

Third Quarter 2025

October | 2025



Executive Summary	3
Transactions by Channel	4
Loan Portfolio and Deposits Growth	5
Consumer Loan Portfolio Growth	6
Sound Asset Quality and outstanding Risk Profile	7
Cost of Funds	8
Net Interest Margin	9
Revenues Performance	10
Efficiency Ratio	11
Profitability Metrics	12
Capital Adequacy Ratio (CAR)	13
Dividend Payment Proposal	14

3Q25

► Growth Y/Y

Total Loan Portfolio	5.4 %
Company Loans Portfolio	7.7 %
Total Deposits	13.7 %

► Asset Quality

NPL Ratio	1.97%
Coverage Ratio	115.8 %
Cost of Risk	1.09 %

► Profitability

Efficiency Ratio	39.5 %
ROAE	19.7 %
ROAA	2.4 %

► Capitalization

Capital Adequacy Ratio*	15.9%
September 2025 (preliminary)	

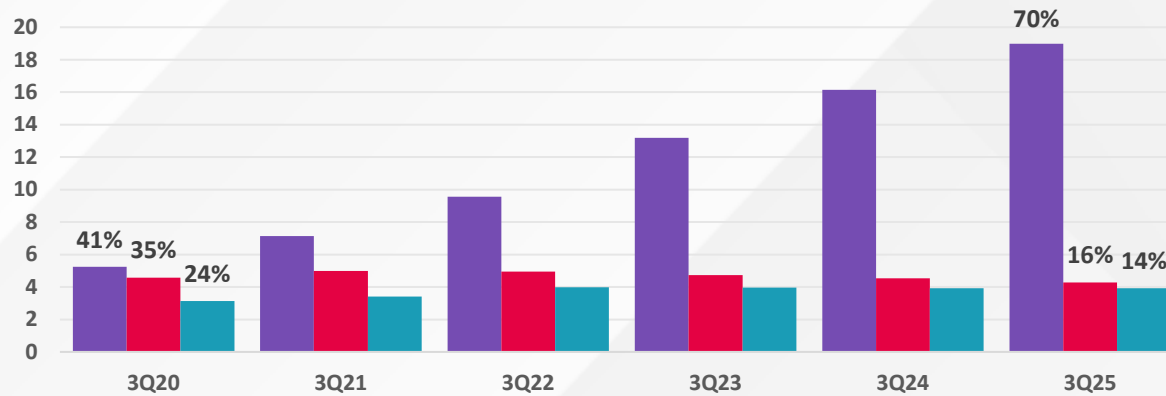
Net Income for the **3rd quarter of 2025** stood at **2,267 million pesos**.

* 100% CET1.

► Transactions by Channel

• Millions

Number of Transactions by Channel



CAGR 25/20

29% 3.6X

-1% 0.9X

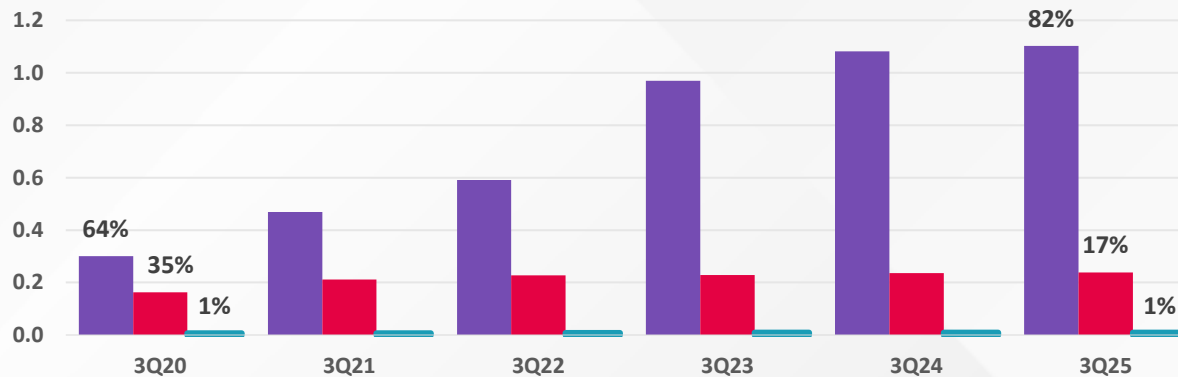
5% 1.3X

Total Transactions

16% 2.1X

• Trillion Pesos

Amounts Transacted by Channel



CAGR 25/20

30% 3.7X

8% 1.5X

7% 1.4X

Total Amount

24% 2.9X

■ Bajionet ■ Branches ■ ATMs

▶ Loan Portfolio and Deposits Growth

- Total **Loan Portfolio** stood at **\$268.2 Bn pesos**, a growth of **5.4% YoY** in **3Q25**.
- **Company Loans**, which represent **our core business**, increased **7.7%**.

	Bn. \$	Y o Y
Companies*	231.7	7.7 %
Government	13.7	-14.5 %
Financial Institutions	11.6	-6.3 %
Consumer	7.6	13.1 %
Mortgage	3.6	-15.6 %

Yield

	3Q24	3Q25
	13.52 %	11.40 %
		(212) bp

- Total **Deposits (DD+TD)** grew **13.7%**, reaching **\$274.3 Bn pesos** in **3Q25 YoY**.

