Mexico City, October 22, 2025

Grupo Rotoplas S.A.B. de C.V. (BMV: AGUA*) ("Rotoplas", "the Company"), the leading provider of water solutions in the Americas, today reports its unaudited financial results for the third quarter of 2025. The information has been prepared in accordance with International Financial Reporting Standards (IFRS).

Figures are expressed in millions of Mexican pesos.

Key Highlights Q3'25

- **Net sales** were $2.7 billion, a 5.9% decrease compared to Q3'24. On a cumulative basis, **net sales** reached $8.3 billion, a 2.7% decrease compared to 2024.
- **EBITDA** of $285 million, a 15.0% increase year-over-year, with a 10.7% margin. The **cumulative EBITDA** was $954 million, with a cumulative margin of 11.6%.
- Despite having a 43.7% increase in the **operating result,** net loss was $198 million in Q3'25. In the first nine months of the year, net loss was $133 million.
- **Service** sales increased by 50.0% during the quarter and by 25.6% in the first nine months of the year, primarily driven by *bebbia*.
- *bebbia* reached more than 159,000 active subscribers at the end of September.

Message from the CEO

*"The third quarter unfolded in a challenging operating environment. We remained **focused on what we can control amid market volatility.** In Argentina, the construction market remained depressed, while in Mexico, heavy rains tempered product demand. Even so, our results reflect Rotoplas' resilience and **commitment to maintaining industry leadership and protecting profitability.***

Operating expenses remained under strict control, resulting in a more efficient and sustainable cost structure that positions us well to expand margins as market conditions improve.

*The **services segment continued its positive trajectory**, further increasing its share within the portfolio, while the United States delivered its second consecutive profitable quarter. Meanwhile, Central America, Peru, and Brazil maintained double-digit growth and improved profitability, strengthening their relevance and driving consolidated performance.*

We continue to prioritize disciplined expense management, cash generation, and working capital efficiency—supporting a solid balance sheet and reinforcing our commitment to long-term sustainable value creation for all stakeholders."

— Carlos Rojas Aboumrad

Results January – September

(Figures in millions of Mexican pesos)

Indicator	Q3'25	Q3'24	%YoY	9M'25	9M'24	%YoY
Net Sales	2,671	2,838	(5.9%)	8,251	8,477	(2.7%)
Adjusted EBITDA[1]	285	247	15.0%	954	1,253	(23.9%)
% margin	*10.7%*	*8.7%*	*200 bps*	*11.6%*	*14.8%*	*(320) bps*
Net Result	(198)	(73)	NA	(133)	291	NA
ROIC[2]	5.8%	10.3%	(450) bps			
Net Financial Debt[3]	3,789	3,798	(0.2%)			
Net Financial Debt / EBITDA[2]	3.2 x	2.1 x	1.1 x			

Q3'25 vs Q3'24 Results

- **Net Sales** reached $2,671 million, 5.9% below Q3'24, driven by a 9.9% decline in the product segment, partially offset by a 50.0% growth in the services segment.

- **Gross profit** was $1,116 million. **Gross margin** closed at 41.8%, expanding by 20 bps due to strict cost control and greater operational efficiencies, despite lower sales.

- **Operating income** reached $127 million, up 43.7% compared to Q3'24. The increase was mainly due to lower operating expenses, reflecting greater efficiency.

- **EBITDA** closed at $285 million, and the **EBITDA margin** stood at 10.7%. This represented a year-over-year expansion of 200 bps, driven by broad-based expense control.

- **Net loss** was $198 million, due to higher financial expenses related to foreign exchange losses and the inflation effect in Argentina.

[1] In 2025, Adjusted EBITDA for the quarter includes $0.1 million in donations, and $2.2 million on a cumulative basis. By comparison, in 2024, $4.0 million were considered in the quarter and $5.0 million on a cumulative basis for the same period.

[2] The LTM NOPAT and 2025 EBITDA calculation does not include the post-closing 2024 adjustment related to Argentina's results. Considering this adjustment, ROIC based on audited figures would be 3.4% and leverage (Net Financial Debt / EBITDA) would stand at 3.7x.

[3] Excluding leases.

