

# Earnings Results

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2<sup>nd</sup> Quarter 2026



Quáalitas®

# WEBCAST RESULTS

## 2Q26



## QUÁLITAS CONTROLADORA S.A.B. de C.V.

Cordially invites you to its second quarter 2026 earnings results conference call



**DATE:** Wednesday 22<sup>nd</sup> of July 2026

**TIME:** 08:00 a.m. MXT (10:00 a.m. EST)

**Mr. Bernardo Risoul Salas**  
Chief Executive Officer,  
Quálitas Controladora



**Mr. Roberto Araujo Balderas**  
Chief Financial Officer,  
Quálitas Controladora

**Zoom Webcast ID: 870 7367 7176**



[https://us02web.zoom.us/webinar/register/WN\\_8ASd2oJfTPqRSw4INeuVrq](https://us02web.zoom.us/webinar/register/WN_8ASd2oJfTPqRSw4INeuVrq)

**The report and presentation will also be available at:**



<https://qinversionistas.qualitas.com.mx/informacion-financiera/reporte-trimestral>

## QUALITAS REPORTS 2Q26 RESULTS

**Mexico City, July 21st, 2026** – Quálitas Controladora, S.A.B. de C.V. (“Quálitas”, “Q”, or “the company”) (BMV: Q\*), announces its unaudited financial results for the second quarter 2026.

Figures in this document are stated in millions of Mexican pesos except when otherwise indicated and many vary due to rounding and/or consolidation.

### HIGHLIGHTS:

- During the second quarter of the year, written premiums closed at \$17,329 million, being -0.5% down versus same period of last year; on a year-to-date basis, written premiums reached \$39,022 million, representing growth of +7.7% compared with the first six months of 2025. Quarterly results were impacted by a one-time effect resulting from a shift of coverage in one of our largest multi-annual accounts, excluding that, written premiums were up +3.4% in the quarter or +9.5% year to date.
- The second quarter of the year closed with +6.1 million insured units, increasing by +119 thousand units vs 2Q25, and ~50 thousand units vs the previous quarter. Despite aggressive pricing competition that affected overall top line, Qualitas was able to still increase insured units.
- Quarterly earned premiums increased by +4.4% versus 2Q25, reaching \$17,392. Reserves totaling \$322 million were released during the second quarter, representing a variance of +\$1,052 million compared to the second quarter of 2025, in line with issuance performance and the portfolio mix. In a YTD basis Qualitas has constituted \$2,563 million in Reserves.
- Quarterly loss ratio stood at 64.8% and at 63.7% for the first six months of the year, remaining within our long-term target range. Claim frequency has remained stable and even below the level we had in the second quarter of 2025. At our Mexican subsidiary, the loss ratio stood at 63.9% for the quarter and 62.5% on a year-to-date basis. These results already consider the early start of the rainy season, as well as the increase in average claims costs driven by the changes in the VAT regulation.
- The quarterly combined ratio was 95.7%, and 92.8% at the close of the first half of the year. Considering only the subsidiary in Mexico, the quarterly combined ratio closed at 93.8%, and at 90.7% on a year-to-date basis; both figures were below the target range.
- Quarterly and half year comprehensive financial income totaled \$1,161 million and \$2,337 million, respectively. The investment portfolio reached a quarterly and year-to-date ROI of 7.4%. As of the end of the period, the investment portfolio totaled \$53,430 million, with 85.7% invested in fixed income with a duration of 2.6 years.
- Quarterly net result stood at \$1,389 million, reflecting a -1.3% decrease compared to 2Q25. On the other hand, net result for the first six months of the year was \$2,944 million. 12M ROE stood at 18.3%, reflecting the full year one time VAT impact recognized during Q4 of last year. The ROE for the period stood at 21.4%. Despite headwinds, we continue to be committed to a long term ROE of close or above 20%, including this 2026.
- By quarter-end, the company held ~6.2 million shares in treasury, with a remaining balance of \$784 million in the share buyback fund.
- Required regulatory capital stood at \$6,646 million, with a solvency margin of \$15,984 million, equivalent to a solvency ratio of 341%.

**34.2%**

Market share  
leader since  
2007



**+6.1M**

Insured  
units



**~889k**

Answered calls  
at the claims  
call center in  
2Q26



**~28,800**

Agents



**608**

254 Service  
offices &  
354 ODQs



**7,459**

Employees



**(0.5%)**

Written premium  
2Q26 vs 2Q25



**(1.3%)**

Net result variation  
2Q26 vs 2Q25

**18.3%**

Return on  
Equity (ROE)



**\$175.2**

Share price  
(30/06)



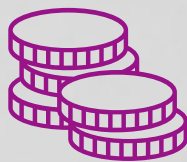
**\$53,430**

Invested  
assets  
float MM



**\$11.2**

Earnings per  
share



**15.6x**

Price to  
earnings



**2.8x**

Price to book  
value



## FINANCIAL HIGHLIGHTS 2Q26

|                                | QUARTERLY |        |         | YEAR TO DATE |        |         |
|--------------------------------|-----------|--------|---------|--------------|--------|---------|
|                                | 2Q26      | 2Q25   | Δ %/pb  | 6M26         | 6M25   | Δ %/pb  |
| <b>Income Statement</b>        |           |        |         |              |        |         |
| Written premiums               | 17,329    | 17,414 | (0.5%)  | 39,022       | 36,236 | 7.7%    |
| Net written premiums           | 17,070    | 17,396 | (1.9%)  | 38,755       | 36,123 | 7.3%    |
| Earned premiums                | 17,392    | 16,666 | 4.4%    | 36,192       | 33,498 | 8.0%    |
| Acquisition cost               | 4,289     | 4,196  | 2.2%    | 9,187        | 8,348  | 10.1%   |
| Loss cost                      | 11,272    | 10,514 | 7.2%    | 23,047       | 20,569 | 12.0%   |
| Technical result               | 1,831     | 1,956  | (6.4%)  | 3,958        | 4,582  | (13.6%) |
| Operating expenses             | 1,007     | 976    | 3.2%    | 2,095        | 2,157  | (2.9%)  |
| Underwriting result            | 825       | 980    | (15.8%) | 1,863        | 2,425  | (23.2%) |
| Comprehensive financial income | 1,161     | 1,218  | (4.7%)  | 2,337        | 2,751  | (15.1%) |
| Investment income              | 992       | 1,055  | (6.0%)  | 1,986        | 2,404  | (17.4%) |
| Income Taxes                   | 597       | 791    | (24.5%) | 1,256        | 1,624  | (22.7%) |
| Net result                     | 1,389     | 1,407  | (1.3%)  | 2,944        | 3,552  | (17.1%) |
| <b>Cost ratios</b>             |           |        |         |              |        |         |
| Acquisition ratio              | 25.1%     | 24.1%  | 100     | 23.7%        | 23.1%  | 60      |
| Loss ratio                     | 64.8%     | 63.1%  | 172     | 63.7%        | 61.4%  | 228     |
| Operating ratio                | 5.8%      | 5.6%   | 21      | 5.4%         | 6.0%   | (58)    |
| Combined ratio                 | 95.7%     | 92.8%  | 293     | 92.8%        | 90.5%  | 229     |
| Combined ratio adjusted*       | 95.3%     | 94.1%  | 114     | 94.9%        | 92.8%  | 209     |
| <b>Profitability ratios</b>    |           |        |         |              |        |         |
| Return on investments          | 7.4%      | 8.4%   | (99)    | 7.4%         | 9.7%   | (225)   |
| ROE for the period             | 21.4%     | 22.0%  | (62)    | 21.4%        | 22.0%  | (62)    |
| LTM ROE                        | 18.3%     | 26.5%  | (828)   | 18.3%        | 26.5%  | (828)   |

\* This refers to the sum of acquisition costs, claims incurred, and operating expenses, divided by earned premiums. The ratio is presented to facilitate comparison with international benchmarks.