	Bn. \$	Y o Y
Demand Deposits (DD)	140.7	20.5 %
Time Deposits (TD)	133.6	7.2 %
Repos	5.6	-3.9 %
Interbank Loans**	44.4	-3.5 %

Cost

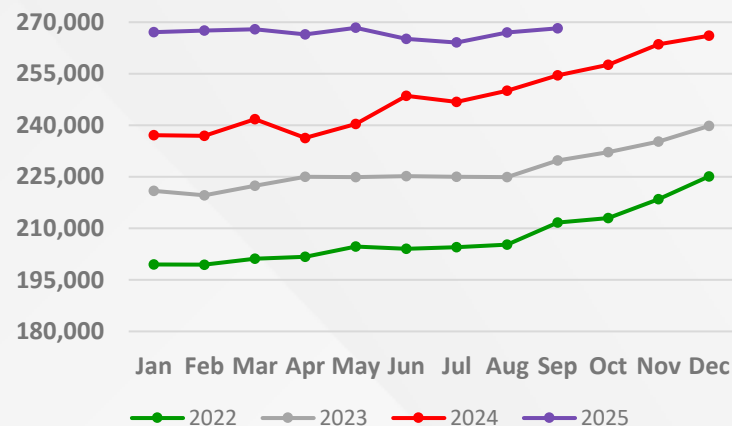
	3Q24	3Q25
	6.73%	5.36%
		(137) bp

Average TIIE :

	3Q24	3Q25
	11.10 %	8.12 %
		(298) bp

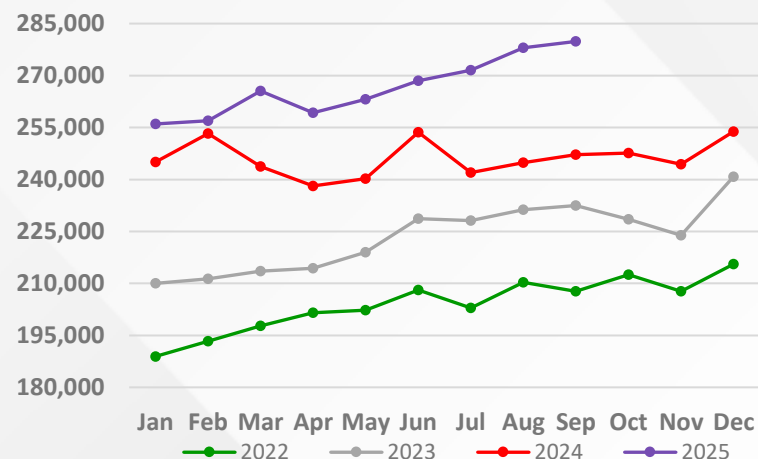
▼ Total Loan Portfolio | Million pesos

CAGR '22 -'3Q25: 8.1%



▼ Total Deposits⁽¹⁾ | Million pesos

CAGR '22 -'3Q25: 10.8%



* Includes Corporates and SMEs.

** Mostly development banks.

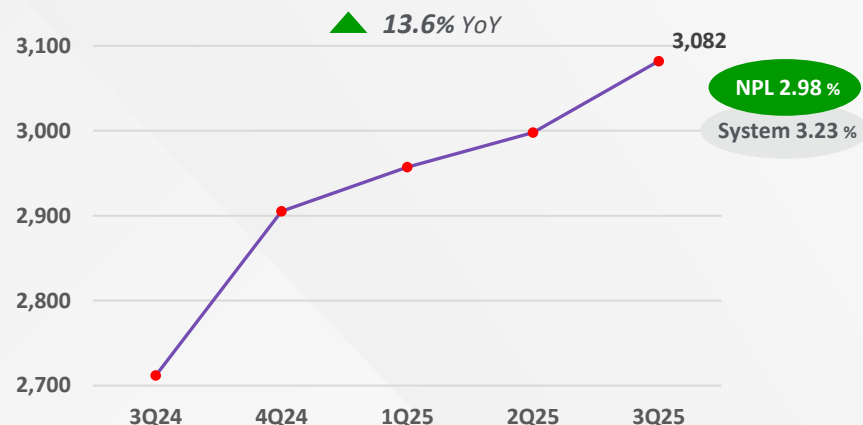
(1) Includes Repos

► Consumer Loan Portfolio Growth

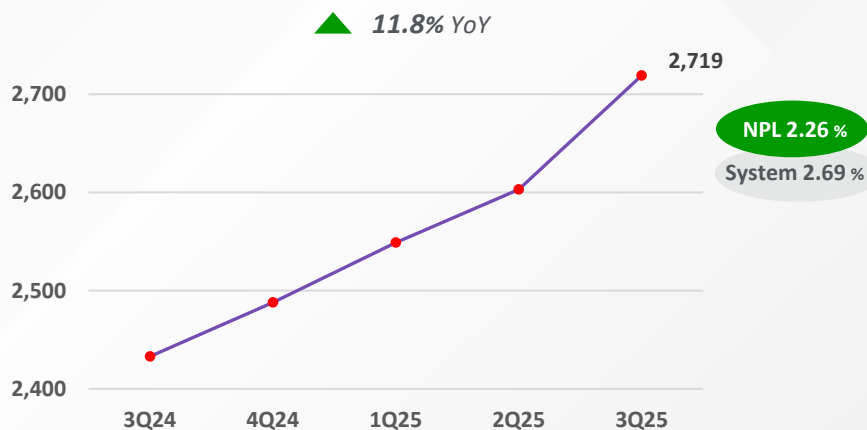
- **Consumer Loan Portfolio⁽¹⁾** grew **13.6% YoY** in **3Q25**, the **NPL Ratio** was **2.6%**, while the system was 3.4%*.
- We highlight the **growth of 13.6%** in **Credit Card**, **11.8%** in **Payroll Loans** and **17.0%** in **Personal Loans**.

