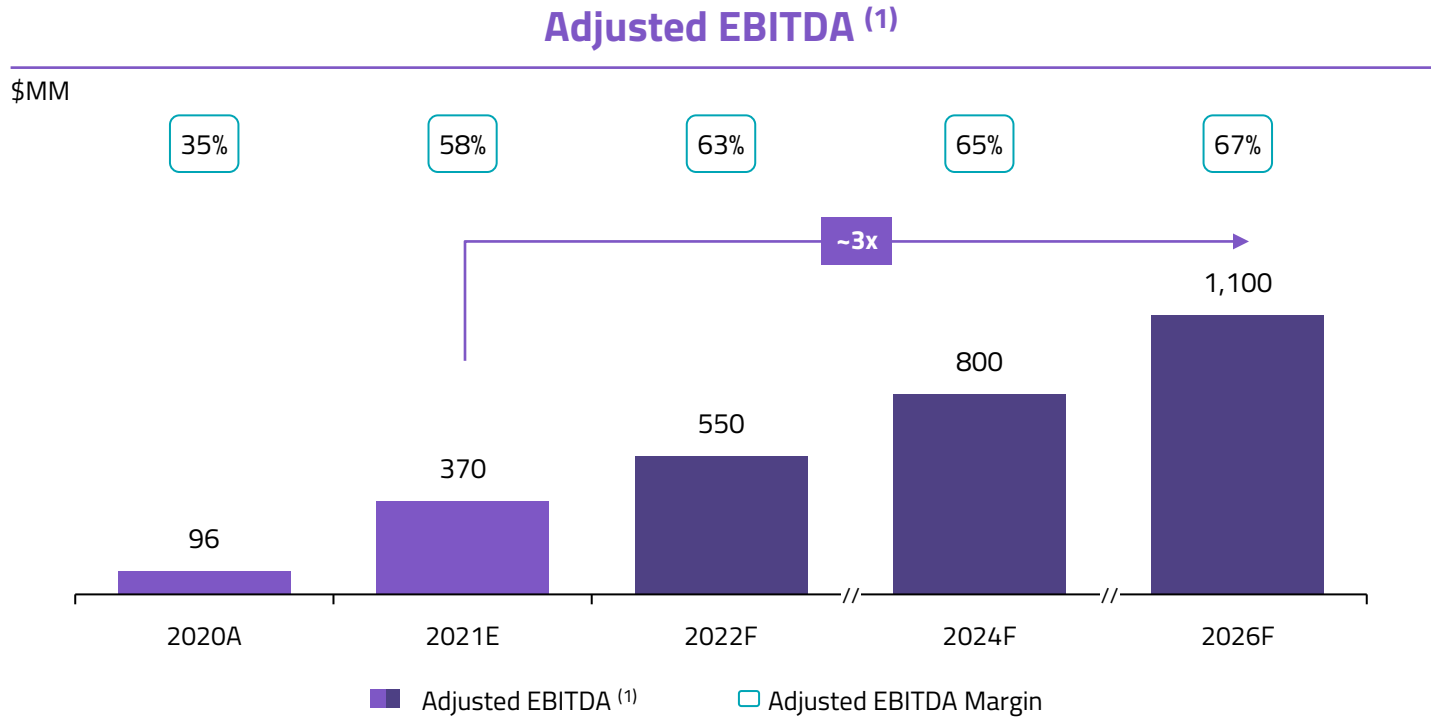
\$MM



- Pricing assumption of 60 \$/bbl flat real realized oil price (consistent with 65\$ Brent)

1) Includes pending commitments in Mexico (15 \$MM) and Rio Negro Province, Argentina (25 \$MM) and Neuquén Province, Argentina (84 \$MM)  
 2) Crude oil, gas and LPG sales to the domestic market (Argentina & Mexico)  
 3) Crude oil sales to the export market

# Plan expected to drive strong Adjusted EBITDA growth to +1 \$Bn by 2026

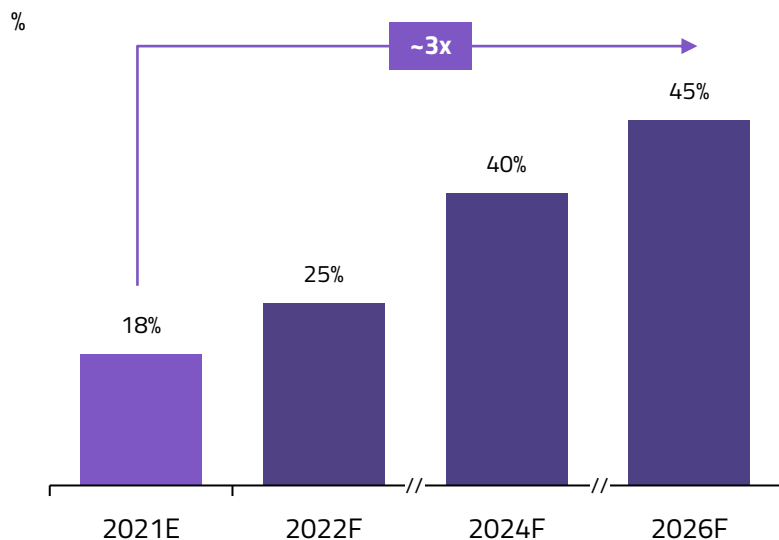


1) Adj. EBITDA = Net (loss) / profit for the period + Income tax (expense) / benefit + Financial results, net + Depreciation + Restructuring and Reorganization expenses + Loss for impairment of assets+ Other adjustments