| <b>Balance Sheet</b>       | 2Q26    | 2Q25    | Δ %/pb |
|----------------------------|---------|---------|--------|
| Assets                     | 123,702 | 110,835 | 11.6%  |
| Investments & Real Estate  | 57,459  | 53,163  | 8.1%   |
| Invested assets or float** | 53,430  | 49,490  | 8.0%   |
| Technical reserves         | 69,240  | 61,526  | 12.5%  |
| Total liabilities          | 98,648  | 86,713  | 13.8%  |
| Stockholders' equity       | 25,053  | 24,122  | 3.9%   |

\*\*Invested assets or float: investments in debt + overnights + loans portfolio

## WRITTEN PREMIUMS

| Business line          | 2Q26          | 2Q25          | Δ%/bp vs. 25  | 6M26          | 6M25          | Δ%/bp vs. 25 |
|------------------------|---------------|---------------|---------------|---------------|---------------|--------------|
| Traditional            | 10,487        | 10,831        | (3.2%)        | 24,754        | 23,472        | 5.5%         |
| Individual             | 6,873         | 6,708         | 2.5%          | 14,540        | 14,096        | 3.1%         |
| Fleets                 | 3,614         | 4,124         | (12.4%)       | 10,214        | 9,376         | 8.9%         |
| Financial institutions | 5,924         | 5,596         | 5.9%          | 12,416        | 10,764        | 15.4%        |
| Foreign subsidiaries   | 833           | 931           | (10.5%)       | 1,742         | 1,918         | (9.2%)       |
| <b>Total</b>           | <b>17,329</b> | <b>17,414</b> | <b>(0.5%)</b> | <b>39,022</b> | <b>36,236</b> | <b>7.7%</b>  |

Written premiums by foreign subsidiaries may include differences due to the exchange rate effect.

During the second quarter of 2026, written premiums totaled \$17,329 million, representing a marginal 0.5% decline compared with the same period of the previous year. On a year-to-date basis, written premiums reached \$39,022 million, equivalent to growth of 7.7% compared with the first six months of 2025. During the quarter, results were affected by a one-time event related to a shift in the coverage of one of our largest multiannual accounts. Excluding this effect, written premiums growth would have been 3.4% and year to date would have stood at 9.5%.

Performance in the traditional segment, which accounts for ~63% of total premiums, posted a decline of 3.2% in the quarter, while showing an increase of 5.5% growth year to date. Within this segment, individual business grew +2.5% for the quarter and +3.1% year-to-date; while fleets decreased 12.4% in the quarter and grew 8.9% year to date. The referred one-timer came into the fleet business, which would have grown mid-single digit if normalized.

Lastly, the financial institution's segment, representing about ~32% of the total business, reported a +5.9% growth for the quarter and a +15.4% for the first half of the year. The growth within this segment was also affected by the competitive environment in specific brands and models with some financial institutions.

In terms of written premiums, as reported, the international subsidiaries contributed ~5% of total written premiums year to date, with LATAM strong growth being partially offset by the US operation decline.

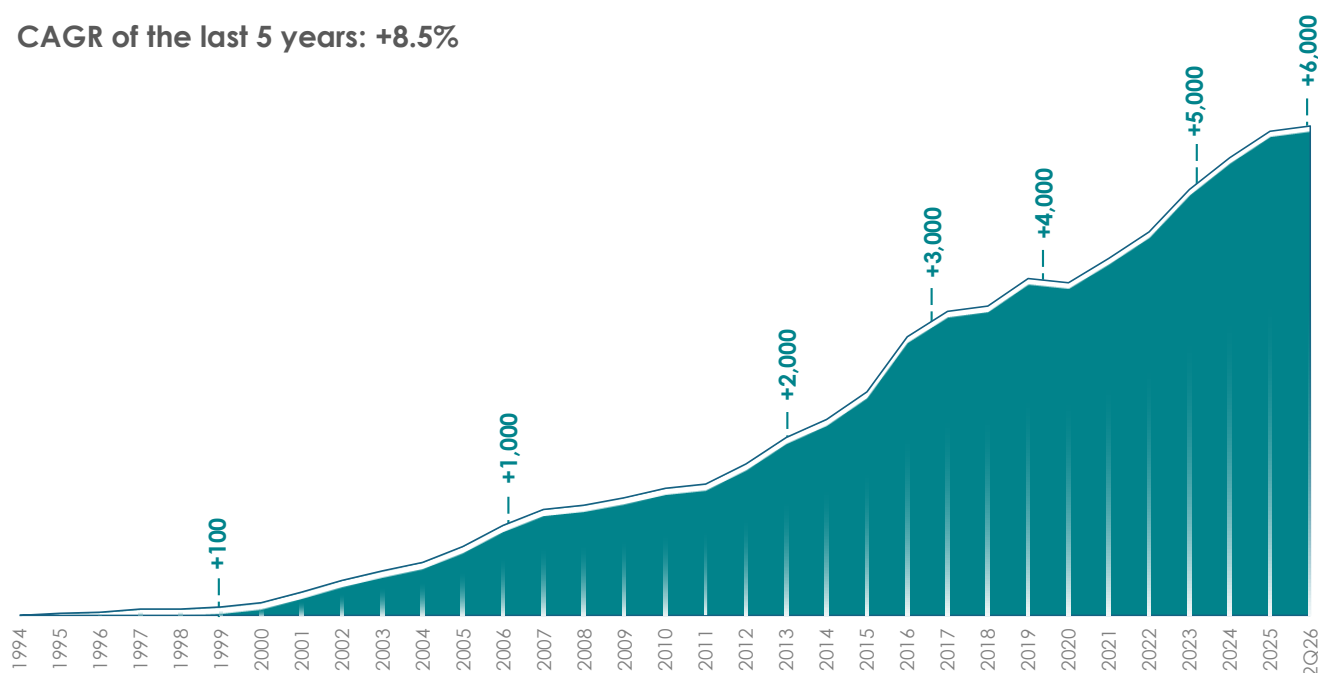
It is important to highlight that foreign exchange movements have had a particular impact during 2026, primarily due to the depreciation of the U.S. dollar; for example, Quálitas Costa Rica reported growth of 12.4% for the quarter and 14.9% year to date, while Quálitas Peru grew 12.3% and 10.0%, respectively. Excluding the FX effect, growth would have reached 23.5% for Costa Rica and 24.1% for Peru during the quarter, and 30.9% and 25.3%, respectively, on a year-to-date basis, all measured in U.S. dollar terms.

## INSURED UNITS

During the second quarter of 2026, the insured units historical record was again surpassed, closing the quarter with 6.1 million. This represents an increase of +119 thousand units (or +2.0%) compared to the previous year, and ~50 thousand units (or ~1%) compared to the close of the previous quarter, maintaining a solid CAGR of +8.5% over the last five years.

**6,143,717 insured units**

**CAGR of the last 5 years: +8.5%**



Sales of light vehicles grew by +7.1% during the quarter compared to 2Q25, with a total of 372,868 thousand units sold; while sales of heavy equipment units increased by +8.2% compared to 2Q25. This resulted in a +7.1% increase in total new units sold during 2Q26.