	Bn. \$	Y o Y	System
Consumer	7.2	13.6%	11.8%
▪ Credit Card	3.1	13.6%	11.9%
▪ Payroll	2.7	11.8%	8.1%
▪ Personal	1.4	17.0%	16.8%

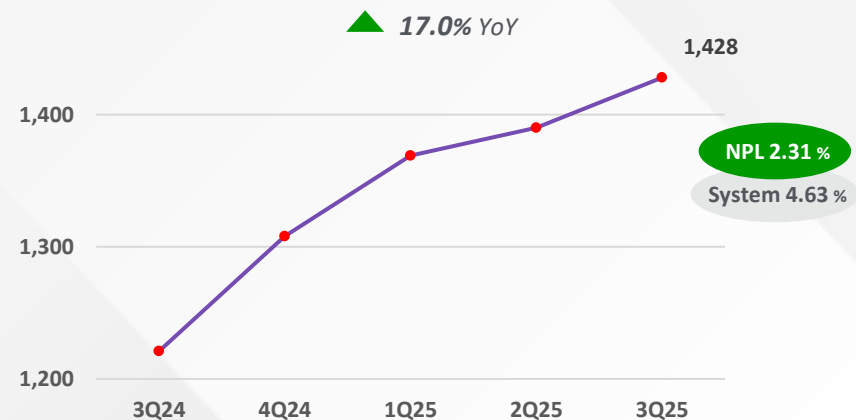
▼ Credit Card



▼ Payroll



▼ Personal

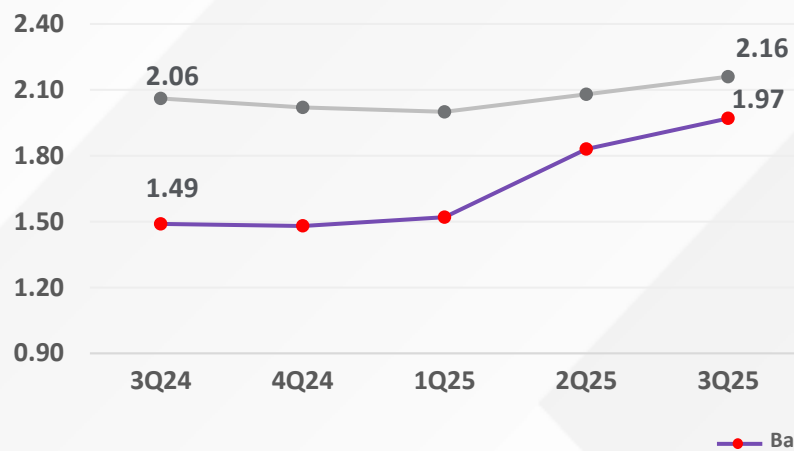


⁽¹⁾ Consumer loan portfolio without considering auto + ABCD

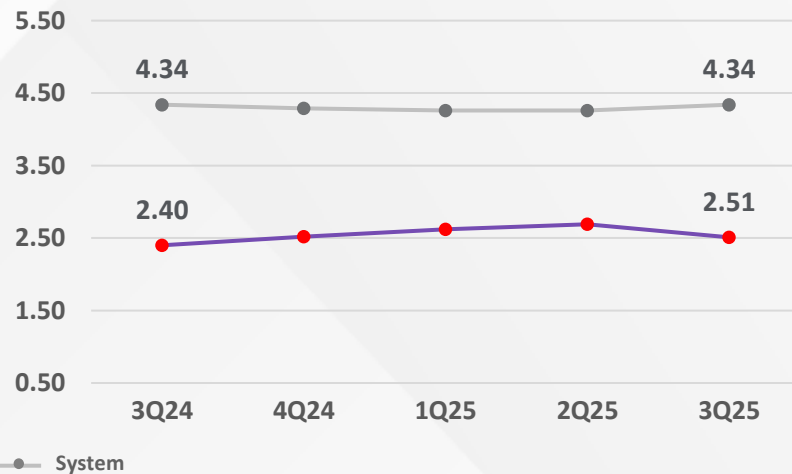
* Total Banca Multiple consolidated figures August 2025.

