

# Second Quarter 2025

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## Earnings Webcast

July 11, 2025



# About projections and forward-looking statements

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Many important factors could cause our actual results, performance or achievements to differ materially from those expressed or implied in our forward looking statements, including, among other things uncertainties relating to future government concessions and exploration permits; adverse outcomes in litigation that may arise in the future; general political, economic, social, demographic and business conditions in Argentina, Mexico and in other countries in which we operate; the impact of political developments and uncertainties relating to political and economic conditions in Argentina, including the policies of the newly elected government in Argentina; significant economic or political developments in Mexico and the United States; uncertainties relating to the new administration that took office in Mexico in October 2024; changes in laws, rules, regulations and their interpretation and enforcement applicable to the Argentine and Mexican energy sectors and throughout Latin America, including changes to the regulatory environment in which we operate and changes to programs established to promote investments in the energy industry; any unexpected increases in financing costs or an inability to obtain financing and/or additional capital pursuant to attractive terms; any changes in the capital markets in general that may affect the policies or attitude in Argentina and/or Mexico, and/or Argentine and Mexican companies with respect to financings extended to or investments made in Argentina and Mexico or Argentine and Mexican companies; fines or other penalties and claims by the authorities and/or customers; any future restrictions on the ability to exchange Mexican or Argentine Pesos into foreign currencies or to transfer funds abroad; the revocation or amendment of our respective concession agreements by the granting authority; our ability to implement our capital expenditures plans or business strategy, including our ability to obtain financing when necessary and on reasonable terms; government intervention, including measures that result in changes to the Argentine and Mexican labor markets, exchange markets or tax systems; continued and/or higher rates of inflation and fluctuations in exchange rates, including the devaluation of the Mexican Peso or Argentine Peso; any force majeure events, or fluctuations or reductions in the value of Argentine public debt; changes to the demand for energy; the effects of a pandemic or epidemic and any subsequent mandatory regulatory restrictions or containment measures; environmental, health and safety regulations and industry standards that are becoming more stringent; energy markets, including the timing and extent of changes and volatility in commodity prices, and the impact of any protracted or material reduction in oil prices from historical averages; our relationship with our employees and our ability to retain key members of our senior management and key technical employees; the ability of our directors and officers to identify an adequate number of potential acquisition opportunities; our expectations with respect to the performance of our recently acquired businesses; our expectations for future production, costs and crude oil prices used in our projections; uncertainties inherent in making estimates of our oil and gas reserves, including recently discovered oil and gas reserves; increased market competition in the energy sectors in Argentina and Mexico; potential changes in regulation and free trade agreements as a result of U.S., Mexican or other Latin American political conditions; environmental regulations and internal policies to achieve global climate targets; the ongoing conflict involving Russia and Ukraine; and more recently, the Israel-Hamas conflict. 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# Successfully executed transformational M&A

## Q2 2025 HIGHLIGHTS

### Production

**118** Mboe/d  
81% y-o-y

### Oil Production

**102** Mbbl/d  
79% y-o-y

### Revenues

**611** \$MM  
54% y-o-y

### Lifting Cost

**4.7** \$/boe  
4% y-o-y

### CAPEX

**356** \$MM  
3% y-o-y

### Adj. EBITDA

**405** \$MM  
40% y-o-y

### Net Income

**235** \$MM  
68% y-o-y

### EPS

**2.3** \$/share  
56% y-o-y

### Free Cash Flow

**-1,356** \$MM  
includes PEPASA  
acquisition

### Net Leverage Ratio <sup>(1)</sup>

**1.38x** pro forma

Vista emerged as the largest independent oil producer and the largest oil exporter in Argentina

Units and definitions can be found in the Glossary.

(1) Pro forma values calculated as if PEPASA had been acquired on January 1, 2024. Pro forma Net Leverage Ratio (1.38x) = (Gross financial debt (2,599 \$MM) – Cash position (154 \$MM)) / Pro forma LTM Adj. EBITDA (1,766 \$MM). Net Leverage Ratio without this adjustment was 1.93x.