Insured units are distributed as follows:

| Insured units | 2Q26         | 1Q26         | Δ%          | 2Q25         | Δ%          |
|---------------|--------------|--------------|-------------|--------------|-------------|
| Mexico        | 5,801        | 5,769        | 0.6%        | 5,751        | 0.9%        |
| Automobiles   | 3,982        | 3,969        | 0.3%        | 3,904        | 2.0%        |
| Trucks        | 1,515        | 1,505        | 0.7%        | 1,456        | 4.1%        |
| Motorcycles   | 304          | 294          | 3.5%        | 391          | (22.1%)     |
| El Salvador   | 48           | 48           | 0.7%        | 46           | 5.2%        |
| Costa Rica    | 158          | 154          | 2.9%        | 134          | 17.7%       |
| United States | 18           | 19           | (5.4%)      | 24           | (23.9%)     |
| Peru          | 93           | 88           | 5.2%        | 69           | 35.3%       |
| Colombia      | 26           | 17           | 54.0%       | 2            | NA          |
| <b>Total</b>  | <b>6,144</b> | <b>6,094</b> | <b>0.8%</b> | <b>6,024</b> | <b>2.0%</b> |

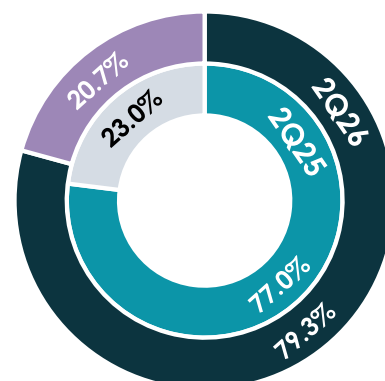
\*Motorcycles include motorcycles and foreign RC

Foreign and cross-border vehicles are classified in their respective segment (automobiles and trucks)

## EARNED PREMIUMS

During the second quarter, earned premiums closed at \$17,392 million, representing an increase of +4.4% vs. 2Q25. On the other hand, earned premiums for the first six months of the year closed at \$36,192 million, reflecting +8.0% growth.

During the quarter, earned premiums grew at a faster pace than written premiums, driven by both, the deceleration seen in written premiums and a shift in the portfolio's multi-year premium mix, which fell from 23.0% in 2Q25 to 20.7% in 2Q26.



■ Annual ■ Multiannual

## AQUISITION COST

Acquisition cost closed the quarter at \$4,289 million, with an acquisition ratio of 25.1%, 1.0 pp above 2Q25. This ratio is slightly above the historical and target range, mainly due to portfolio mix and, by stronger growth in the financial institutions segment, which carries higher commissions.

Furthermore, it is noteworthy to highlight that there have been no changes in the commissions paid to agents and/or financial institutions, and that they are related to sales volume; and in the case of agents, they are also related to the profitability of their portfolios.

## LOSS COST

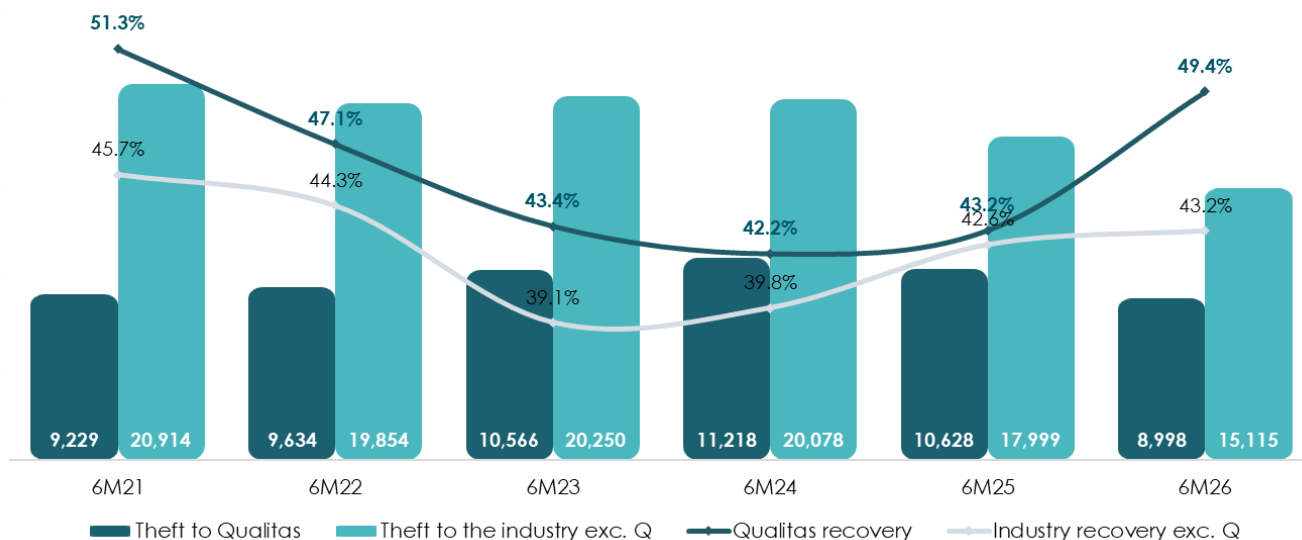
The quarterly cost and loss ratio were \$11,272 million and 64.8%, respectively. This reflects a 1.7 pp increase compared to the same period of the previous year which already considers the early start of the rainy season, as well as the rise in the average cost of claims resulting from the impact of VAT regulations. On a year-to-date basis, the cost figure stood at \$23,047 million, with a ratio of 63.7%, standing at the mid-point of our 62%-65% target range.

As anticipated earlier this year, we estimated a higher loss ratio for this quarter, consistent with historical seasonal trends. Despite the rise in the ratio, the absolute cost of claims increased by only 7.2%, reflecting the company's efforts to contain the average cost of claims and the stabilization of claim frequency, which closed at 6.6%, 23 bp below the frequency recorded in the second quarter of 2025. At the close of the first half of 2026, the impact of VAT accounted for 320 bp of the loss ratio.

For our main subsidiary in Mexico, the loss ratio stood at 63.9% for the quarter and 62.5% on a year-to-date basis, representing increases of 3.5 and 3.2 percentage points, respectively, compared with the same periods of the previous year, while remaining within our sustainable target range of 62% to 65%. This performance primarily reflects the successful implementation of initiatives launched toward the end of 2025, including strict cost-control measures and operating efficiencies generated through our vertical integration.

Additionally, theft of insured vehicles in Mexico decreased by 15.3% for Quálitas and 16.0% for the rest of the industry. Quálitas recovered 49.4% of stolen vehicles during 6M26, significantly outperforming the 43.2% recovery rate reported by the rest of the industry, underscoring the effectiveness of its vehicle tracking and recovery processes. Theft-related claims represented approximately ~11% of the company's total claims cost, improving from 13.6% in 2Q25. This resulted in a quarterly claims frequency of 6.6%, below that observed in the second quarter of 2025.

General inflation in Mexico continues its stabilization trend, closing the quarter at 3.4%, while core inflation stood at 4.0%. Meanwhile, inflation in auto parts, spare parts, and labor stood at 3.6%.



## OPERATING EXPENSES

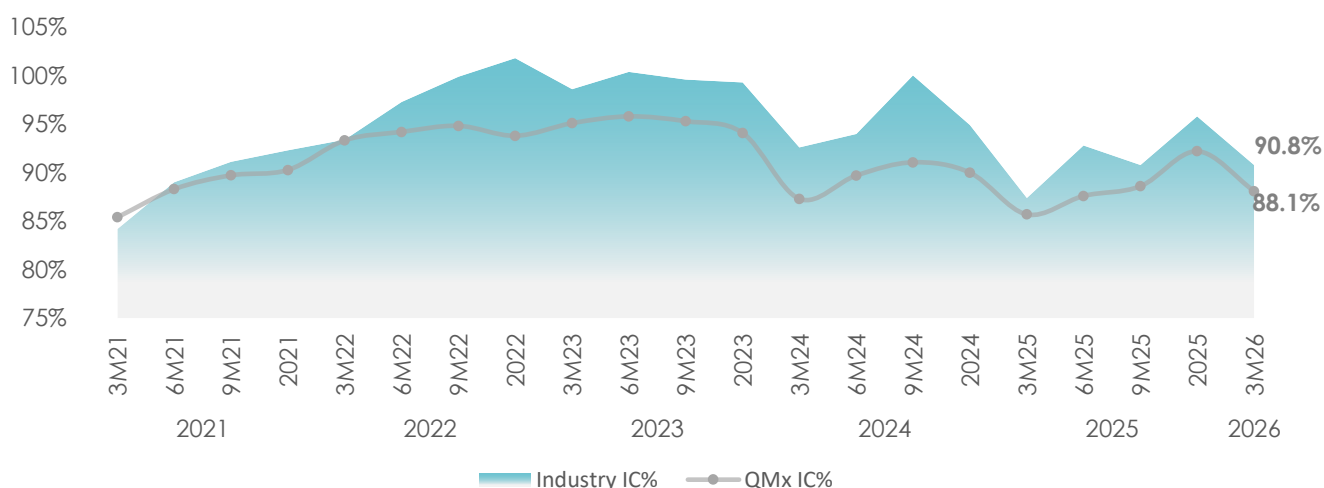
Operating expenses for the quarter and the year-to-date stood at \$1,007 million and \$2,095 million, with an operating ratio of 5.8% and 5.4%, respectively. The quarterly ratio increase was also influenced by the deceleration in written premiums, as a lower top-line base naturally puts additional pressure on the ratio.