► Sound Asset Quality and outstanding Risk Profile

▼ **NPL Ratio** | %

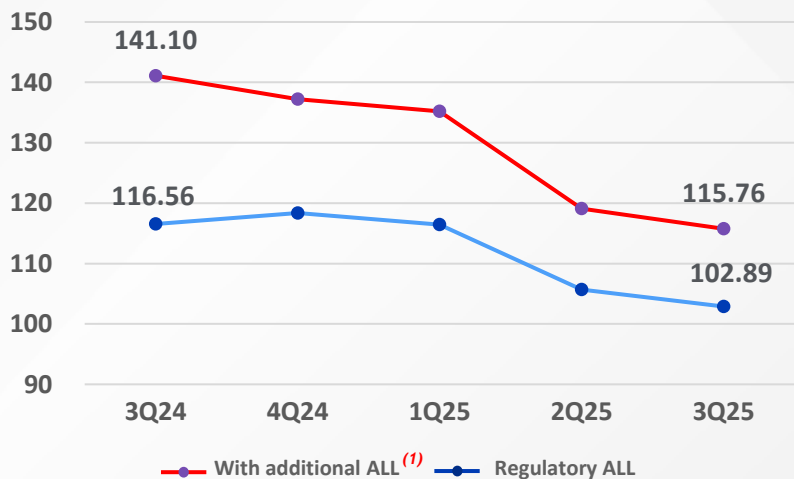


▼ **NPL Ratio adjusted** | %



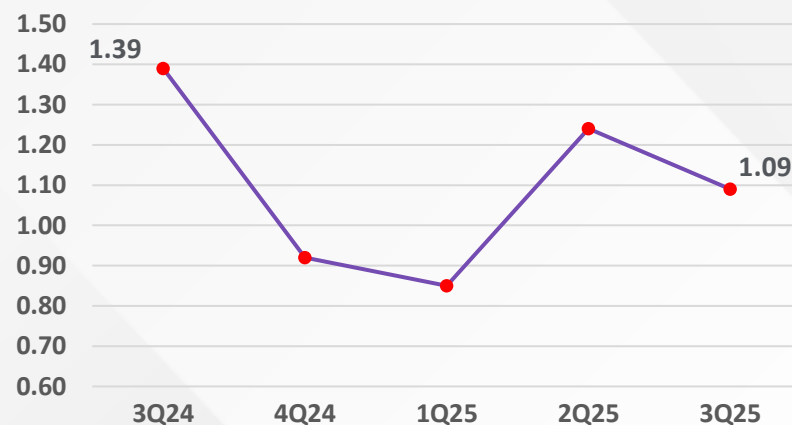
▼ **Coverage Ratio** | %

Aug 25: System 150.16%



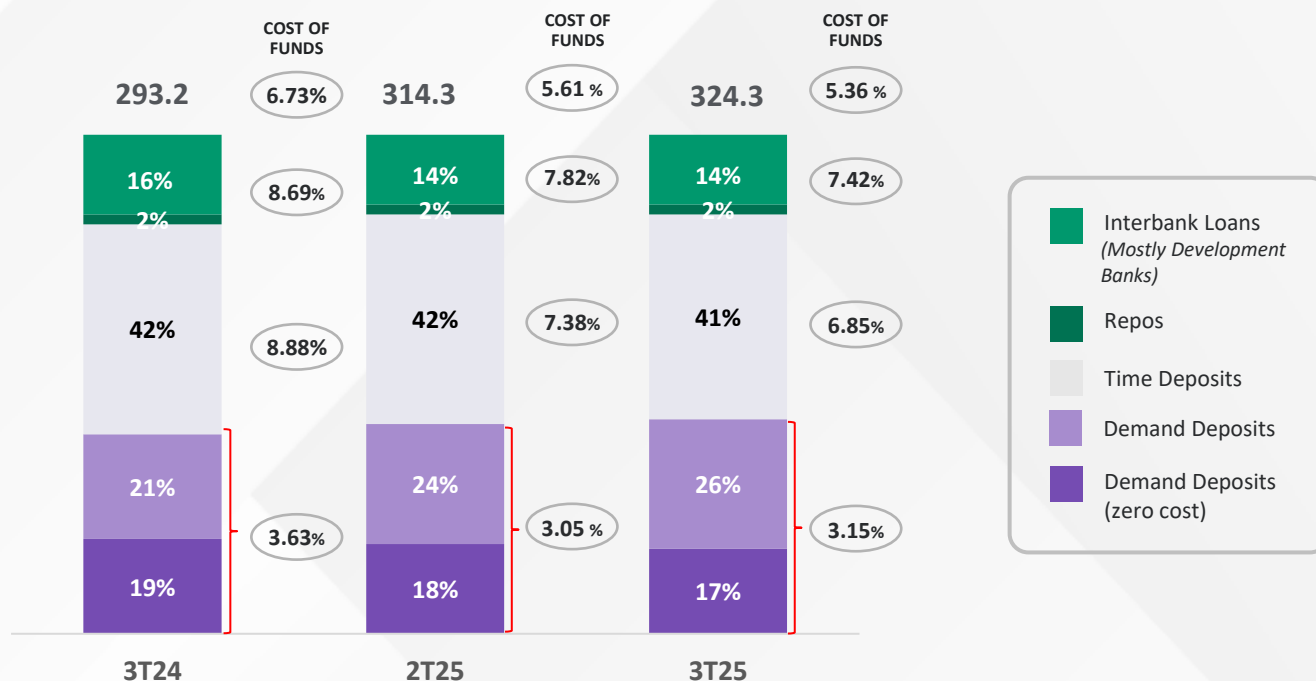
▼ **Cost of Risk *** | %

Aug 25: System 2.76%

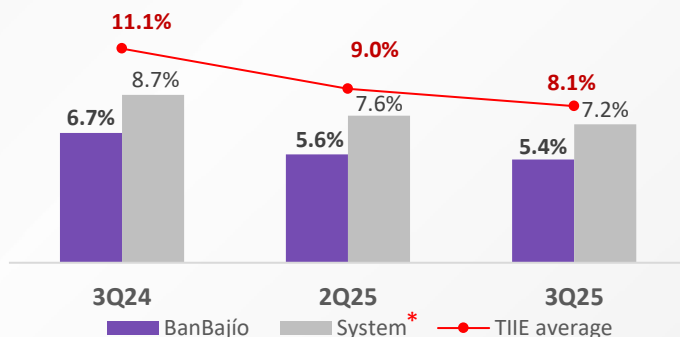


(1) ALL: Allowance for Loan Losses
As of September 2025, additional ALL stood at \$0.68bn