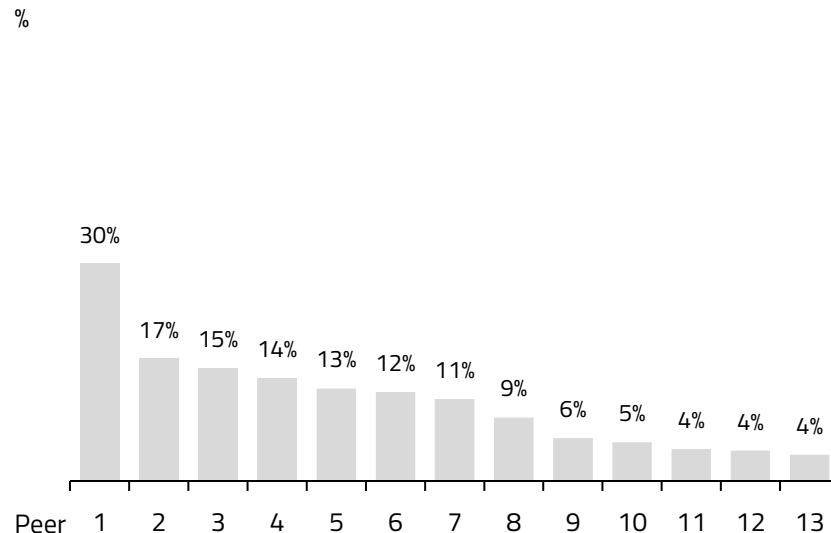


# Strategy expected to deliver industry-leading returns

## ROACE evolution (1)



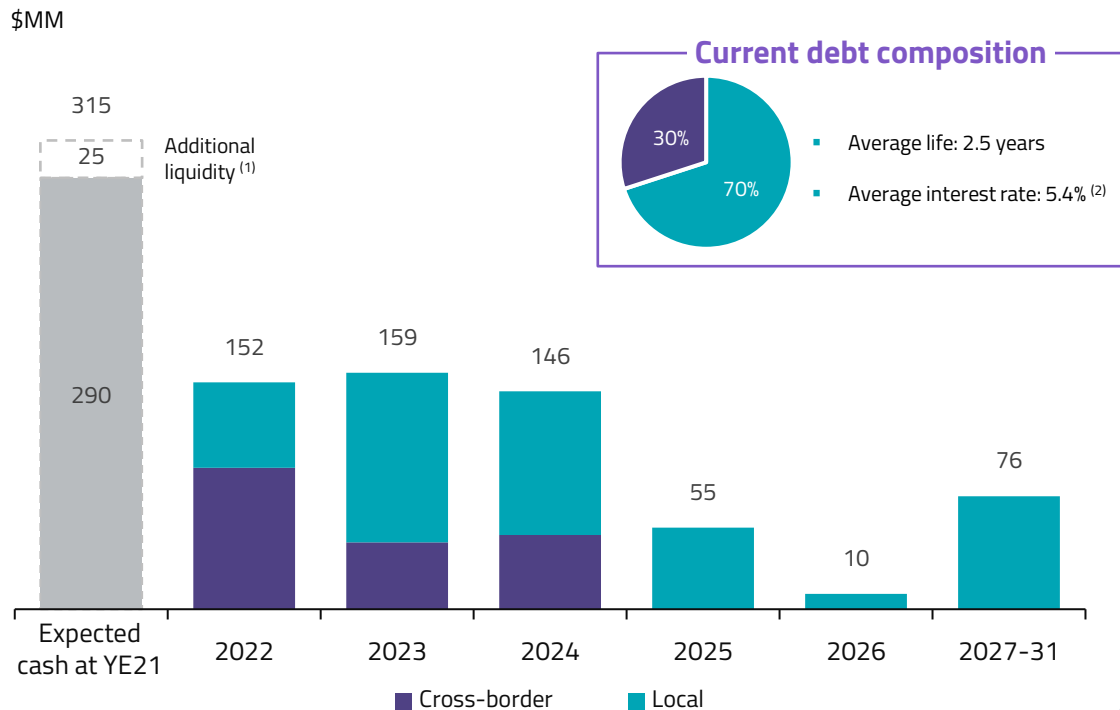
## LTM ROACE (2) of Peers (3)