By regulation, the PTU provision is included within operating expenses. Excluding the effect of this provision, the operating ratio would have closed the quarter at 5.0% and 4.4% for the semester.

## UNDERWRITING RESULT

For the second quarter of 2026, the company reported an operating profit of \$825 million with an operating margin of 4.7%. The combined ratio for the quarter stood at 95.7%, representing an increase of 2.9 pp compared to 2Q25. On a cumulative basis, profit stood at \$1,863 million, with a margin of 5.1% and a combined ratio of 92.7%, consistent to our 92% to 94% full year target.

### Combined ratio – Mexico



Source: AMIS, Market share in Mexico as of March 2026.

According to the latest figures available from AMIS, as of March 2026, the Mexican auto insurance industry, excluding Quálitas Mexico, reported a combined ratio of 92.0%; highlighting Quálitas with a ratio of 88.1%, 3.9 pp lower than the rest of the industry.

## COMPREHENSIVE FINANCIAL INCOME

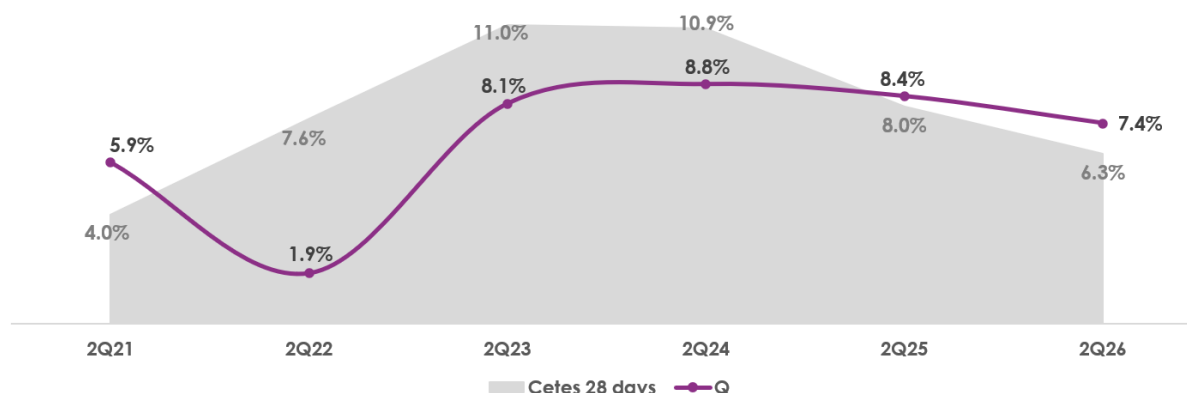
During 2Q26, the referential interest rate in Mexico gradually decreased, closing at 6.5% compared to 8.0% in 2Q25. The average quarterly rate for 28-day CETES stood at 6.3%. While the drop in benchmark rates has moderated our portfolio's reinvestment yield, the Investment Committee has maintained a prudent and disciplined strategy, selectively capitalizing on opportunities arising from market volatility in recent months. During those periods, we successfully added instruments with attractive yields and extended our portfolio's duration at the long end of the curve, while keeping it within the ranges we have been targeting. In the case of Mexico portfolio, a yield to maturity of 8.9% was achieved, where reference rate is at 6.5%.

As of the end of June, 85.7% of the portfolio was invested in fixed-income securities and the remaining 14.3% in equities, with a duration of 2.6 years. Additionally, ~20% of the total portfolio is geographically distributed to meet the capital requirements of our international subsidiaries.

On the other hand, the equity portion of our portfolio demonstrated resilient performance during the first half of the year. Despite volatility observed in the first quarter, the S&P 500 posted a year-to-date return of 9.6%, fostering a more favorable investment environment heading into the second half of the year.

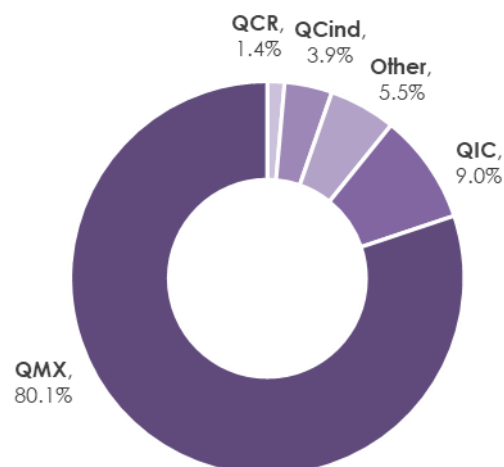
Quarterly comprehensive financial income closed at \$1,161 million, while the year-to-date figure stood at \$2,337 million. The investment portfolio achieved a quarterly and first half ROI of 7.4%. It is worth noting that accumulated unrealized gains amount ~\$2.4 billion. If all positions were valued at market price, the ROI would have been 13.6% by June-end 2026.

## ROI - Investment portfolio

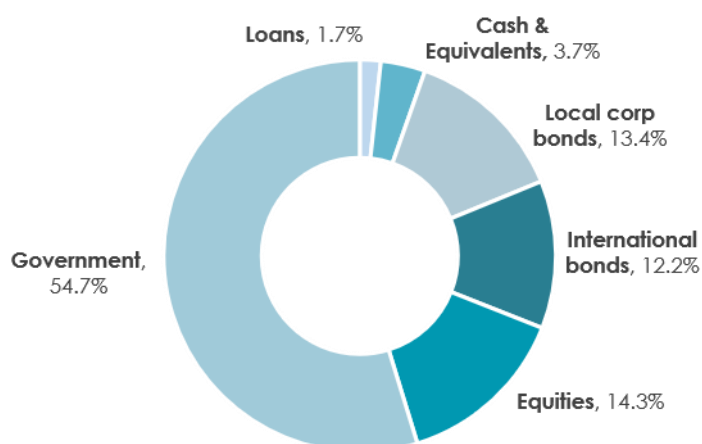


## Portfolio allocation

### → By subsidiary



### → Total

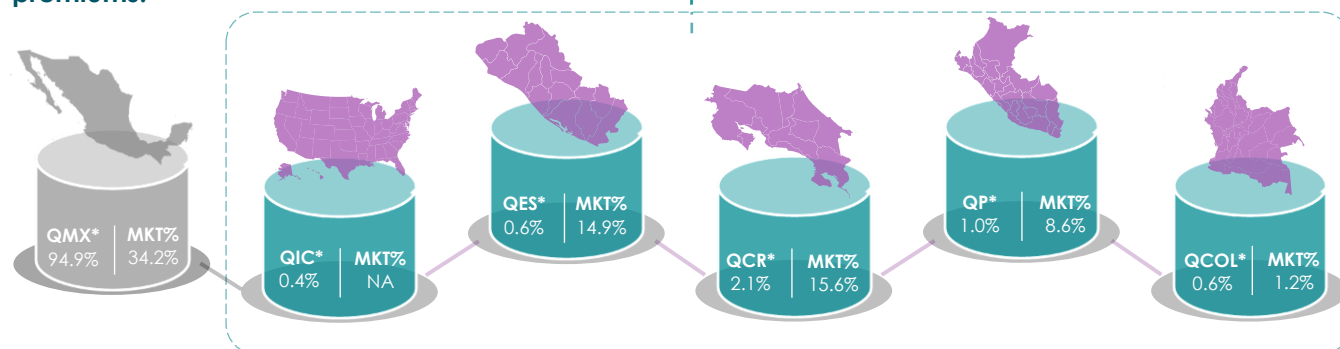


## NET INCOME

Quarterly net income reached \$1,389 million, representing a decrease of -1.3%, or \$17.9 million. On a year-to-date basis, net income closed at \$2,944 million, down -17.1% compared with the first half of the previous year. The tax rate for the quarter was 30.1%. Additionally, we reported a quarterly net margin of 8.0%. The 12-month ROE stood at 18.3% and the ROE for the period stood at 21.4%.