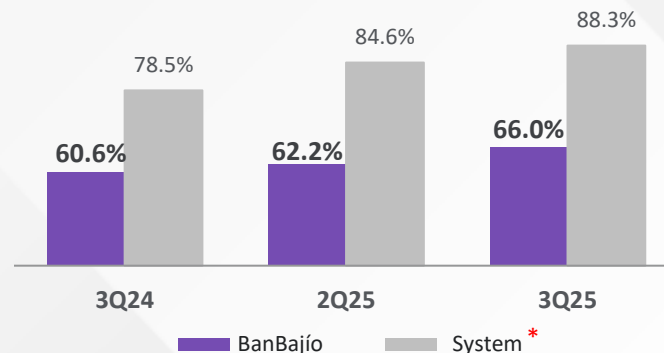
■ Funding Breakdown | Ps\$ Bn



▼ Cost of Funds ⁽¹⁾



▼ Cost of Funds as of % of TIIE



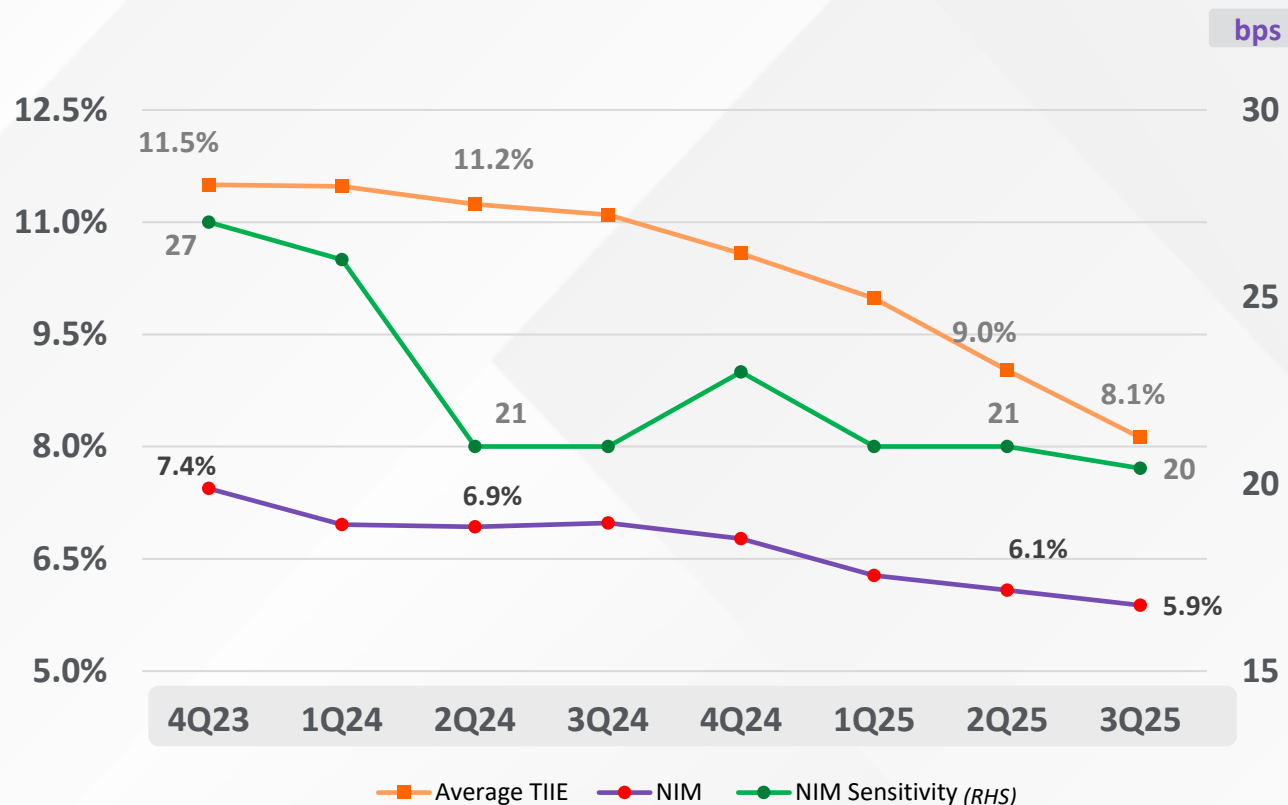
Notes:

1. Quarterly interest expense annualized (without considering leasing liabilities and valuation loss), divided by average total funding (deposits, interbank loans, and repos; we have only included these funding sources for the system for comparison purposes)

* System most recent available information Aug 2025.

► Net Interest Margin

- **NIM contracted 110 bps YoY in 3Q25**, as a result of a lower interest rates and mix changes.



3Q25 vs. 3Q24

- 62 bps due to
TIIE Sensibility

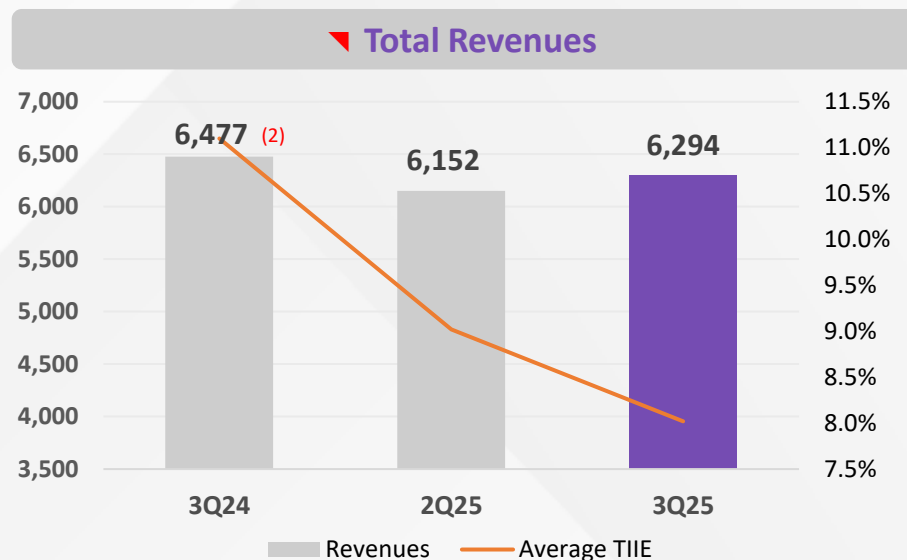
-48 bps due to MIX

- As of September, **NIM sensitivity** was **20.4 bps** for each 100 basis points of change in the TIIE rate, equivalent to **730 million pesos of Revenues** and **460 million pesos of Net Income** for a full year.

► Revenues Performance

• Million Pesos

- Normalized **Non-Interest Income** grew **50.0%** YoY.
- Net Fees & Commissions** increased **18.4%** YoY. We would like to highlight the growth of:
 - Bancassurance** 36.9%, **Interexchange Fees** 5.9%, **POS Fees** 13.4%.
- Revenues from **Bajionet** increased **37.3%** YoY.
- Trading Income** grew **35.2%** YoY proforma.
- Other Operating Income (Expense)** was **positively impacted** by **Mxn 156.0m** due to a written-off portfolio sale.