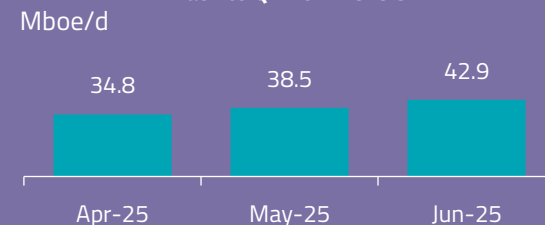
# Operational highlights of the quarter

## NEW WELL ACTIVITY RAMP-UP

24 tie-ins  
during Q2

### LACH MONTHLY PRODUCTION

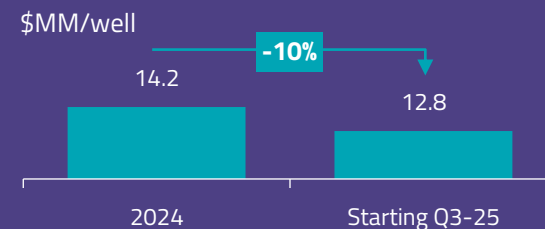
Back to Q4 2024 levels



## D&C COST REDUCTION

-1.4 \$MM  
per well

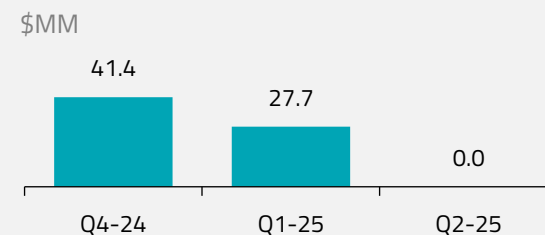
### D&C COST (1)



## SELLING EXPENSES REDUCTION

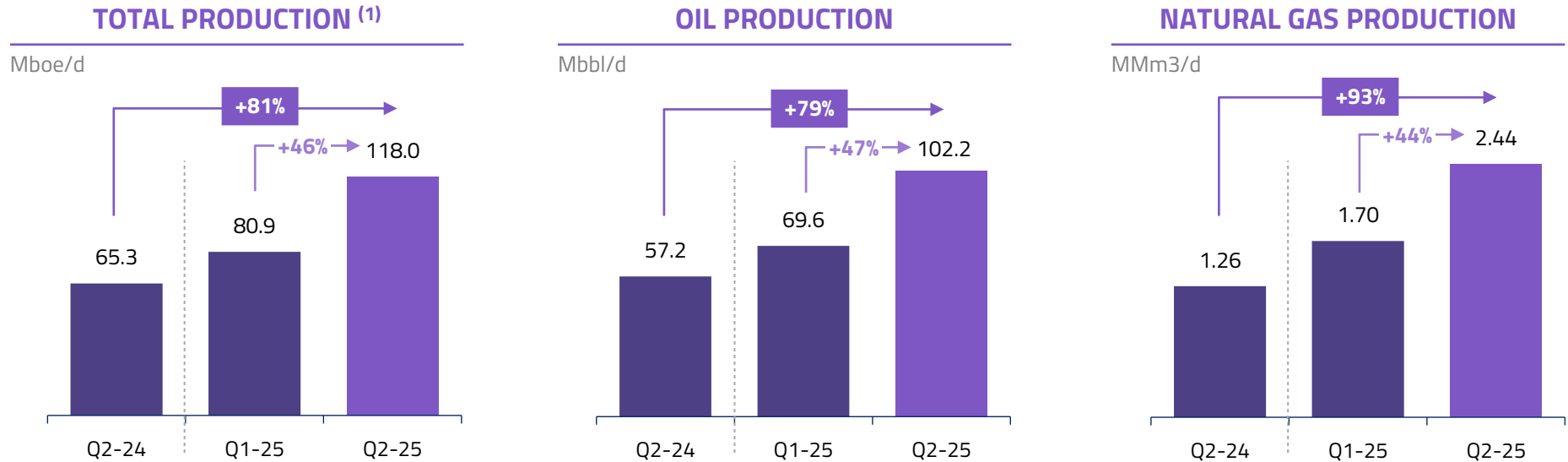
Zero trucking

### TRUCKING COSTS



(1) Normalized to a standard well design in Bajada del Palo Oeste, of 2,800 meters lateral length and 47 frac stages well.