## SUBSIDIARIES AS OF 2Q26

International subsidiaries (geographic) represented 4.8% of the Holding Company's total quarterly written premiums:



\* Percentage as a proportion of quarterly written premium by Quálitas Controladora

The table below shows the performance in written premiums and sales of our subsidiaries:

| Written Premium | 2Q26         | 2Q25         | Δ %           | 6M26         | 6M25         | Δ %           |
|-----------------|--------------|--------------|---------------|--------------|--------------|---------------|
| Q ES            | 112          | 109          | 3.1%          | 220          | 231          | (4.8%)        |
| Q CR            | 371          | 330          | 12.4%         | 852          | 741          | 14.9%         |
| Q IC            | 63           | 319          | (80.3%)       | 129          | 605          | (78.8%)       |
| Q P             | 176          | 157          | 12.3%         | 353          | 321          | 10.0%         |
| Q Col           | 111          | 16           | NA            | 188          | 19           | NA            |
| Vertical*       | 456          | 415          | 9.8%          | 839          | 854          | (1.7%)        |
| <b>Total</b>    | <b>1,289</b> | <b>1,346</b> | <b>(4.2%)</b> | <b>2,581</b> | <b>2,771</b> | <b>(6.9%)</b> |

\*Excludes intercompany operations and includes QSalud, Autos y Salvamentos, O&T, Activos Jal, DCT, Flekk, as well as Roto Cristales y Partes. Figures for prior periods may vary due to exchange rate fluctuations or consolidation.

International subsidiaries had written premiums of \$833 million for 2Q26, a decrease of -10.5% vs. 2Q25. On a year-to-date basis, subsidiaries reported \$1,742 million, with a decrease of -9.2%.

Across LATAM, as reported, written premiums increased by 26%, reaching \$770 million. Important to highlight that the exchange rate has had a particular impact during 2026 mainly due to the depreciation of US dollars. Excluding this effect, growth would have been approximately +38.8% for the quarter and +40.1% for the semester in US dollars.

In Colombia, we currently have 20 active offices, well on track to meet our full-year target of 25. These offices have generated US \$11.4 million in written premiums, significantly exceeding our initial projections.

Additionally, our U.S. subsidiary continues its downward trend, decreasing -80.3% on a quarterly basis, and -78.8% year-to-date, derived from the closing of cross-border business, consistent expectations as we focus only on the PPA and Bi-national Certificates.

Altogether, our international and vertical subsidiaries reported premiums and sales of \$1,289 million during 2Q26, a quarterly decrease of -4.2% compared to 2Q25. As of June, they reported \$2,581 million, -6.9% below the first half of 2025.

## TECHNICAL RESERVES

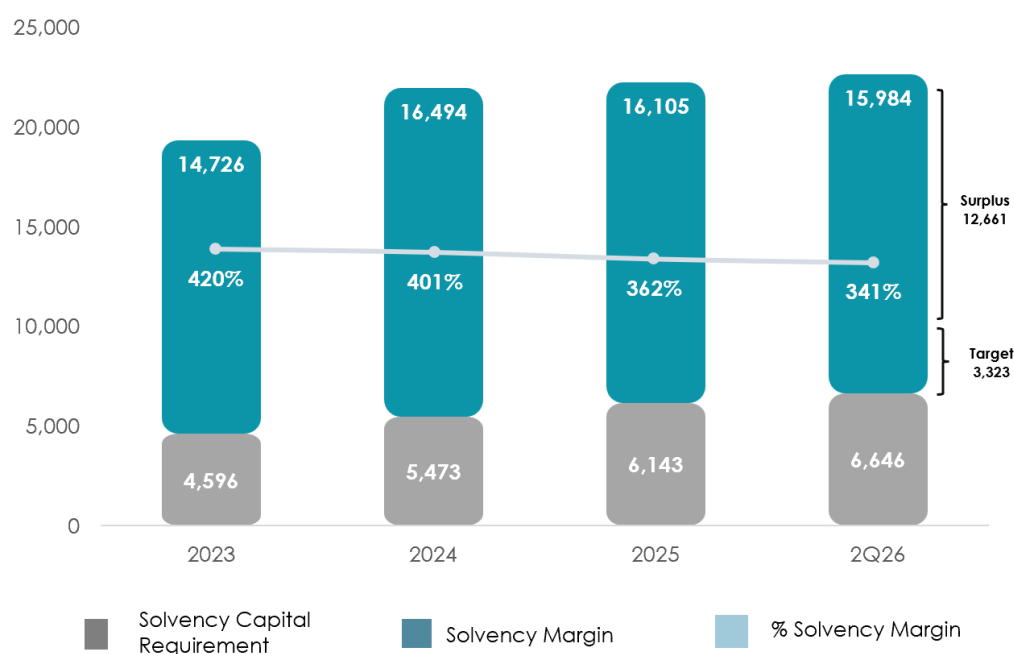
During the second quarter of 2026, the company released reserves for \$322 million, driven by the slowdown in the company's written premiums. This represents \$1,052 million less than in 2Q25. For the first six months of the year, we constituted reserves of \$2,563 million, equivalent to \$60.1 million less than the first semester of 2025.

The company's technical reserves stood at \$69,240 million as of June-end 2026, an increase of \$7,714 million compared to the same period of the previous year, related to the growth in written premiums and the portfolio mix observed over the past year.

## SOLVENCY

The regulatory capital requirement stood at \$6,646 million by June-end, with a \$15,984 million solvency margin, equivalent to a solvency ratio of 341%.

Our capital allocation strategy will continue to focus on: 1) strengthening our leadership in Mexico, 2) accelerating the growth of our subsidiaries, and 3) expanding our service to new business lines within the insurance ecosystem.