- 1) ROACE = Operating profit (loss) / (Average total debt + Average total equity)
- 2) LTM ROACE as of Q3 2021
- 3) Peers included (in alphabetical order): CDEV, CNE, DVN, EOG, FANG, FEC, GPRK, GTE, MTD, PAM, PXD, PXT and YPF

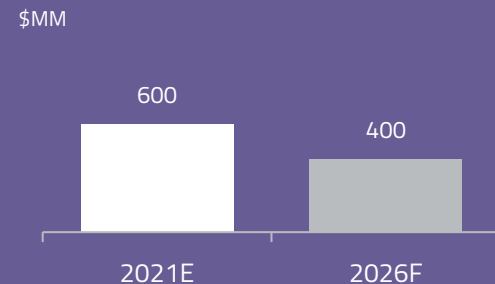
# Planned debt reduction to gain additional flexibility

## Debt maturity schedule

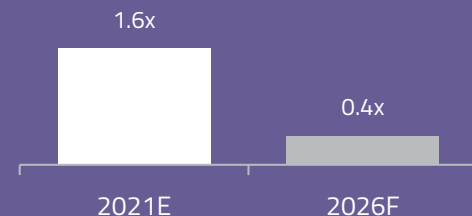


- (1) Credit agreement available to Vista until September 2023, for a principal amount of up to 25 \$MM, which shall accrue interest of LIBOR + 2% per annum, amortized in 5 years bullet
- (2) Includes dollar denominated debt only
- (3) Excludes accrued interest

## Gross debt <sup>(3)</sup>



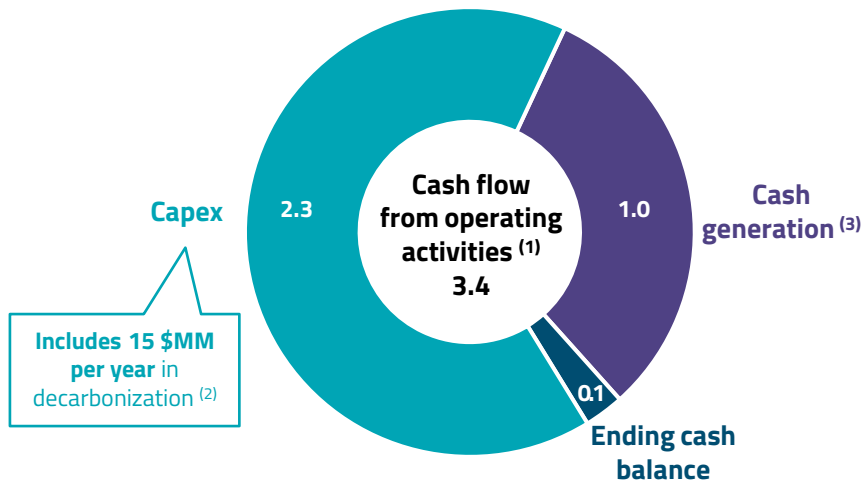
## Gross leverage ratio



# Resilient cash generation with significant upside potential

## Uses of cash flow from operating activities

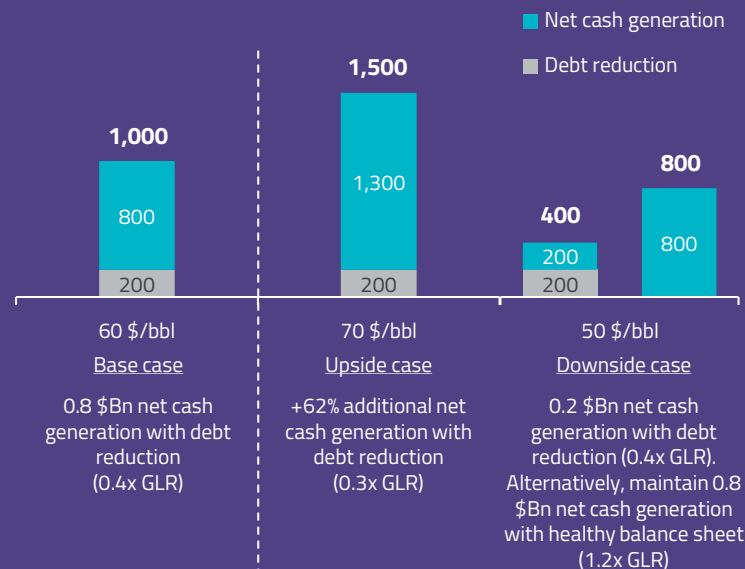
\$Bn, cumulative 2022-26



- (1) Cash flow from operating activities = Adjusted EBITDA - income tax, VAT and interest payments + working capital and other adjustments (includes opening cash balance)  
 (2) Operating carbon footprint reduction and carbon removal with NBS  
 (3) Cumulative cash generation = opening cash balance + cash flow from operating activities – capital expenditures – ending cash balance

## Cash generation (3) – crude oil price sensitivity

\$MM, cumulative 2022-26





THANK YOU!

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**Q&A**