	3Q24	3Q25	Var. YoY	9M24	9M25	Var. YoY
▪ Net Interest Income ⁽¹⁾	5,803	5,283	-9.0 %	17,188	16,205	-5.7 %
▪ Non-Interest Income ⁽²⁾	674	1,011	50.0 %	1,998	2,630	31.6 %
▪ <i>Net Fees & Commissions</i>	651	771	18.4 %	1,908	2,230	16.9 %
▪ <i>Trading Income</i> ⁽²⁾	227	307	35.2 %	722	933	29.3 %
▪ <i>Other Operating Income (Expense)</i>	(204)	(67)	-67.2 %	(632)	(533)	-15.7 %
TOTAL REVENUES	6,477 ⁽²⁾	6,294	-2.8 %	19,186	18,835	-1.8 %

Net Fees & Commissions + Trading Income grew of **22.7%** 3Q25 YoY.

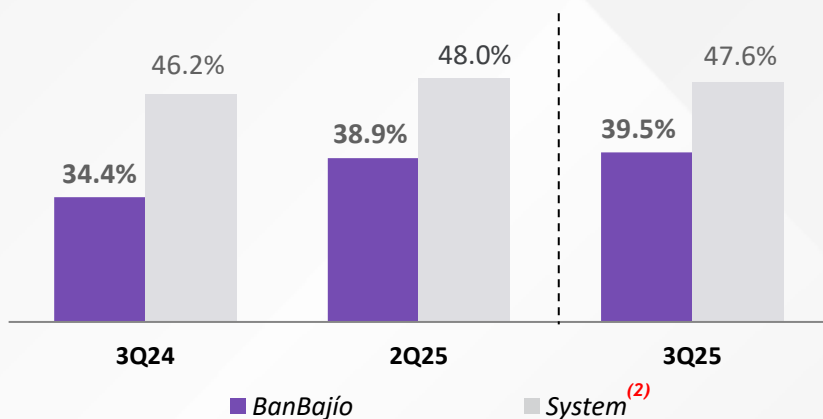
⁽¹⁾ Refer to Note in page 16.

⁽²⁾ 3Q24 figures adjusted by Mxn 127.7m and 9M24 by Mxn 426.5 due to a non-strategic equity asset sold.

- **Efficiency Ratio** for 3Q25 stood at **39.5%**, System **47.6%**.

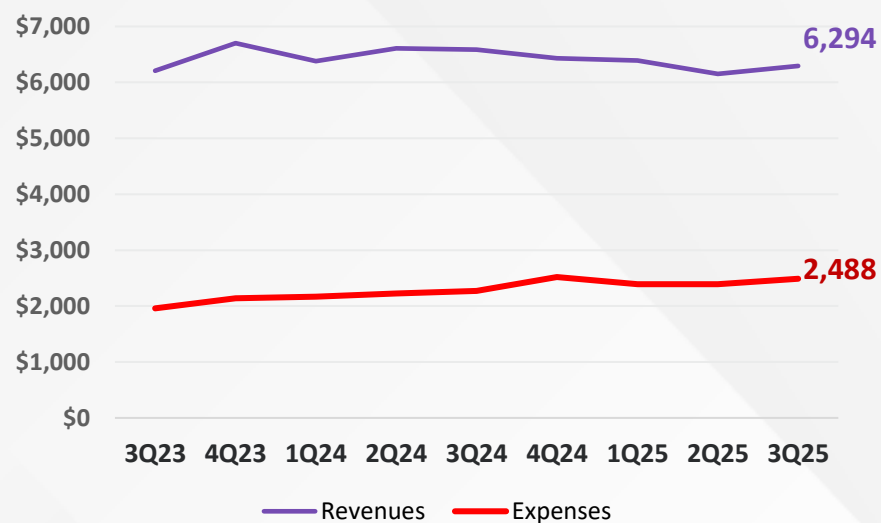
▼ Efficiency Ratio Evolution vs. System

Operating Expenses/Total Revenues ⁽¹⁾ | %



▼ Total Revenues and Expenses

Pes\$ MM | Quarterly



Source: Company information

Notes:

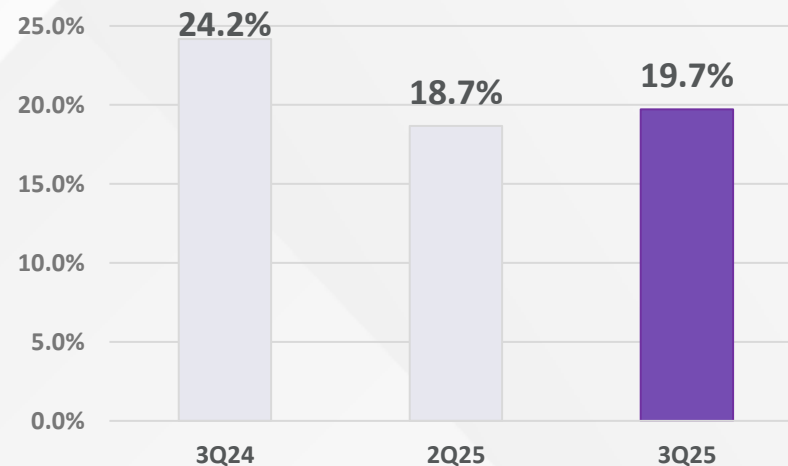
⁽¹⁾ Total Revenues (excluding Allowance for Loan Losses), as reported.

⁽²⁾ System most recent available information August 2025.