# Strong interannual production growth, boosted by LACH acquisition

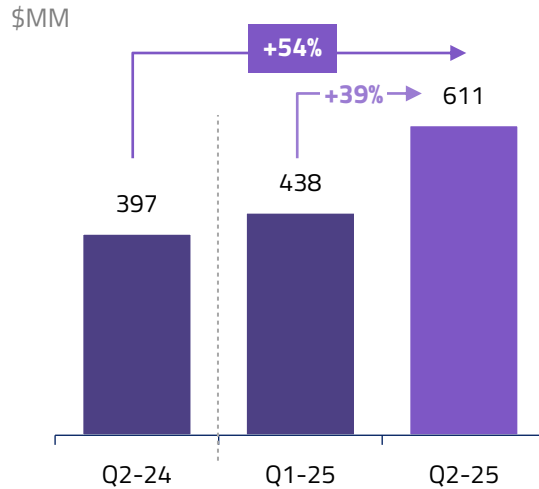


- Production boosted by 47 new wells tied-in in our operated blocks during LTM, and the consolidation of 50% of La Amarga Chica as of April 1<sup>st</sup>, 2025

(1) Includes oil, gas and LPG production. LPG production in Q2-25 totaled 468 boe/d, compared to 585 boe/d in Q1-25 and 139 boe/d in Q2-24

# Revenue growth of 54% y-o-y

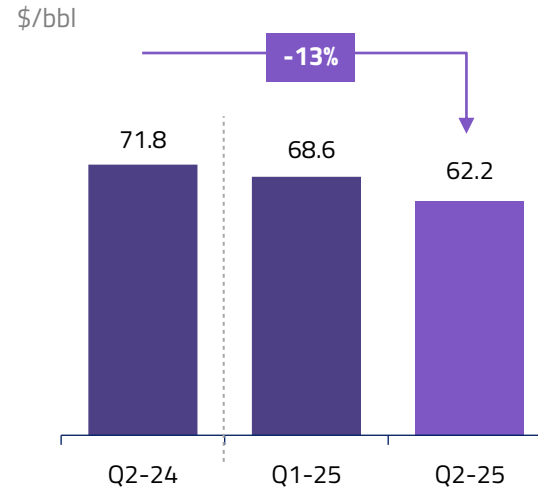
## REVENUES <sup>(1)</sup>



% of export in net revenues	40%	53%	58%
Oil exports (MMbbl)	1.9	3.2	5.6

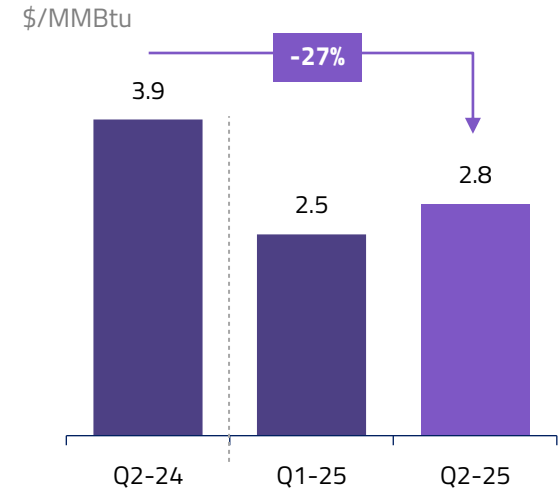
- Strong increase, driven by 79% y-o-y boost in oil production
- Increased exports to 5.6 MMbbl driven by LACH production

## AVG. REALIZED OIL PRICE



- Decrease in realized oil prices driven by lower Brent
- 100% of oil sales volumes sold at export parity prices

