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# **▶** Executive Summary

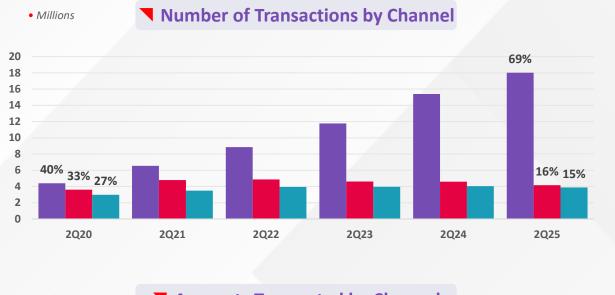


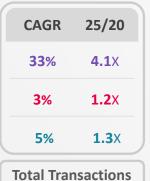
	2Q25
Growth Y/Y	
Total Loan Portfolio	<b>6.7</b> %
Company Loans Portfolio	9.5 %
Total Deposits	<b>7.0</b> %
Asset Quality	
NPL Ratio	1.8 %
Coverage Ratio	119.1 %
Cost of Risk	1.24 %
Profitability	
Efficiency Ratio	38.9 %
ROAE	18.7 %
ROAA	2.3 %
Capitalization	
ICAP June 2025 (preliminary)	14.5%
CET I	14.3 %

Net Income for the 2nd quarter of 2025 stood at 2,166 million pesos.

# Transactions by Channel

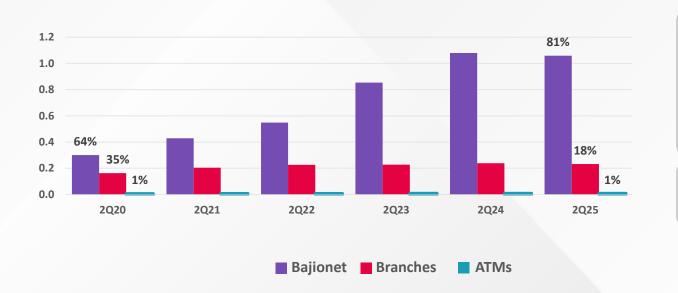


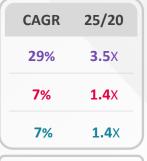




Total Transactions
19% 2.4X

• Trillion Pesos Amounts Transacted by Channel





Total Amount 23% 2.8X

### ▶ Loan Portfolio and Deposits Growth



- Total Loan Portfolio stood at \$265.2 Bn pesos, a growth of 6.7% YoY in 2Q25.
- Company Loans, which represent our core business, increased 9.5%.

Bn. \$	YoY
229.0	9.5 %
13.2	-18.5 %
11.9	-5.0 %
7.3	14.4 %
3.7	-15.8 %
	229.0 13.2 11.9 7.3

Yield

2Q24 2Q25

13.39 % 12.03 %
(136) bp

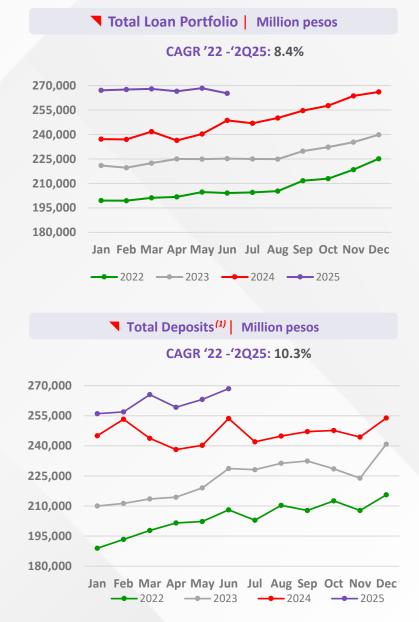
Total Deposits (DD+TD) grew 7.0%, reaching \$263.0
 Bn pesos in 2Q25 YoY.

	Bn. \$	YoY
Demand Deposits (DD)	132.2	7.0 %
Time Deposits (TD)	130.7	<b>7.0</b> %
Repos	5.5	-29.2 %
Interbank Loans**	45.8	5.2 %

Cost

2Q24 2Q25
6.68% 5.61%
(107) bp

Average TIIE: 2Q24 11.24% 2Q25 9.02% (223) bp



<sup>\*</sup> Includes Corporates and SMEs.

<sup>\*\*</sup> Mostly development banks.