**QUALITAS CONTROLADORA S.A.B. DE C.V.**  
**Consolidated Balance Sheet as of June 30th 2026 & 2025**  
 Figures in Mexican pesos

|                                                 | 2Q26                   | 2Q25                   |
|-------------------------------------------------|------------------------|------------------------|
| <b>Assets</b>                                   |                        |                        |
| <b>Investments</b>                              | <b>57,458,504,019</b>  | <b>53,163,372,002</b>  |
| <b>Securities and Derivatives Transactions</b>  | <b>50,830,795,369</b>  | <b>48,135,338,469</b>  |
| <b>Securities</b>                               | <b>50,830,795,369</b>  | <b>48,135,338,469</b>  |
| Government                                      | 35,552,539,940         | 37,019,073,961         |
| Private Companies: Fixed Rate                   | 7,376,847,758          | 3,886,780,828          |
| Private Companies: Equity                       | 4,266,150,908          | 4,564,217,017          |
| Foreign                                         | 3,640,076,683          | 2,685,894,327          |
| Dividends Receivable on Capital Securities      | -                      | -                      |
| (-) Value Impairment                            | 19,948,524             | 20,627,663             |
| Securities given in Loan Investments            | -                      | -                      |
| Restricted Securities                           | 15,128,604.8           | -                      |
| <b>Derivatives</b>                              | -                      | -                      |
| <b>Overnight</b>                                | <b>1,707,346,226</b>   | <b>597,893,965</b>     |
| <b>Loans Portfolio (Net)</b>                    | <b>891,533,987</b>     | <b>756,818,909</b>     |
| Current Loan Portfolio                          | 977,664,565            | 855,508,826            |
| Non-performing Loan                             | 30,440,486             | 30,470,849             |
| (-) Loan Loss Provisions                        | 116,571,064            | 129,160,766            |
| <b>Property (Net)</b>                           | <b>4,028,828,437</b>   | <b>3,673,320,659</b>   |
| <b>Investments Related to Labor Obligations</b> | 113,657,901            | 106,194,419            |
| <b>Cash and Cash Equivalents</b>                | <b>2,205,311,172</b>   | <b>2,959,074,043</b>   |
| Cash and Banks                                  | 2,205,311,172          | 2,959,074,043          |
| <b>Debtors</b>                                  | <b>52,824,924,448</b>  | <b>44,442,863,946</b>  |
| Premiums                                        | 49,737,190,889         | 42,313,853,283         |
| Premiums P&C Subsidy                            | -                      | -                      |
| Federal Agencies Debts                          | 1,365,094,744          | 93,731,897             |
| Agents and Claims Officers (Adjusters)          | 169,215,428.3          | 185,208,679.2          |
| Accounts Receivable                             | 39,384.7               | -                      |
| Bonds for Claims Debtors                        | -                      | -                      |
| Other                                           | 1,747,690,042.5        | 1,995,587,570.3        |
| (-) Allowance for Doubtful Accounts             | 194,306,041.0          | 145,517,483.1          |
| <b>Reinsurers and Re-Bonding Companies</b>      | <b>376,971,627</b>     | <b>302,591,400</b>     |
| Insurance and Bonds Intitutions                 | 98,398,701             | 62,277,354             |
| Retained deposits                               | -                      | -                      |
| Amounts Recoverable from Reinsurance            | 281,119,040            | 244,913,404            |
| (-) Loan Loss Provisions for Foreign Reinsurers | 2,381,838              | 1,188,611              |
| Reinsurance and Bonding Brokers                 | -                      | -                      |
| (-) Provisions for Penalties                    | 164,276                | 3,410,747              |
| <b>Permanent Investments</b>                    | <b>109,691,174</b>     | <b>47,220,660</b>      |
| Subsidiary                                      | -                      | -                      |
| Associates                                      | -                      | -                      |
| Other permanent investments                     | 109,691,174            | 47,220,660             |
| <b>Other Assets</b>                             | <b>10,612,625,918</b>  | <b>9,813,787,634</b>   |
| Furniture and Equipment (Net)                   | 1,548,931,218          | 1,507,735,743          |
| Foreclosed Assets (Net)                         | -                      | -                      |
| Miscellaneous                                   | 8,673,339,848          | 7,905,323,126          |
| Amortizable Intangible Assets (Net)             | 139,385,089            | 146,435,702            |
| Long-lived Intangible Assets (Net)              | 250,969,763            | 254,293,063            |
| <b>Total Assets</b>                             | <b>123,701,686,259</b> | <b>110,835,104,104</b> |

**QUALITAS CONTROLADORA S.A.B. DE C.V.**  
**Consolidated Balance Sheet as of June 30th 2026 & 2025**  
Figures in Mexican pesos

|                                                                                   | 2Q26                   | 2Q25                   |
|-----------------------------------------------------------------------------------|------------------------|------------------------|
| <b>Liabilities</b>                                                                |                        |                        |
| <b>Technical Reserves</b>                                                         | <b>69,239,828,696</b>  | <b>61,526,014,017</b>  |
| <b>Unearned Premiums</b>                                                          | <b>49,497,295,804</b>  | <b>43,314,525,119</b>  |
| Life Insurance                                                                    | -                      | -                      |
| Accident and Illness Insurance                                                    | 66,076,866             | 34,702,013             |
| Property and Casualty Insurance                                                   | 49,431,218,938         | 43,279,823,106         |
| Rebonding                                                                         | -                      | -                      |
| In Force Bonding                                                                  | -                      | -                      |
| <b>Reserve for Outstanding Obligations</b>                                        | <b>19,742,532,892</b>  | <b>18,211,488,898</b>  |
| Expired Policies and Claims Occurred Pending of Payment                           | 19,638,636,446         | 17,882,470,693         |
| Occurred but not Reported and Adjustment Costs assigned to Claims                 | (617,112,098)          | (375,375,345)          |
| Funds Under Administration                                                        | -                      | -                      |
| Deposit Premiums                                                                  | 721,008,544            | 704,393,550            |
| <b>Contingency Reserve</b>                                                        | -                      | -                      |
| <b>Specialized Insurance Reserve</b>                                              | -                      | -                      |
| <b>Catastrophic Risks Reserves</b>                                                | -                      | -                      |
| <b>Reserves Related to Labor Obligations</b>                                      | 900,176,881            | 723,284,827            |
| <b>Creditors</b>                                                                  | <b>14,033,965,444</b>  | <b>11,595,232,136</b>  |
| Agents and Adjusters                                                              | 4,216,235,709          | 3,941,027,201          |
| Funds for Losses Management                                                       | 64,380,618             | 40,892,035             |
| Bonding for recognition of Liabilities Creditors                                  | -                      | -                      |
| Miscellaneous                                                                     | 9,753,349,117          | 7,613,312,900          |
| <b>Reinsurers and Re-Bonding Companies</b>                                        | <b>269,920,621</b>     | <b>178,287,511</b>     |
| Insurance and Bond Companies                                                      | 269,920,621            | 178,287,511            |
| Retained Deposits                                                                 | -                      | -                      |
| Other                                                                             | -                      | -                      |
| Rebonding and Reinsurance Broker                                                  | -                      | -                      |
| <b>Derivatives (Fair Value)</b>                                                   | -                      | -                      |
| <b>Funding Obtained</b>                                                           | -                      | -                      |
| Debt Issuance                                                                     | -                      | -                      |
| Subordinated Obligations not exchangeable into shares                             | -                      | -                      |
| Other Debt Securities                                                             | -                      | -                      |
| Financial Reinsurance Agreement                                                   | -                      | -                      |
| <b>Other Liabilities</b>                                                          | <b>14,204,582,572</b>  | <b>12,690,627,276</b>  |
| Provisions for employee profit sharing                                            | 450,102,504            | 576,275,628            |
| Income Tax Provisions                                                             | 1,635,081,558          | 1,793,378,024          |
| Other Obligations                                                                 | 10,452,913,314         | 8,998,227,006          |
| Deferred Credits                                                                  | 1,666,485,195          | 1,322,746,618          |
| <b>Total Liabilities</b>                                                          | <b>98,648,474,215</b>  | <b>86,713,445,767</b>  |
| <b>Stockholders' Equity</b>                                                       |                        |                        |
| <b>Paid-in Capital</b>                                                            |                        |                        |
| <b>Capital Stock</b>                                                              | <b>2,349,718,962</b>   | <b>2,356,216,333</b>   |
| Capital Stock                                                                     | 2,386,567,046          | 2,386,567,046          |
| (-) Non Subscribed Capital Stock                                                  | -                      | -                      |
| (-) Non Displayed Capital Stock                                                   | -                      | -                      |
| (-) Repurchased Shares                                                            | 36,848,083             | 30,350,713             |
| <b>Subordinated Obligations of Mandatory Conversion into Stockholders' Equity</b> | -                      | -                      |
| <b>Earned Capital</b>                                                             |                        |                        |
| <b>Reserves</b>                                                                   | <b>2,349,836,665</b>   | <b>2,367,780,713</b>   |
| Legal                                                                             | 507,142,999            | 507,142,999            |
| For Repurchase of shares                                                          | 780,868,610            | 771,449,742            |
| Other                                                                             | 1,061,825,057          | 1,089,187,973          |
| <b>Valuation Surplus</b>                                                          | 2,077,370,365          | 1,436,853,683          |
| <b>Permanent Investments</b>                                                      | -                      | -                      |
| <b>Retained Earnings</b>                                                          | 15,685,939,344         | 14,377,399,380         |
| <b>Net Result</b>                                                                 | 2,945,591,725          | 3,546,145,479          |
| <b>Translation effect</b>                                                         | (358,588,095)          | (32,995,245)           |
| <b>Non Monetary Assets Result</b>                                                 | -                      | -                      |
| <b>Remeasurements for Benefits granted to Employees</b>                           | (71,306,176)           | 4,602,867              |
| <b>Controlling Interest</b>                                                       | 24,978,562,791         | 24,056,003,210         |
| <b>Non-Controlling Interest</b>                                                   | 74,649,254             | 65,655,127             |
| <b>Total Stockholders' Equity</b>                                                 | <b>25,053,212,045</b>  | <b>24,121,658,337</b>  |
| <b>Total Liabilities and Stockholders' Equity</b>                                 | <b>123,701,686,259</b> | <b>110,835,104,104</b> |