Cumulative Results 2025 vs 2024

- **Net sales** reached $8,251 million, a 2.7% decrease, driven by a 5.0% decline in the product segment, partially offset by a 25.6% growth in the services segment.

- **Gross profit** was $3,449 million, a 12.0% decrease. **Gross margin** closed at 41.8%, contracting by 450 bps mainly due to lower sales volumes as Argentina continued to face a weak construction environment, and in Mexico, given a high comparison base from the 2024 drought.

- **Operating income** reached $473 million, a 42.1% decrease compared to 2024. This decline was the result of gross margin pressure, as lower sales impacted operating leverage. **EBITDA** closed at $954 million, with an **EBITDA margin** of 11.6%.

- **Net loss** was $133 million. The decline reflects lower operating income and higher financial expenses from FX losses and inflation in Argentina.

- **Net financial debt / EBITDA**[4] leverage closed at 3.2x, mainly reflecting the decrease in LTM EBITDA, as financial debt increased by only 4.0% while net financial debt decreased 0.2% year-over-year.

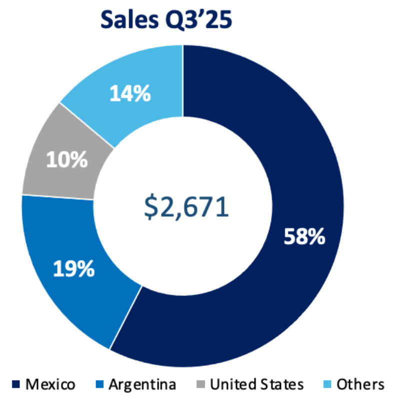
- **CapEx** for the period amounted to $353 million, primarily focused on the services segment in Mexico, particularly in *bebbia* and in water treatment and recycling plants.

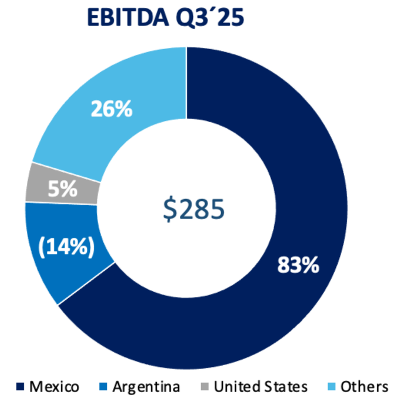
[4] The LTM EBITDA calculation does not include the post-closing 2024 adjustment related to Argentina's results. Considering this adjustment, leverage (Net Financial Debt / EBITDA) would stand at 3.7x

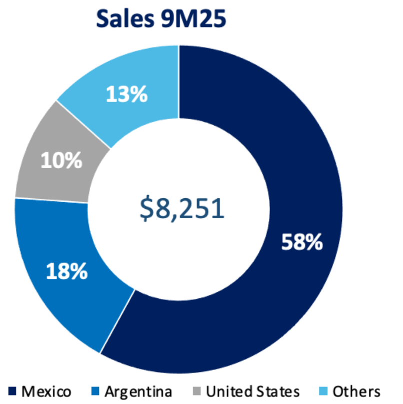
Sales and EBITDA by Geography and Solution January - September

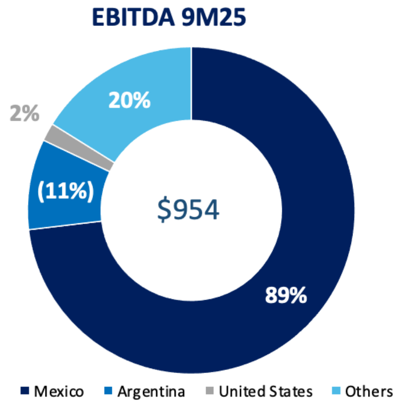
(Figures in millions of Mexican pesos)