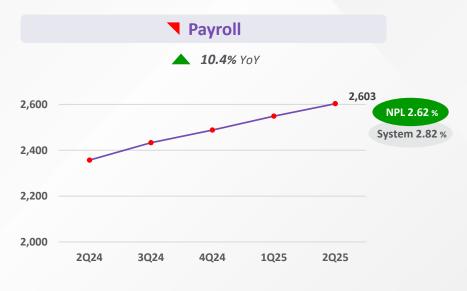
### Consumer Loan Portfolio Growth

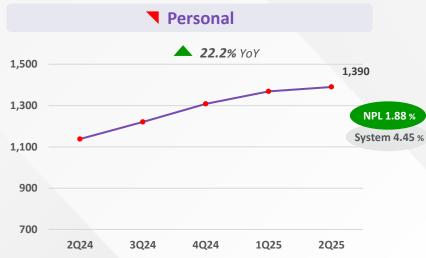


- Consumer Loan Portfolio<sup>(1)</sup> grew 15.1% YoY in 2Q25, the NPL Ratio was 2.6%, while the system was 3.4%.\*
- We highlight the growth of 16.2% in Credit Card, 10.4% in Payroll Loans and 22.2% in Personal Loans.

	Bn. \$	YoY	System
Consumer	7.0	15.1%	11.6%
Credit Card	3.0	16.2%	12.1%
<ul> <li>Payroll</li> </ul>	2.6	10.4%	8.3%
<ul> <li>Personal</li> </ul>	1.4	22.2%	15.7%







## ▶ Sound Asset Quality and outstanding Risk Profile



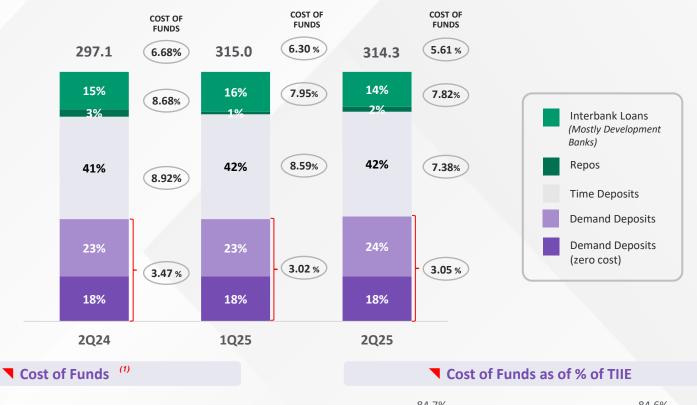


<sup>(1)</sup> ALL: Allowance for Loan Losses
As of June 2025, additional ALL stood at \$0.65bn

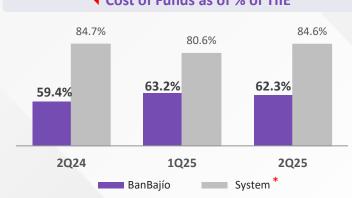
### Cost of Funds











#### Notes:

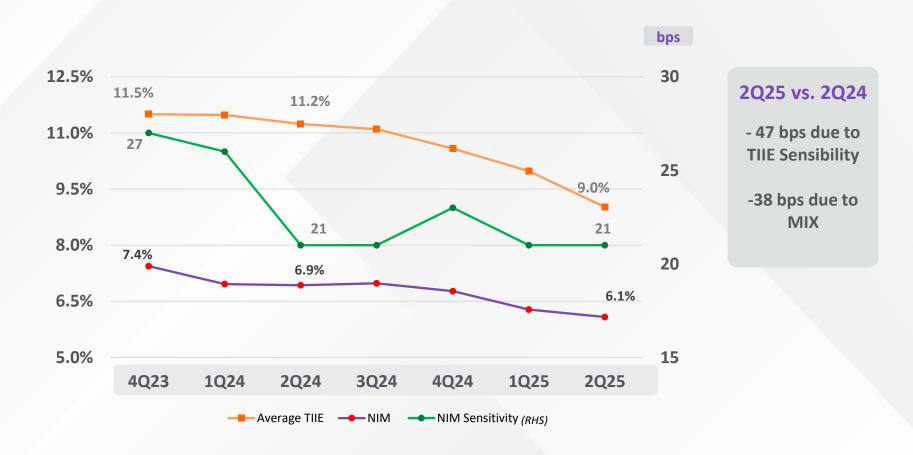
1. Quarterly interest expense annualized (without considering leasing liabilities and valuation loss), divided by average total funding (deposits, interbank loans, and repos; we have only included these funding sources for the system for comparison purposes)

<sup>\*</sup> System most recent available information May 2025.