**QUALITAS CONTROLADORA S.A.B. DE C.V.**  
**Consolidated Income statement for the second quarter 2026 & 2025**  
Figures in Mexican pesos

|                                                                   | 2Q26                      | 2Q25                      |
|-------------------------------------------------------------------|---------------------------|---------------------------|
| <b>Premiums</b>                                                   |                           |                           |
| Written                                                           | 17,329,023,601            | 17,414,371,498            |
| (-) Ceded                                                         | 259,318,037               | 18,640,576                |
| <b>Net Written Premiums</b>                                       | <b>17,069,705,564</b>     | <b>17,395,730,922</b>     |
| <br><b>(-) Net Increase of Unearned Premiums Reserve</b>          | <br>(322,220,512)         | <br>730,112,089           |
| <br><b>Earned Retained Premiums</b>                               | <br><b>17,391,926,075</b> | <br><b>16,665,618,833</b> |
| <br><b>(-) Net Acquisition Cost</b>                               | <br><b>4,288,540,462</b>  | <br><b>4,195,630,566</b>  |
| Agents Commissions                                                | 1,306,254,931             | 1,275,194,745             |
| Agents Additional Compensation                                    | 537,081,473               | 503,551,225               |
| Reinsurance and Rebonding Commissions                             | -                         | -                         |
| (-) Reinsurance Commissions                                       | 35,253,771                | 491,476                   |
| Excess of Loss Coverage                                           | 27,402,970                | 12,124,176                |
| Other                                                             | 2,453,054,859             | 2,405,251,896             |
| <br><b>(-) Net Claims Cost and Other Contractual Liabilities</b>  | <br><b>11,271,894,061</b> | <br><b>10,514,298,838</b> |
| Claims and Other Contractual Obligations                          | 11,274,660,035            | 10,516,883,471            |
| (-) Losses on non-proportional reinsurance                        | 2,765,974                 | 2,584,633                 |
| Claims                                                            | -                         | -                         |
| <br><b>Technical Income (Loss)</b>                                | <br><b>1,831,491,552</b>  | <br><b>1,955,689,429</b>  |
| <br><b>(-) Net Increase in Other Technical Reserves</b>           | <br>-                     | <br>-                     |
| Catastrophic Risks Reserve                                        | -                         | -                         |
| Specialized Insurance Reserve                                     | -                         | -                         |
| Contingency Reserve                                               | -                         | -                         |
| Other                                                             | -                         | -                         |
| <br><b>Result of Analog and Related Operations</b>                | <br><b>56,222</b>         | <br><b>112,443</b>        |
| <br><b>Gross Income (Loss)</b>                                    | <br><b>1,831,547,774</b>  | <br><b>1,955,801,872</b>  |
| <br><b>(-) Net Operating Expenses</b>                             | <br><b>1,006,936,259</b>  | <br><b>976,163,935</b>    |
| Administrative and Operating Expenses                             | 145,690,659               | 221,432,814               |
| Employees' compensation and benefits                              | 716,879,286               | 629,425,725               |
| Depreciation and Amortization                                     | 144,366,315               | 125,305,395               |
| <br><b>Operating Income (Loss)</b>                                | <br><b>824,611,515</b>    | <br><b>979,637,937</b>    |
| <br><b>Comprehensive Financing Result</b>                         | <br><b>1,161,138,331</b>  | <br><b>1,218,184,983</b>  |
| Investments                                                       | 730,421,739               | 830,652,993               |
| Sale of Investments                                               | 535,408,787               | 44,452,920                |
| Fair Valuation of Investments                                     | (304,891,384)             | 163,242,837               |
| Surcharges on Premiums                                            | 159,842,748               | 152,490,856               |
| Debt Issuance                                                     | -                         | -                         |
| Financial Reinsurance                                             | -                         | -                         |
| Loan Interests                                                    | 24,487,012                | 18,917,030                |
| (-) Preventive Penalties for Amounts Recoverable from Reinsurance | 1,300,832                 | 289,429                   |
| (-) Preventive Penalties for Credit Risks                         | (7,318,855)               | 3,588,638                 |
| Other                                                             | 9,396,822                 | 10,734,827                |
| Foreign Exchange Rate Fluctuation                                 | 454,584                   | 1,571,588                 |
| (-) Monetary Position Result                                      | -                         | -                         |
| <br><b>Participation in Permanent Investments Result</b>          | <br>-                     | <br>-                     |
| <br><b>Income (Loss) Before Taxes</b>                             | <br><b>1,985,749,846</b>  | <br><b>2,197,822,920</b>  |
| <br><b>(-) Provision for Income Taxes</b>                         | <br>597,147,707           | <br>791,305,811           |
| <br><b>Income (Loss) Before Discontinued Operations</b>           | <br><b>1,388,602,139</b>  | <br><b>1,406,517,110</b>  |
| <br><b>Discontinued Operations</b>                                | <br>-                     | <br>-                     |
| <br><b>Net Income (Loss)</b>                                      | <br><b>1,388,602,139</b>  | <br><b>1,406,517,110</b>  |
| Controlling Interest                                              | 1,389,366,658             | 1,404,349,330             |
| Non-Controlling Interest                                          | (764,519)                 | 2,167,779                 |
| <br><b>Net Income (Loss)</b>                                      | <br><b>1,388,602,139</b>  | <br><b>1,406,517,110</b>  |

**QUALITAS CONTROLADORA S.A.B. DE C.V.**  
**Consolidated Income statement from January 1st to June 30th 6M26 & 6M25**  
Figures in Mexican pesos