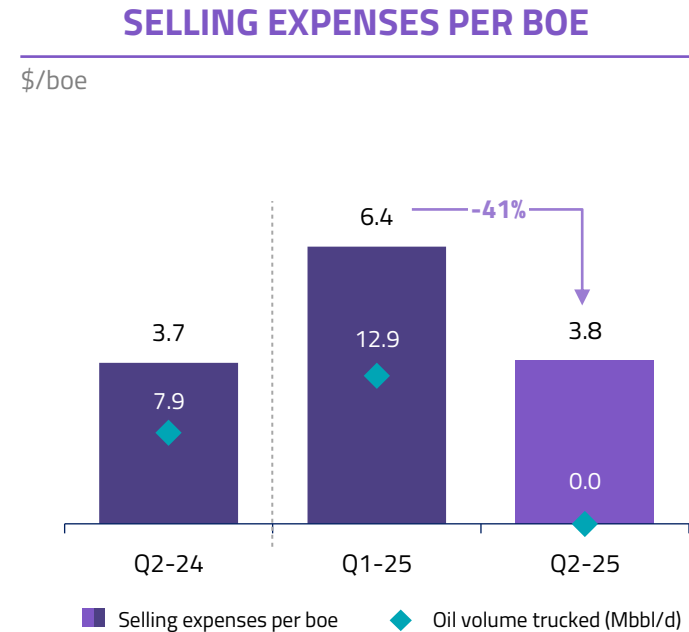
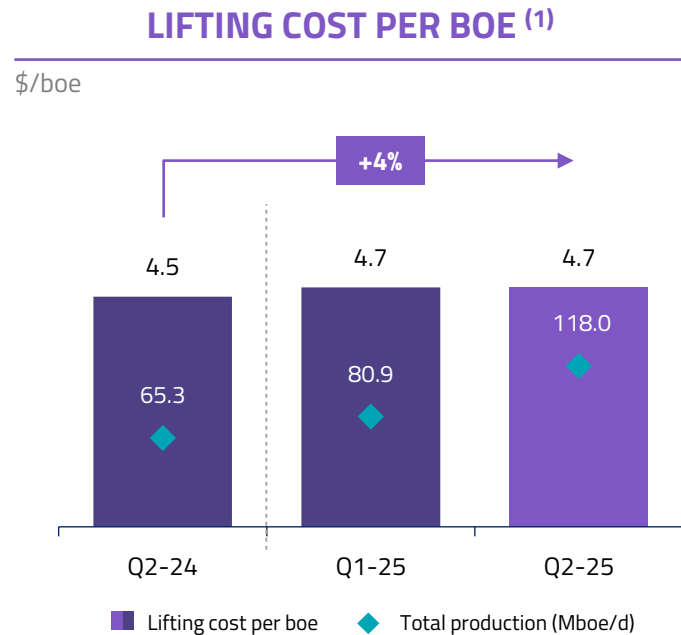
## AVG. REALIZED NATURAL GAS PRICE



- Lower prices y-o-y, both in the domestic and export markets
- Exported 6% of total gas volumes at 5.7 \$/MMBtu

(1) Revenues are gross and include export duties of 17.6 \$MM in Q2-25, 17.6 \$MM in Q1-25 and 11.8 \$MM in Q2-24

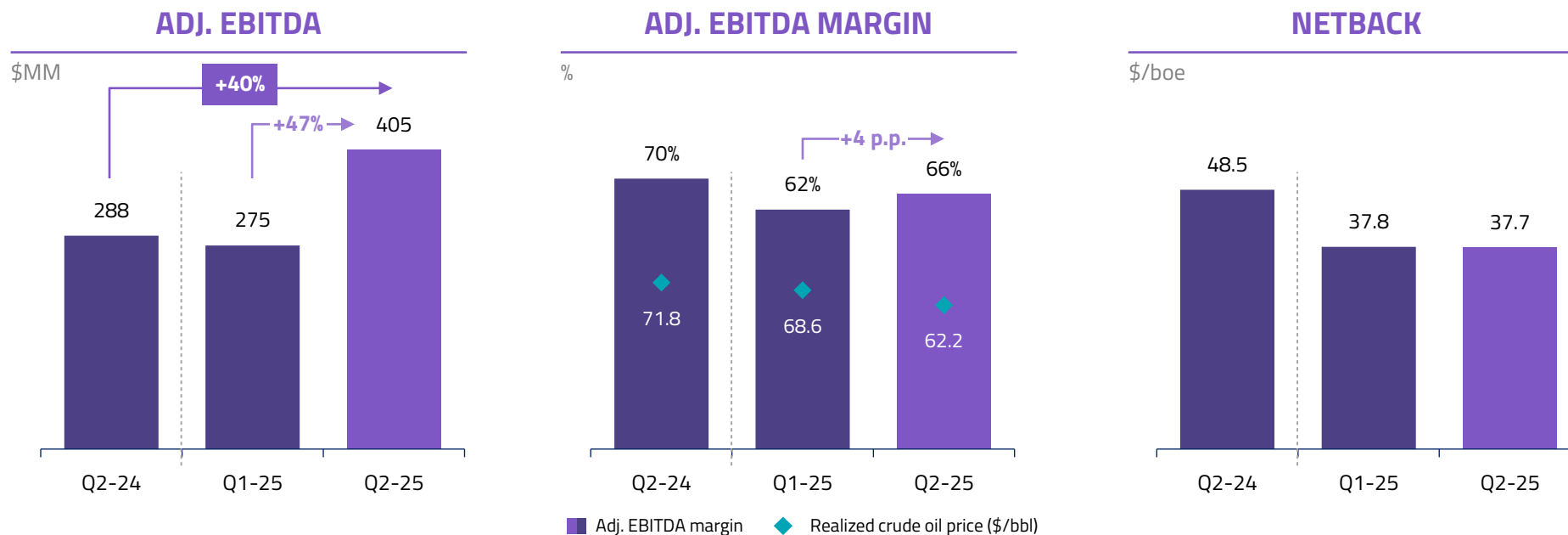
# Low cost, fully-focused shale oil producer