- **9M25 ROAE** stood at **19.9%** and **ROAA 2.5%**, and **3Q25** annualized **ROAE** and **ROAA** were **19.7%** and **2.4%** respectively.
- **3Q25 EPS** stood at **Ps. 1.91**, **10.2%** lower than 3Q24, the **Earnings Yield** was **17.1 %**.*

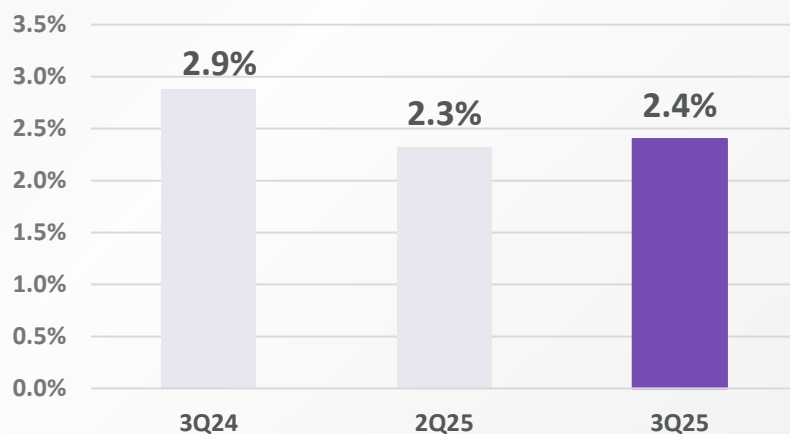
▼ ROAE

• Annualized quarter



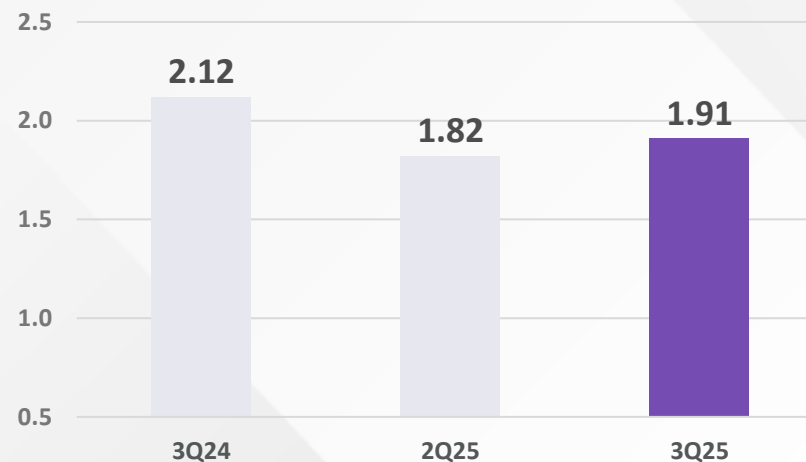
▼ ROAA

• Annualized quarter



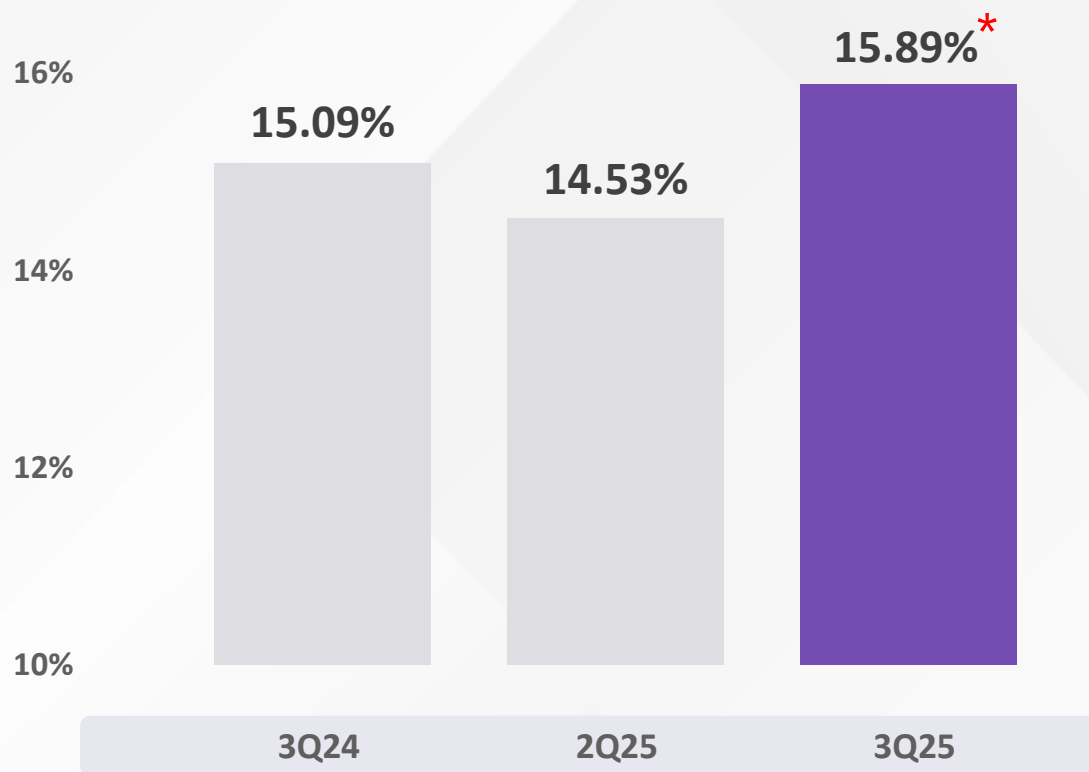
▼ EPS

• Pesos



* Earnings Yield = Annualized EPS / average share price for the period.

- **Solid capitalization** ratio with **100.0% CET 1**.



* CAR September 2025 preliminary.

- Today, our **Board of Directors** approved proposing to the **Ordinary General Shareholders Meeting** a cash extraordinary dividend payment equivalent to **10.0%** of **2024 Net Income**.
- The **amount to distribute** is **\$1,068,849,708**, **payment** will take place on **December 3**.

	Total
▪ 2024 Net Income	\$10,688,497,075
▪ Payout	10.0%
▪ Amount	\$1,068,849,708
▪ Dividend per share	\$0.8982
▪ Dividend yield *	2.0%
▪ Total Dividend yield *	12.2%

* Computed with the price of October 24, 2025.