## Net Interest Margin



 NIM contracted 85\* bps YoY in 2Q25, as a result of a lower interest rates and mix changes.



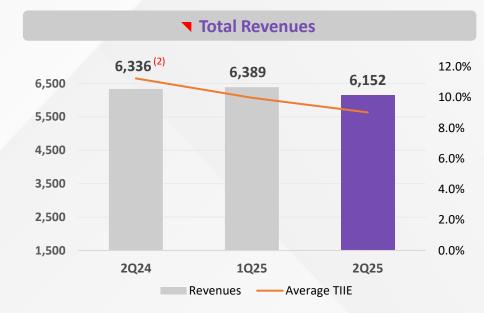
<sup>•</sup> As of June, NIM sensitivity was 21 bps for each 100 basis points of change in the TIIE rate, equivalent to 738 million pesos of Revenues and 465 million pesos of Net Income for a full year.

### Revenues Performance



Million Pesos

- Revenues decreased 2.9% YoY in 2Q25, proforma.
- Non-Interest Income grew 19.4% YoY.
   Proforma.
- Net Fees & Commissions increased 18.0% YoY. We would like to highlight the growth of:
  - Cash Management Fees 53.1%, Bancassurance 14.7% Interexchange Fees 9.3%, POS Fees 9.0%.
- Trading Income increased 16.7%, proforma.



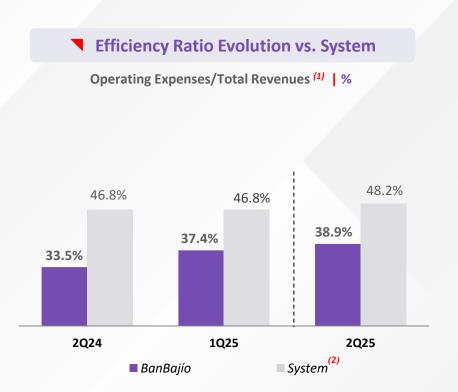
	2Q24	2Q25	Var. YoY
• Net Interest Income (1)	5,708	5,402	-5.4 %
Non-Interest Income (2)	628	750	19.4 %
<ul> <li>Net Fees &amp; Commissions</li> </ul>	639	754	18.0 %
<ul> <li>Trading Income (2)</li> </ul>	238	278	16.7 %
<ul> <li>Other Operating Income (Expense)</li> </ul>	(249)	(282)	13.3 %
TOTAL REVENUES (2)	6,336	6,152	-2.9 %

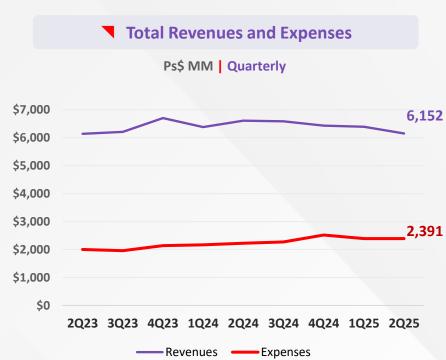
Net Fees & Commissions + Trading Income grew 17.6% YoY.

## **▶** Efficiency Ratio



Efficiency Ratio for 2Q25 stood at 38.9%, System 48.2%.





**Source:** Company information

#### Notes:

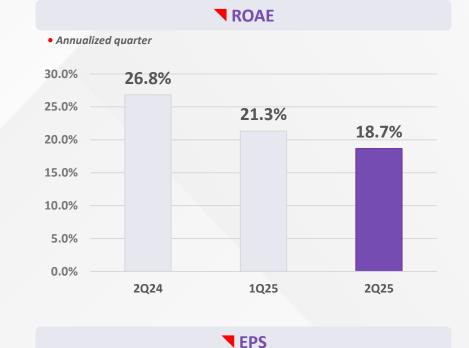
<sup>(1)</sup> **Total Revenues** (excluding Allowance for Loan Losses), as reported.

<sup>(2)</sup> System most recent available information May 2025.