- Sequentially flat lifting cost reflects focus on cost control
- Fully eliminated trucking as of Q2-25, as the Oldelval expansion became online by the end of Q1-25, leading to a saving of 28 \$MM in selling expenses vis-à-vis Q1-25 and of 41 \$MM vis-à-vis Q4-24

(1) Lifting cost is shown as Operating costs in our Consolidated statements of profit or loss. Lifting cost per boe = Operating costs / Total production. Lifting cost for Q2-25 (4.7 \$/boe) = Operating costs (50.3 \$MM) / Total production (10.7 MMboe)

# Recorded 40% growth in Adj. EBITDA



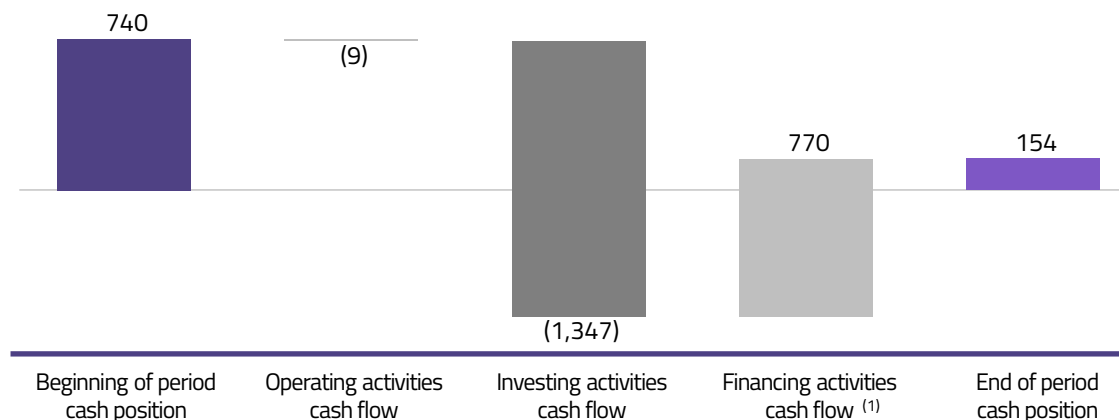
- Adj. EBITDA increased 40% y-o-y driven by production growth in our operated blocks and boosted by consolidation of 50% WI of La Amarga Chica production

Cost savings and efficiency offset 9% lower oil prices, leading to sequentially higher margins and flat netback

# Maintained a healthy NLR on a pro forma basis

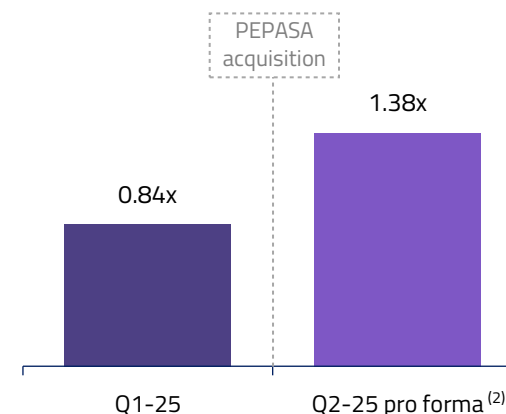
## Q2 2025 CASH FLOW EVOLUTION

\$MM



## NET LEVERAGE RATIO

x



- Operating activities cash flow reflects income tax payments of 215 \$MM, an increase in working capital of 59 \$MM and advanced payments for midstream expansions of 18 \$MM
- Cash flow used in investing activities reflects accrued capex of 356 \$MM, an increase in capex-related working capital of 140 \$MM and the acquisition of PEPASA (net of cash) of 842 \$MM
- Financing activities cash flow was mainly driven by proceeds from borrowings of 1,379 \$MM, partially offset by the repayment of borrowings' capital of 514 \$MM
- Pro forma NLR was 1.38x Adj. EBITDA at quarter-end
- On July 1<sup>st</sup>, we signed three term loans for a total of 500 \$MM to refinance debt maturing over the next 9 months

