Kimberly-Clark de México, S.A.B. de C.V.

July 21, 2026

SECOND QUARTER 2026 RESULTS

- For the fourth consecutive quarter **Consumer Products sales grew 5%**.
- **Sales of Ps. 14.4 billion**. Up 3% and an all-time high.
- **Ps. 450 million in quarterly cost savings.**
- **EBITDA of Ps. 3.9 billion** with a margin of **27.1%**. Thirteenth consecutive quarter within or above our range.
- **Net income of Ps. 2.0 billion** in 2Q26 (**+9% YoY**). **EPS** of **Ps. 0.68** for the quarter **(+10% YoY)**.
- **Disciplined capital allocation**: **Ps. 1.7 billion** in **Capex**, **Ps. 6.3 billion** in **dividends** and **40 million shares repurchased**, equal to **1.3% of outstanding shares** during the last twelve months.
- **Solid balance sheet** with **Ps. 19.6 billion in cash**, **Net Debt/EBITDA at 0.9x**, and all debt denominated in Mexican pesos.

QUARTERLY FINANCIAL RESULTS

Prepared in accordance with International Financial Reporting Standards (IFRS)
Million pesos

	2Q'26	2Q'25	CHANGE
NET SALES	$14,448	$14,070	3%
GROSS PROFIT	6,016	5,376	12%
OPERATING PROFIT	3,419	3,046	12%
NET INCOME	2,034	1,866	9%
EARNINGS PER SHARE (Pesos)	0.68	0.62	10%
EBITDA	3,912	3,569	10%

Profitable growth driven by Consumer Products. Margin expansion despite mixed market conditions

Second-quarter net sales increased 3% to **Ps. 14.4 billion**. **Consumer Products grew 5%**, reflecting the continued health of our brands and solid market shares. **Away from Home declined 5%** and **Export sales decreased 11%** (with 11% sequential growth).

Gross profit increased 12% with a **41.6% margin**, **up 340 bps vs 2Q25** and **60 bps sequentially**. Against last year, fluff and fibers were favorable, while resins and SAM were higher, reflecting the geopolitical conditions. FX level was 11% lower than last year. **Our cost-reduction program delivered approximately Ps. 450 million** in savings during the quarter, demonstrating the structural benefits of our productivity initiatives and reflecting ongoing actions across procurement, product design, manufacturing and logistics.

Operating profit increased 12% with a **margin of 23.7%**, **up 200 bps vs 2Q25 and 50 bps sequentially** and **EBITDA grew 10%** to **Ps. 3.9 billion**, resulting in a **27.1% EBITDA margin**, above our long-term range, **up 170 bps vs 2Q25 and 40 bps sequentially**.

Financing costs were Ps. 417 million, higher than the **Ps. 352 million** recorded in **2Q25**. Net interest expense was higher since we have more debt. **Foreign exchange resulted in a Ps. 15 million** gain, compared to a **Ps. 21 million** gain last year.

Net income increased 9% to **Ps. 2.0 billion**, and **earnings per share** were **Ps. 0.68, up 10%,** reflecting the reduction in shares outstanding.

In U.S. GAAP and dollars, **net sales increased 16%**, **operating profit 26%**, and **net income 22%**.

Balanced capital allocation drives shareholder returns, while preserving financial strength

During the last twelve months, we invested **Ps. 1.7 billion** in **Capex** and paid **Ps. 6.3 billion** in **dividends**. We also repurchased **40 million shares** for **Ps. 1.5 billion**, equivalent to **1.3%** of **outstanding shares**.

As of June 30, the company maintains a very strong financial position: **Ps. 19.6 billion** in **cash**, **total net debt** of **Ps. 13.3 billion**, and a **Net Debt/EBITDA ratio** of **0.9x**. All our debt remains denominated in Mexican pesos.

Share Buyback Program Year to Date

	2026	2025
SHARES REPURCHASED	**14,679,849**	**17,193,417**

YTD FINANCIAL RESULTS

Prepared in accordance with International Financial Reporting Standards (IFRS)
Million pesos

	6M'26	6M'25	CHANGE
NET SALES	$28,779	$27,904	3%
GROSS PROFIT	11,888	10,659	12%
OPERATING PROFIT	6,748	6,022	12%
NET INCOME	4,060	3,705	10%
EARNINGS PER SHARE (Pesos)	1.35	1.22	11%
EBITDA	7,735	7,039	10%

FINANCIAL POSITION

Million Pesos

	As of June	
	2026	2025
Assets		
Cash and cash equivalents	$ 19,582	$ 10,954
Trade and other receivables	9,975	9,066
Inventories	4,205	4,533
Property, plant and equipment	19,145	19,017
Right of use assets	953	1,051
Deferred taxes	776	761
Intangible assets and others	2,269	2,396
Total	$ 56,905	$ 47,778
Liabilities and equity		
Current portion of long term debt	$ -	$ 1,500
Current lease liabilities	238	333
Current derivative financial instruments	-	2
Trade payables	8,911	9,138
Employee benefits	1,360	1,150
Dividends payable	5,002	4,705
Provisions	3,505	3,212
Current income tax payable	785	514
Long term debt	28,679	19,327
Non-current lease liabilities	772	804
Non-current derivative financial instruments	3,161	2,455
Other liabilities	500	457
Equity	3,992	4,181
Total	$ 56,905	$ 47,778

CASH FLOW
Million pesos

	Six months ended June	
	2026	**2025**
Profit before tax	**$5,892**	**$5,376**
Depreciation and amortization	**986**	**1,017**
Other	**857**	**646**
Cash used in operations	**(2,355)**	**(3,457)**
Net cash flow from operating activities	**5,380**	**3,582**
Capital expenditures and others	**(391)**	**(586)**
Repurchase of shares	**(576)**	**(565)**
Debt issued	**10,000**	**-**
Payment of debt	**(1,500)**	**(3,730)**
Payments of lease liabilities	**(181)**	**(190)**
Dividends	**(1,650)**	**(1,552)**
Interest and other	**(1,054)**	**(1,093)**
Net increase (decrease) in cash	**10,028**	**(4,134)**
Effect of exchange rate changes on cash	**(106)**	**(494)**
Cash and equivalents at the beginning of period	**9,660**	**15,582**
Cash and equivalents at the end of period	**19,582**	**10,954**

Conference Call Information

The **2Q26 earnings conference call** will be held on **Wednesday, July 22, 2026**, at **10:30 a.m. Eastern Time** (9:30 a.m. Central Time / 8:30 a.m. Mexico City Time).

To participate, please dial:
- **US**: (833) 309-3473
- **International**: +1 (785) 838-9251
- **Conference ID**: 53861

A replay will be available through **July 29, 2026** at:

- **US**: (800) 839-5103
- **International**: +1 (402) 220-2687

About Kimberly-Clark de México

Kimberly-Clark de México is a leading Mexican manufacturer and marketer of personal, family, and institutional care products. Our portfolio includes well-known brands such as **Huggies, Kleen-Bebé, Kleenex, Cottonelle, Pétalo, Depend, Kotex, Evenflo, and Escudo.** We hold leading positions across most of our categories and remain focused on delivering quality, innovation, and long-term value for consumers and shareholders.

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