	2025
▪ Loan Growth	5% - 6%
▪ Deposits Growth	6% - 9%
▪ NIM	6.0% - 6.1%
▪ Fees + Trading Income *	3% - 5%
▪ Expenses Growth	8% - 10%
▪ Efficiency Ratio	40% - 42%
▪ Cost of Risk	1.0% - 1.1%
▪ Effective Tax Rate	26.5%
▪ Net Income (Million Pesos)	\$8,500 - \$8,800
▪ ROAE	18.5% - 19.5%
▪ NPL Ratio	Below 1.9%
▪ Coverage Ratio	Above 120%
▪ Capitalization Ratio	Above 14%

* Without considering the sale of equity assets in 2024, the range would be 12% - 14%

► Income Statement

Ps\$ MM				Var.	
	3Q24	2Q25	3Q25	Y o Y	Q o Q
▪Interest Income*	\$10,825	\$9,921	\$9,633	-11.0%	-2.9%
▪Interest Expense*	(5,022)	(4,519)	(4,350)	-13.4%	-3.7%
Financial Margin	\$5,803	\$5,402	\$5,283	-9.0%	-2.2%
▪Net Fees & Commissions	651	754	771	18.4%	2.3%
▪Trading Income*	355	278	307	-13.5%	10.4%
▪Other Operating Income / (Expense)	(204)	(282)	(67)	-67.2%	-76.2%
Non Interest Income	\$802	\$750	\$1,011	26.1%	34.8%
Total Revenues	\$6,605	\$6,152	\$6,294	-4.7%	2.3%
▪Allowance for Loan Losses*	(877)	(827)	(725)	-17.3%	-12.3%
▪Operating Expenses	(2,270)	(2,391)	(2,488)	9.6%	4.1%
▪Income on equity of unconsolidated subsidiaries	1	2	0	-100.0%	-100.0%
Income Before Income Taxes	\$3,459	\$2,936	\$3,081	-10.9%	4.9%
▪Income Taxes	(\$934)	(\$770)	(\$814)	-12.8%	5.7%
Net Income	\$2,525	\$2,166	\$2,267	-10.2%	4.7%
▪Effective Tax Rate	27.0%	26.2%	26.4%		

* Consolidated figures for 3Q24 have been reclassified for the concepts of interest income, interest expenses, allowance for loan losses, and trading income to make it comparable with the figures for the third quarter of 2025. The main change is the presentation of the comprehensive income statement based on the separation of interest from trading derivatives instruments.

Ps\$ MM			Var.
	9M24	9M25	Y o Y
▪Interest Income*	\$32,248	\$30,046	-6.8%
▪Interest Expense*	(15,060)	(13,841)	-8.1%
Financial Margin	\$17,188	\$16,205	-5.7%
▪Net Fees & Commissions	\$1,908	\$2,230	16.9%
▪Trading Income*	1,148	933	-18.7%
▪Other Operating Income / (Expense)	(632)	(533)	-15.7%
Non Interest Income	\$2,424	\$2,630	8.5%
Total Revenues	\$19,612	\$18,835	-4.0%
▪Allowance for Loan Losses*	(1,708)	(2,117)	23.9%
▪Operating Expenses	(6,661)	(7,269)	9.1%
▪Income on equity of unconsolidated subsidiaries	9	2	-77.8%
Income Before Income Taxes	\$11,252	\$9,451	-16.0%
▪Income Taxes	(3,101)	(2,527)	-18.5%
Net Income	\$8,151	\$6,924	-15.1%
▪Effective Tax Rate	27.6%	26.7%	

* Consolidated figures for 9M24 have been reclassified for the concepts of interest income, interest expenses, allowance for loan losses, and trading income to make it comparable with the figures for 9M25. The main change is the presentation of the comprehensive income statement based on the separation of interest from trading derivatives instruments.

► Balance Sheet

Ps\$ MM				Var.	
	3Q24	2Q25	3Q25	Y o Y	Q o Q
▪Cash & Cash Equivalents	19,330	19,876	19,515	1.0%	-1.8%
▪Investment in Financial Instruments	23,913	28,005	31,836	33.1%	13.7%
▪ Cash & Investments	\$43,243	\$47,881	\$51,351	18.7%	7.2%
▪Total Loan Portfolio with Credit Risk Stage 1	247,353	257,730	258,950	4.7%	0.5%
▪Total Loan Portfolio with Credit Risk Stage 2	3,427	2,595	3,956	15.4%	52.4%
▪Total Loan Portfolio with Credit Risk Stage 3	3,791	4,865	5,293	39.6%	8.8%
▪ Loan Portfolio	\$254,571	\$265,190	\$268,199	5.4%	1.1%
▪Allowance for Loan Losses	(5,349)	(5,793)	(6,127)	14.5%	5.8%
▪Deferred Items	(1,080)	(1,174)	(1,214)	12.4%	3.4%
Loan Portfolio, Net	\$248,142	\$258,223	\$260,858	5.1%	1.0%
▪Repos	36,311	46,510	50,011	37.7%	7.5%
▪Other Assets	19,282	19,870	21,005	8.9%	5.7%
Total Assets	\$346,978	\$372,484	\$383,225	10.4%	2.9%
▪Demand Deposits	116,788	132,215	140,732	20.5%	6.4%
▪Time Deposits	124,545	130,749	133,555	7.2%	2.1%
Total Deposits	\$241,333	\$262,964	\$274,287	13.7%	4.3%
▪Repos	5,792	5,543	5,565	-3.9%	0.4%
Funding Including Repos	\$247,125	\$268,507	\$279,852	13.2%	4.2%
▪Interbank and Other Agencies Loans *	46,040	45,752	44,448	-3.5%	-2.9%
▪Other Liabilities	10,756	13,388	11,817	9.9%	-11.7%
Total Liabilities	\$303,921	\$327,647	\$336,117	10.6%	2.6%
Total Shareholder's Equity	\$43,057	\$44,837	\$47,108	9.4%	5.1%

* Mostly development banks.