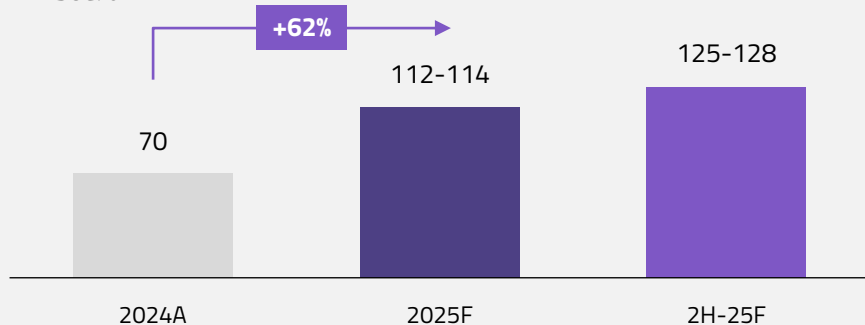
(1) For the purpose of this graph, Financing activities cash flow is the sum of: (i) Cash flow generated by financing activities for 769 \$MM; (ii) effect of exposure to changes in the foreign currency rate of cash and cash equivalents and other financial results for 0.8 \$MM; and (iii) the variation in Argentine government bonds for 0.5 \$MM

(2) Pro forma values calculated as if PEPASA had been acquired on January 1, 2024. Pro forma Net Leverage Ratio (1.38x) = (Gross financial debt (2,599 \$MM) – Cash position (154 \$MM)) / Pro forma LTM Adj. EBITDA (1,766 \$MM). Net Leverage Ratio without this adjustment was 1.93x.

# Updating our 2025 guidance <sup>(1)</sup>

## PRODUCTION

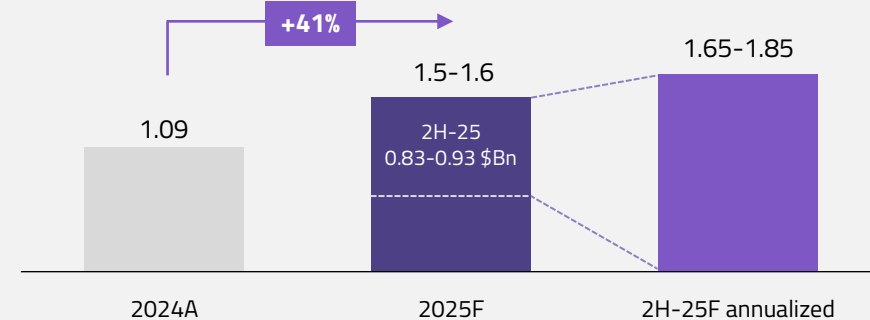
Mboe/d



## ADJ. EBITDA

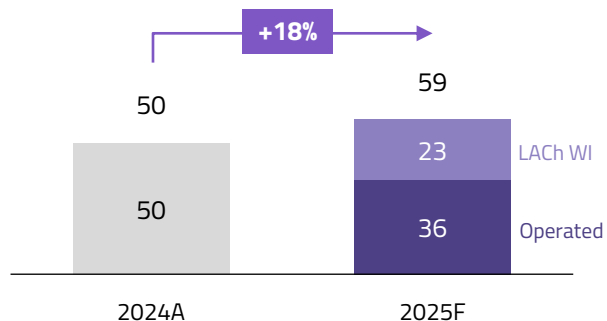
\$Bn

Assumes 60 \$/bbl realized oil price (65 \$/bbl Brent) for 2H-25. Previous guidance was 1.30-1.35 \$Bn at the same price