### Profitability Metrics

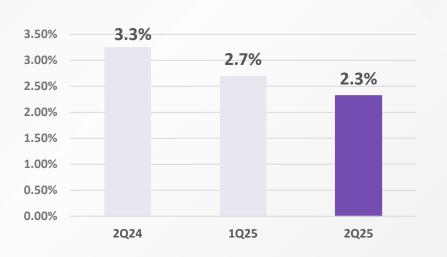


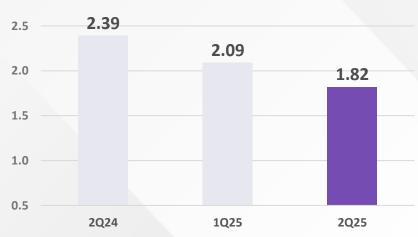
- 2Q25 annualized ROAE and ROAA were 18.7% and 2.3% respectively.
- 2Q25 EPS stood at Ps. 1.82, 23.9% lower than 2Q24, the Earnings Yield was 15.2%.



#### **ROAA**

Annualized quarter



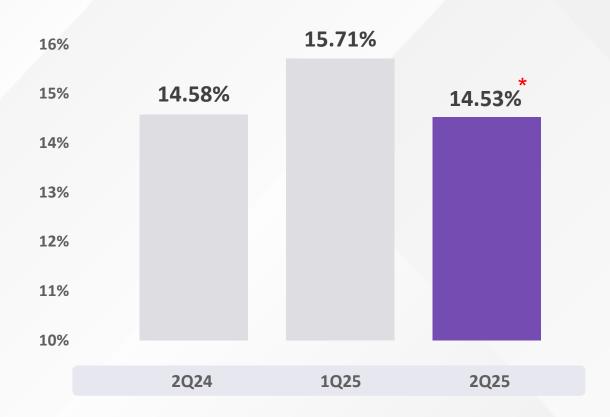


Pesos

## ▶ Capital Adequacy Ratio



Solid capitalization ratio with 98.4% CET 1.



By June-end the Capitalization Ratio stood at 14.53%.

A decrease **QoQ** as a result of the **dividend decree and payment.** 

<sup>\*</sup> ICAP June 2025 preliminary.

## ▶ Guidance 2025



### Macro Estimates for 2025:



# ▶ Guidance 2025



	2025 Original	2025 Revised
<ul><li>Loan Growth</li></ul>	8% - 11%	5% - 6%
<ul> <li>Deposits Growth</li> </ul>	9% - 11%	6% - 9%
- NIM	6.2% - 6.3%	6.0% - 6.1%
<ul><li>Fees + Trading Income *</li></ul>	3% - 5%	3% - 5%
<ul><li>Expenses Growth</li></ul>	10% - 12%	8% - 10%
Efficiency Ratio	39% - 41%	40% - 42%
<ul><li>Cost of Risk</li></ul>	0.8% - 1.0%	1.0% - 1.1%
Effective Tax Rate	26.5%	26.5%
<ul> <li>Net Income (Million Pesos)</li> </ul>	\$9,300 - \$9,800	\$8,500 - \$8,800
■ ROAE	19.5% - 21.0%	18.5% - 19.5%
<ul> <li>NPL Ratio</li> </ul>	Below 1.6%	Below 1.9%
<ul> <li>Coverage Ratio</li> </ul>	<b>Above 120%</b>	<b>Above 120%</b>
<ul> <li>Capitalization Ratio</li> </ul>	Above 14%	Above 14%

<sup>\*</sup> Without considering the sale of equity assets in 2024, the range would be 12% - 14%

### **▶** Income Statement



Ps\$ MM				Var.	
	2Q24	1Q25	2Q25	YoY	QoQ
•Interest Income*	\$10,588	\$10,492	\$9,921	-6.3%	-5.4%
•Interest Expense*	(4,880)	(4,972)	(4,519)	-7.4%	-9.1%
Financial Margin	\$5,708	\$5,520	\$5,402	-5.4%	-2.1%
•Net Fees & Commissions	639	705	754	18.0%	7.0%
•Trading Income*	537	348	278	-48.2%	-20.1%
Other Operating Income / (Expense)	(249)	(184)	(282)	13.3%	53.3%
Non Interest Income	\$927	\$869	\$750	-19.1%	-13.7%
Total Revenues	\$6,635	\$6,389	\$6,152	-7.3%	-3.7%
•Allowance for Loan Losses*	(446)	(565)	(827)	85.4%	46.4%
<ul><li>Operating Expenses</li></ul>	(2,225)	(2,390)	(2,391)	7.5%	0.0%
<ul> <li>Income on equity of unconsolidated subsidiaries</li> </ul>	1	0	2	100.0%	
Income Before Income Taxes	\$3,965	\$3,434	\$2,936	-26.0%	-14.5%
•Income Taxes	(1,118)	(943)	(770)	-31.1%	-18.3%
Net Income	\$2,847	\$2,491	\$2,166	-23.9%	-13.0%
-Effective Tax Rate	28.2%	27.5%	26.2%		

