

Mexico City, December 14<sup>th</sup>, 2021

## AGUA Day 2021 2025 Sustainable growth story, flowing for a better future

Grupo Rotoplas, S.A.B. de C.V. (BMV: AGUA\*) ("Rotoplas" or "The Company"), the leading provider of water solutions in the Americas, hosted its virtual AGUA DAY 2021 event today. The Company shared the progress of the Flow transformation program and its 2020-2025 business plan. In addition, it announced its sustainability goals and discussed the company's roadmap for the next few years, which will prioritize water digitization.

The speakers were Carlos Rojas Aboumrad, CEO, Mario Romero, CFO, José Luis Mantecón, VP of Sustainability and Human Capital, and Matt Rogers, keynote speaker and sustainability expert.

The main topics discussed were:

- 1. Global sustainability trends.
- 2. Rotoplas' sustainability goals for 2025:

		2021	2025
Profit	Direct suppliers evaluated with ESG criteria	0	100%
	Client satisfaction (NPS Score)	67	80
Planet	CO2 intensity range 1 and range 2 per ton of processed resin	0.51	0.41
	m3 of water purified by our solutions (cumulative)	164k	1.7 mm
People	Impacted people with access to water and sanitation	330k	1.0mm
	Women in workforce	23%	30%

- 3. Commitment to being a carbon neutral company by 2040.
- 4. Reinforced expected growth and profitability by 2025:
  - Sales growth: 2x revenue vs. 2020
  - Adjusted EBITDA margin  $\geq 20\%$
  - Net Debt / Adjusted EBITDA  $\leq$  2.0x
  - ROIC > WACC, ROIC ~20%
- 5. Official launch of Acuantia in the US <a href="https://acuantia.com/">https://acuantia.com/</a>



## 6. The future of Rotoplas: agile methodology and water digitalization

A recording of the event and the presentation can be viewed at the following links:

Video: https://rotoplas.com/inversionistas/presentaciones/

Presentation: <u>https://rotoplas.com/investors/rtp\_resources/eng/4021/AGUA-Day2021-web.pdf</u>

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## About the Company

Grupo Rotoplas S.A.B. de C.V. is America's leading provider of water solutions, including products and services for storing, piping, improving, treating and recycling water. With over 40 years of experience in the industry and 19 plants throughout the Americas, Rotoplas is present in 14 countries and has a portfolio that includes 27 product lines, a services platform and an ecommerce business. Grupo Rotoplas has been listed on the Mexican Stock Exchange (BMV) under the ticker "AGUA" since December 10, 2014.

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