|                                                                   | 6M26                      | 6M25                      |
|-------------------------------------------------------------------|---------------------------|---------------------------|
| <b>Premiums</b>                                                   |                           |                           |
| Written                                                           | 39,022,113,441            | 36,236,125,005            |
| (-) Ceded                                                         | 266,785,549               | 113,336,242               |
| <b>Net Written Premiums</b>                                       | <b>38,755,327,892</b>     | <b>36,122,788,762</b>     |
| <br>(-) Net Increase of Unearned Premiums Reserve                 | <br>2,563,438,971         | <br>2,624,349,024         |
| <b>Earned Retained Premiums</b>                                   | <b>36,191,888,921</b>     | <b>33,498,439,738</b>     |
| <br>(-) Net Acquisition Cost                                      | <br><b>9,187,480,529</b>  | <br><b>8,347,858,619</b>  |
| Agents Commissions                                                | 2,751,196,193             | 2,668,766,772             |
| Agents Additional Compensation                                    | 1,132,467,126             | 1,048,219,160             |
| Reinsurance and Rebonding Commissions                             | -                         | -                         |
| (-) Reinsurance Commissions                                       | 36,178,040                | 734,027                   |
| Excess of Loss Coverage                                           | 37,218,039                | 21,954,519                |
| Other                                                             | 5,302,777,211             | 4,609,652,195             |
| <br>(-) Net Claims Cost and Other Contractual Liabilities         | <br><b>23,046,555,567</b> | <br><b>20,568,940,165</b> |
| Claims and Other Contractual Obligations                          | 23,055,662,677            | 20,574,254,658            |
| (-) Losses on non-proportional reinsurance                        | 9,107,111                 | 5,314,493                 |
| Claims                                                            | -                         | -                         |
| <b>Technical Income (Loss)</b>                                    | <b>3,957,852,825</b>      | <b>4,581,640,955</b>      |
| <br>(-) Net Increase in Other Technical Reserves                  | <br>-                     | <br>-                     |
| Catastrophic Risks Reserve                                        | -                         | -                         |
| Specialized Insurance Reserve                                     | -                         | -                         |
| Contingency Reserve                                               | -                         | -                         |
| Other                                                             | -                         | -                         |
| <br><b>Result of Analog and Related Operations</b>                | <br><b>58,222</b>         | <br><b>162,336</b>        |
| <br><b>Gross Income (Loss)</b>                                    | <br><b>3,957,911,047</b>  | <br><b>4,581,803,291</b>  |
| <br>(-) Net Operating Expenses                                    | <br><b>2,095,029,552</b>  | <br><b>2,156,757,897</b>  |
| Administrative and Operating Expenses                             | 306,866,983               | 618,181,990               |
| Employees' compensation and benefits                              | 1,508,007,644             | 1,283,184,913             |
| Depreciation and Amortization                                     | 280,154,925               | 255,390,993               |
| <br><b>Operating Income (Loss)</b>                                | <br><b>1,862,881,495</b>  | <br><b>2,425,045,394</b>  |
| <br><b>Comprehensive Financing Result</b>                         | <br><b>2,336,731,728</b>  | <br><b>2,750,866,626</b>  |
| Investments                                                       | 1,550,625,919             | 1,618,370,346             |
| Sale of Investments                                               | 754,407,028               | 405,752,763               |
| Fair Valuation of Investments                                     | (357,027,931)             | 341,995,034               |
| Surcharges on Premiums                                            | 313,093,768               | 301,120,510               |
| Debt Issuance                                                     | -                         | -                         |
| Financial Reinsurance                                             | -                         | -                         |
| Loan Interests                                                    | 50,240,993                | 38,277,093                |
| (-) Preventive Penalties for Amounts Recoverable from Reinsurance | 1,392,674                 | 348,927                   |
| (-) Preventive Penalties for Credit Risks                         | (10,152,354)              | (1,356,268)               |
| Other                                                             | 37,320,488                | 46,188,492                |
| Foreign Exchange Rate Fluctuation                                 | (20,688,217)              | (1,844,955)               |
| (-) Monetary Position Result                                      | -                         | -                         |
| <br><b>Participation in Permanent Investments Result</b>          | <br>-                     | <br>-                     |
| <br><b>Income (Loss) Before Taxes</b>                             | <br><b>4,199,613,223</b>  | <br><b>5,175,912,020</b>  |
| <br>(-) Provision for Income Taxes                                | <br>1,255,752,527         | <br>1,624,175,419         |
| <br><b>Income (Loss) Before Discontinued Operations</b>           | <br><b>2,943,860,696</b>  | <br><b>3,551,736,601</b>  |
| <br><b>Discontinued Operations</b>                                | <br>-                     | <br>-                     |
| <br><b>Net Income (Loss)</b>                                      | <br><b>2,943,860,696</b>  | <br><b>3,551,736,601</b>  |
| Controlling Interest                                              | 2,945,591,725             | 3,546,145,479             |
| Non-Controlling Interest                                          | (1,731,029)               | 5,591,122                 |
| <br><b>Net Income (Loss)</b>                                      | <br><b>2,943,860,696</b>  | <br><b>3,551,736,601</b>  |

## GLOSSARY

**Acquisition Cost:** Includes commissions and compensations paid to agents as well as fees paid to Financial Institutions for the use of their facilities (UOF).

**Acquisition Ratio:** Acquisition Cost ÷ Net Written Premiums.

**AMDA:** Mexican Association of Automotive Distributors.

**CAGR:** Compound Annual Growth Rate =  $[(\text{End of Period Figure} / \text{Beginning of Period Figure}) ^ {1/ \text{Number of periods}}]$ .

**Combined Ratio:** Acquisition Ratio + Operating Ratio + Loss Ratio.

**CNSF:** National Insurance & Bonds Commission, the regulator of the insurance sector in México.

**Financial Institutions:** Financial branch of major automakers and Financial Groups that provide automotive financing.

**Logiflekk SA de CV:** Legal entity resulting from the merger of EasyCarGlass, *CristaFácil*, and Outlet de Refacciones; Flekk remains the commercial name.

**IBNR:** Incurred but not reported reserves.

**Loss Cost:** Includes costs incurred in the payment of claims: third party liability, theft, repair costs, among others.

**Loss Ratio:** Loss Cost ÷ Earned Premiums.

**Multi-annual Policies:** Policies with a term greater than 12 months. They are typically issued for the automobiles sold on credit.

**Net Earned Premiums:** Written premiums registered as income throughout the duration of a policy.

**Net Margin:** Net result/written premiums.

**Net Written Premiums:** Written premiums minus the portion ceded to reinsurance.

**Operating Expenses:** Includes expenses incurred in by the company in its regular operations.

**Operating Ratio:** Operating Expenses ÷ Written Premiums.

**Operating Margin:** operating income/ earned premiums.

**Policies' Fees:** Administrative fee charged when the policy is issued and recorded as an income in operating expenses.

**PTU:** Employee profit sharing.

**Premium Debtor:** Records the portion of sold policies which will be paid in installments

**Premiums Surcharge:** Financial penalty imposed to policyholders that choose to pay premiums in installments.

**Regulatory Capital Requirement:** Is the minimum equity level that an insurance company should maintain, according to legal requirements.

**ROI:** Measures the profitability obtained from the company's investment portfolio.

**Written Premiums:** Premiums corresponding to policies underwritten.

**Q CR:** Quálitas Costa Rica

**Q MX:** Quálitas Mexico

**Q ES:** Quálitas El Salvador

**Q IC:** Quálitas Insurance Company; Estados Unidos.

**Q P:** Quálitas Peru

**Q IC:** Quálitas Insurance company.

**QCind:** Investment portfolio of Quálitas Controladora

**Q Col:** Quálitas Colombia

**Solvency Margin:** Stockholders' equity – Regulatory Equity Requirement.

**Solvency Margin Ratio:** Solvency Margin ÷ Regulatory Equity Requirement.

**UOF:** Fees paid to Financial Institutions for the use of their facilities.

**OCRA:** (Oficina Coordinadora de Riesgos Asegurados)

## ABOUT QUALITAS

**Quálitas Controladora (QC)** is the company with the largest market share in the auto insurance industry in Mexico and has presence in the United States, Peru, Costa Rica, El Salvador and Colombia. Its unique business model, with more than 32 years' experience in the auto insurance business, has allowed it to offer a first-quality service under the largest coverage network in Mexico. Quálitas is listed on the Mexican Stock Exchange under the symbol "Q" (Bloomberg: Q\*:MM).

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*This document may include forward-looking statements that involve risks and uncertainties. Information may include forward-looking statements regarding the company's results and prospects, which are subject to risks and uncertainty. Actual results may differ materially from what is discussed here today, and the company cautions you not to place undue reliance on these forward-looking statements. Quálitas undertakes no obligation to publicly update or revise any forward-looking statements, whether because of new information, future events, or otherwise.*

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