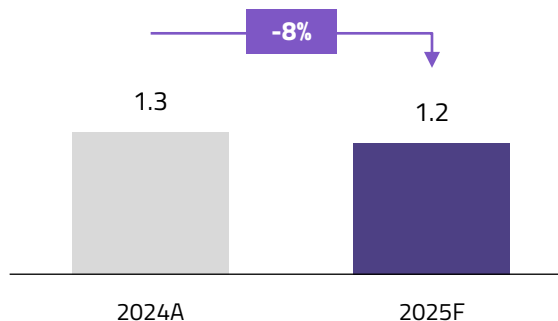
## ACTIVITY

# of net wells tied-in



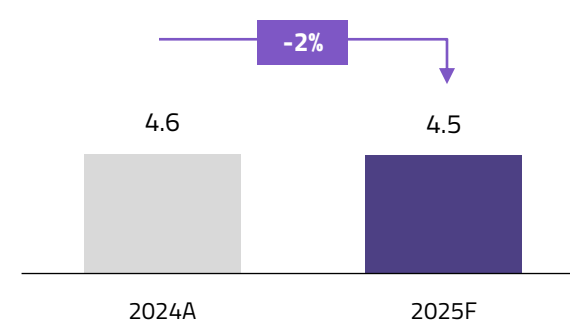
## CAPEX <sup>(2)</sup>

\$Bn



## LIFTING COST

\$/boe



(1) Updated guidance reflects the consolidation of PEPASA (therefore 50% of La Amarga Chica block) as of April 1, 2025. See "About projections and forward-looking statements" on slide 2. Percentage increases in the charts shown were calculated with the midpoint of the guidance range

(2) Does not include the acquisition of PEPASA, upfront capacity payments to Oldelval nor Oiltanking Ebytem (OTE), nor equity contributions to Vaca Muerta Oleoducto Sur (VMOS)

## Closing remarks

Transformational M&A boosted  
Q2-25 production and Adj. EBITDA

Reduced D&C cost per well by 10% on the back of  
new contracting model and renegotiated tariffs

Higher sequential margins despite 9% lower oil  
prices, as oil trucking was eliminated

New 2025 guidance implies material production  
and Adj. EBITDA growth, while significantly  
improving FCF profile





**THANKS!**

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Q&A



# Glossary

- \$: U.S. Dollars
- \$MM: Million U.S. Dollars
- \$Bn: Billion U.S. Dollars
- \$/bbl: U.S. Dollars per barrel of oil
- \$/boe: U.S. Dollars per barrel of oil equivalent
- Adj. EBITDA: Profit for the year, net + Income tax (expense) / benefit + Financial income (expense), net + Income (loss) from investments in associates + Depreciation, depletion and amortization + Restructuring and reorganization expenses + Impairment (reversal) of long-lived assets + Other non-cash costs related to the transfer of conventional assets + Gain from business combination
- Adj. EBITDA Margin: Adj. EBITDA / (Total Revenues + Gain from Export Increase Program)
- AF: Aguada Federal
- AM: Águila Mora
- bbl/d: Barrels of oil per day
- boe: Barrels of oil equivalent (see conversion metrics above)
- boe/d: Barrels of oil equivalent per day
- BN: Bandurria Norte
- BPE: Bajada del Palo Este
- BPO: Bajada del Palo Oeste
- Capex includes Property, plant and equipment additions
- Cash position is defined as Cash, bank balances and other short-term investments
- D&C: drilling and completion
- EPS (Earnings per share): Net Income divided by weighted average number of ordinary shares
- FCF (Free cash flow): Operating activities cash flow + Investing activities cash flow
- GHG emissions: Scope 1 & 2 greenhouse gas emissions from our operated assets at 100% working interest
- LACH: La Amarga Chica
- Lifting cost includes production, transportation, treatment and field support services; excludes crude oil stock fluctuations, depreciation, depletion and amortization, royalties and others, selling expenses, exploration expenses, general and administrative expenses, other operating income, other operating expense and other non-cash costs related to the transfer of conventional assets
- Mbbbl: Thousands of barrels of oil
- MMbbbl: Million barrels of oil
- MMboe: Million barrels of oil equivalent
- NLR (Net leverage ratio): Net financial debt / LTM Adj. EBITDA
- Netback: Adj. EBITDA / Total production
- PEPASA: Vista Energy LACH S.A., formerly known as Petronas E&P Argentina S.A.
- Production includes oil, gas and NGL production, and excludes flared gas, injected gas and gas consumed in operations
- p.p.: percentage points
- SEC: Securities and Exchange Commission
- WI: working interest