Sales	Q3'25	Q3'24	% YoY	9M'25	9M'24	% YoY
Mexico	1,536	1,513	1.5%	4,784	5,046	(5.2%)
Argentina	497	728	(31.8%)	1,498	1,724	(13.1%)
United States	267	292	(8.5%)	862	777	10.9%
Other	370	305	21.5%	1,107	930	19.0%
Products	2,388	2,649	(9.9%)	7,429	7,823	(5.0%)
Services	283	189	50.0%	822	654	25.6%
EBITDA	**Q3'25**	**Q3'24**	**% YoY**	**9M'25**	**9M'24**	**% YoY**
Mexico	236	243	(3.2%)	849	1,148	(26.0%)
Argentina	(40)	16	NA	(104)	106	NA
United States	15	(30)	NA	21	(99)	NA
Other	74	18	NA	188	97	93.1%
Products	348	352	(1.2%)	1,071	1,488	(28.0%)
Services	(63)	(105)	(39.6%)	(117)	(235)	(50.1%)
EBITDA Margin	**Q3'25**	**Q3'24**	**% YoY**	**9M'25**	**9M'24**	**% YoY**
Mexico	15.3%	16.1%	(80) bps	17.8%	22.7%	(490) bps
Argentina	(8.0%)	2.2%	NA	(6.9%)	6.1%	NA
United States	5.5%	(10.2%)	NA	2.4%	(12.7%)	NA
Other	20.0%	6.0%	NA	16.9%	10.4%	650 bps
Products	14.6%	13.3%	130 bps	14.4%	19.0%	(460) bps
Services	(22.4%)	(55.5%)	NA	(14.3%)	(36.0%)	NA









Mexico

- **Sales** in Mexico increased by 1.5% during the quarter and decreased by 5.2% on a cumulative basis, a resilient result considering the market headwinds faced. During the quarter, the products segment was affected by heavy rains and a slowdown in new housing construction, while the solid performance of the services business helped to counter these challenges. On a cumulative basis, the 2024 drought drove exceptionally high sales levels, leaving a high comparison base.

- **EBITDA** was impacted by lower product sales volumes, which affected cost absorption. However, strict expense control and operational efficiencies helped to partially offset this effect.

Argentina

- **Sales** decreased by 31.8% during the quarter and 13.1% on a cumulative basis, a direct reflection of a market with low demand. This challenging environment, combined with heightened competition, continued to put pressure on pricing and gross margins across all product categories.

- The loss of scale from lower volumes impacted costs and SG&A efficiency, resulting in a negative **EBITDA**. However, the structural improvements achieved have created a more efficient operation. These gains position the company to leverage profitability as soon as a topline recovery materializes.

United States

- **Sales** decreased 8.5% during the third quarter and increased 10.9% on a cumulative basis. The quarterly decline was due to customer and vendor delays that prevented the delivery of part of the backlog. Favorable conditions such as drought in the western U.S., data center construction, and municipal water investments continued to support demand, offsetting softness in the residential and agricultural segments.

- **EBITDA** was positive for the second consecutive quarter, driven by a gross margin expansion and SG&A productivity, mainly resulting from supply chain efficiency initiatives and streamlined branch operations.

Other Countries

(Peru, Central America, and Brazil)

- **Sales** increased 21.5% in the quarter and by 19.0% in the first nine months of the year, driven by solid growth in all countries:

  In **Peru**, growth was driven by the water flow and improvement categories, supported by commercial initiatives aimed at strengthening the Company's presence at points of sale.

  In **Central America,** growth was supported by higher sales volumes and the ongoing regional expansion strategy, which contributed to sustaining both growth and profitability in the region.

  In **Brazil,** sales of water and effluent treatment plants continued to expand, supported by strong commercial traction.

- **EBITDA** performance improved across all countries, driven by strong sales volumes and expense efficiency.

Products

- **Sales** contracted due to lower volumes in Argentina and heavy rains in Mexico, partially offset by growth in other geographies such as Peru and Central America.

- **EBITDA** decreased mainly due to top-line performance in Argentina and Mexico, which limited the absorption of fixed costs, although greater expense efficiency was achieved during the period.

Services

- **Sales** continued growing at a double-digit rate, primarily driven by the performance of *bebbia*, which surpassed 159,000 active subscribers.

- **EBITDA**, while still negative due to growth investments, improved, supported by efficiency gains in RSA and the positive performance trend of bebbia.