<sup>\*</sup> Consolidated figures for 2Q24 have been reclassified for the concepts of interest income, interest expenses, allowance for loan losses, and trading income to make it comparable with the figures for the second quarter of 2025. The main change is the presentation of the comprehensive income statement based on the separation of interest from trading derivatives instruments.

### **▶** Income Statement



D-C BARA			Var.
Ps\$ MM	6M24	6M25	YoY
•Interest Income*	\$21,423	\$20,413	-4.7%
Interest Expense*	(10,038)	(9,491)	-5.4%
Financial Margin	\$11,385	\$10,922	-4.1%
•Net Fees & Commissions	\$1,257	\$1,459	16.1%
•Trading Income*	793	626	-21.1%
Other Operating Income / (Expense)	(428)	(466)	8.9%
Non Interest Income	\$1,622	\$1,619	-0.2%
Total Revenues	\$13,007	\$12,541	-3.6%
•Allowance for Loan Losses*	(831)	(1,392)	67.5%
Operating Expenses	(4,391)	(4,781)	8.9%
<ul> <li>Income on equity of unconsolidated subsidiaries</li> </ul>	8	2	-75.0%
Income Before Income Taxes	\$7,793	\$6,370	-18.3%
Income Taxes	(2,167)	(1,713)	-21.0%
Net Income	\$5,626	\$4,657	-17.2%
•Effective Tax Rate	27.8%	26.9%	

<sup>\*</sup> Consolidated figures for 6M24 have been reclassified for the concepts of interest income, interest expenses, allowance for loan losses, and trading income to make it comparable with the figures for the first semester of 2025. The main change is the presentation of the comprehensive income statement based on the separation of interest from trading derivatives instruments.

# **▶** Balance Sheet



Ps\$ MM				Var.	
F39 IVIIVI	2Q24	1Q25	2Q25	YoY	QoQ
-Cash & Cash Equivalents	17,227	22,481	19,876	15.4%	-11.6%
<ul> <li>Investment in Financial Instruments</li> </ul>	24,748	27,518	28,005	13.2%	1.8%
-Cash & Investments	\$41,975	\$49,999	\$47,881	14.1%	-4.2%
•Total Loan Portfolio with Credit Risk Stage 1	242,261	260,182	257,730	6.4%	-0.9%
•Total Loan Portfolio with Credit Risk Stage 2	2,671	3,703	2,595	-2.8%	-29.9%
•Total Loan Portfolio with Credit Risk Stage 3	3,681	4,070	4,865	32.2%	19.5%
-Loan Portfolio	\$248,613	\$267,955	\$265,190	6.7%	-1.0%
•Allowance for Loan Losses	(5,588)	(5,502)	(5,793)	3.7%	5.3%
•Deferred Items	(895)	(1,133)	(1,174)	31.2%	3.6%
Loan Portfolio, Net	\$242,130	\$261,320	\$258,223	6.6%	-1.2%
•Repos	47,779	42,711	46,510	-2.7%	8.9%
•Other Assets	21,350	20,958	19,870	-6.9%	-5.2%
Total Assets	\$353,234	\$374,988	\$372,484	5.4%	-0.7%
<ul><li>Demand Deposits</li></ul>	123,592	128,740	132,215	7.0%	2.7%
•Time Deposits	122,210	131,661	130,749	7.0%	-0.7%
Total Deposits	\$245,802	\$260,401	\$262,964	7.0%	1.0%
•Repos	7,827	5,112	5,543	-29.2%	8.4%
Funding Including Repos	\$253,629	\$265,513	\$268,507	5.9%	1.1%
•Interbank and Other Agencies Loans *	43,496	49,519	45,752	5.2%	-7.6%
Other Liabilities	15,586	11,975	13,388	-14.1%	11.8%
Total Liabilities	\$312,711	\$327,007	\$327,647	4.8%	0.2%
Total Shareholder's Equity	\$40,523	\$47,981	\$44,837	10.6%	-6.6%

<sup>\*</sup> Mostly development banks.