Other Indicators January - September

(Figures in millions of Mexican pesos)

Indicators	9M'25	9M'24	% YoY
Cash and cash equivalents	802	616	30.3%
Short Term Financial Debt[5]	592	415	42.7%
Long Term Financial Debt[6]	3,999	3,999	0.0%
Total Financial Debt	4,591	4,414	4.0%
Net Financial Debt	3,789	3,798	(0.2%)
CapEx	353	382	(7.4%)
Mexico	305	350	(12.8%)
Argentina	14	28	(49.7%)
United States	-	-	NA
Other	34	4	NA
Change in Working Capital (cash flow)	127	(529)	NA
CCC (days)	43	49	(6 days)
Net Financial Result	(625)	(439)	42.2%

[5] Excluding leases. It includes $101 million in interest payable in 2025 and $100 million in 2024.

[6] Excluding leases.

CapEx

- **Capital investments** represented 4.3% of sales for the first nine months of the year.
- In line with financial priorities focused on strengthening cash flow, maintenance CapEx remained at low levels, with most of the total investment allocated to services.

Net Financial Result

- The **net financial result** for the third quarter recorded an expense of $354 million, compared to $189 million in Q3'24. The 2025 expense includes $142 million for interest, commissions, and leases, and a $212 million impact from exchange rate effects and inflation in Argentina.
- The **cumulative net financial result** recorded an expense of $625 million, compared to $439 million in 2024. The 2025 expense includes $420 million for interest, commissions, and leases, and a $205 million impact from exchange rate effects and inflation in Argentina.

Derivative Financial Instruments

- As of September 30th, 2025, the market value of Grupo Rotoplas' position was:

		Market Value
Instrument	MXN/USD exchange rate forward	($30.4) million

Sustainability Strategy Milestones

– **Water-Responsible Company – Mexico**
Rotoplas was recognized by the National Water Commission (CONAGUA) as the first *Water-Responsible Company* in Mexico, reaffirming its leadership and commitment to promoting efficient and sustainable water management nationwide.

– **HSBC ELIS Award – Mexico**
Rotoplas received the 2025 Sustainable Innovation Leadership Award (ELIS) from HSBC and EY in the Environmental category, completing its recognition across all ESG dimensions —Environmental, Social, and Governance— and reinforcing its position as a comprehensive sustainability benchmark.

– **Water-Responsible Company (*Empresa Hídricamente Responsable*) – Peru**
For the second consecutive year, Rotoplas Peru received the *Water-Responsible Company* distinction, highlighting its ongoing efforts to strengthen water stewardship and contribute to national sustainability goals.

– *Agua en Debate* (Debating Water) – Argentina

For the fifth consecutive year, Rotoplas Argentina participated in the *Agua en Debate* event. In this edition, 13 Rotoplas team members served as judges, evaluating projects from 30 schools and more than 150 students.

Analyst Coverage

Institution	Analyst	Recommendation	Target Price (MXN)
BTG Pactual	Gordon Lee	Neutral	$24.80
GBM	Regina Carrillo	Outperform	$44.00
SIGNUM Research	Alejandro de la Rosa	Buy	$28.26
	Consensus		$32.35

Investor Conference Call Invite

Thursday, October 23, 2025, at 10:00am Mexico City time (12:00pm EST)

Speakers: Carlos Rojas (CEO), Andrés Pliego (CFO)

Registration: https://rotoplas.zoom.us/webinar/register/WN_6_MDIQwXRVC49wL8rVDlsg#/registration

Financial Statements

Income Statement

(Unaudited figures in millions of Mexican pesos)

	Q3			9M		
	2025	2024	%Δ	2025	2024	%Δ
Net Sales	2,671	2,838	(5.9%)	8,251	8,477	(2.7%)
Cost of Sales	1,555	1,658	(6.2%)	4,802	4,556	5.4%
Gross Profit	**1,116**	**1,179**	**(5.4%)**	**3,449**	**3,921**	**(12.0%)**
% margin	*41.8%*	*41.6%*	*20 bps*	*41.8%*	*46.3%*	*(450) bps*
Operation Expenses	989	1,091	(9.4%)	2,976	3,105	(4.1%)
Operating Income	**127**	**89**	**43.7%**	**473**	**817**	**(42.1%)**
% margin	*4.8%*	*3.1%*	*170 bps*	*5.7%*	*9.6%*	*(390) bps*
Net Financial Result	**(354)**	**(189)**	**87.5%**	**(625)**	**(439)**	**42.2%**
Financial Income	15	44	(65.2%)	48	89	(46.0%)
Financial Expenses	(369)	(232)	58.8%	(673)	(528)	27.3%
Income Before Taxes	**(227)**	**(100)**	**NA**	**(153)**	**377**	**NA**
Taxes	(29)	(27)	6.4%	(20)	86	NA
Net Income	**(198)**	**(73)**	**NA**	**(133)**	**291**	**NA**
% margin	*(7.4%)*	*(2.6%)*	*(480) bps*	*(1.6%)*	*3.4%*	*(500) bps*
Adjusted EBITDA[7]	285	247	15.0%	954	1,253	(23.9%)
% margin	*10.7%*	*8.7%*	*200 bps*	*11.6%*	*14.8%*	*(320) bps*

[7] In 2025, Adjusted EBITDA for the quarter includes $0.1 million in donations, and $2.2 million on a cumulative basis. By comparison, in 2024, $4.0 million were considered in the quarter and $5.0 million on a cumulative basis for the same period.

Balance Sheet

(Unaudited figures in millions of Mexican pesos)

	September		
	2025	2024	%Δ
Cash and Cash Equivalents	802	616	30.3%
Clients and Other Accounts Receivable	1,588	1,792	(11.4%)
Inventory	1,369	1,623	(15.7%)
Other Current Assets	498	582	(14.5%)
Current Assets	**4,257**	**4,613**	**(7.7%)**
Property, Plant and Equipment - Net	3,839	4,234	(9.3%)
Other Long-term Assets	5,765	5,529	4.3%
Total Assets	13,860	14,376	(3.6%)
Short-term Debt	608	415	46.6%
Suppliers and Other Accounts Payable	968	1,036	(6.5%)
Other Current Liabilities	1,065	1,125	(5.3%)
Short-term Liabilities	2,642	2,576	2.6%
Long-term Debt	4,076	3,999	1.9%
Other long-term Liabilities	1,159	1,287	(10.0%)
Total Liabilities	7,876	7,862	0.2%
Total Stockholders' Equity	5,985	6,514	(8.1%)
Total Liabilities + Stockholders' Equity	13,860	14,376	(3.6%)

Cash Flow

(Unaudited figures in millions of Mexican pesos)

	January - September 2025	January - September 2024	%Δ
EBIT	473	817	(42.1%)
Depreciation and Amortization	479	431	11.0%
Inventory	207	(461)	NA
Accounts Receivable	95	(259)	NA
Accounts Payable	(174)	191	NA
Other Current Liabilities	**45**	**137**	**(67.4%)**
Taxes	(104)	(123)	(15.3%)
Operating Cash Flow	**1,020**	**733**	**39.1%**
CapEx	(353)	(382)	(7.4%)
Other Investment Activities	66	(143)	NA
Investing Cash Flow	**(288)**	**(524)**	**(45.1%)**
Dividends	(121)	(242)	(50.1%)
Repurchase Fund	(13)	(7)	83.6%
Short and Long-term Debt	(178)	295	NA
Interest and Leases	(407)	(359)	13.3%
Financing Cash Flow	**(718)**	**(313)**	**NA**
Change in Cash	**13**	**(105)**	**NA**
Effect of exchange rate on cash	57	155	NA
Net Change in Cash	**70**	**50**	**40.2%**
Initial Cash Balance	**732**	**566**	**29.4%**
Final Cash Balance	**802**	**616**	**30.3%**

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Disclaimer

This document may contain forward-looking statements regarding the future performance of Grupo Rotoplas S.A.B. de C.V. These statements are based on current management expectations and information available at the time of publication. Actual results may differ materially due to various risks, uncertainties, and external factors beyond the Company's control. Grupo Rotoplas assumes no obligation to update or revise any forward-looking statements.

About the Company

Grupo Rotoplas S.A.B. de C.V. is America's leading provider of water solutions, including products and services for storing, piping, improving, treating, and recycling water. With over 40 years of experience in the industry and 18 plants throughout the Americas, Rotoplas is present in 14 countries and has a portfolio that includes 27 product lines, a services platform, and an e-commerce business. Grupo Rotoplas has been listed on the Mexican Stock Exchange (BMV) under the ticker "AGUA" since December 10th, 2014.

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