



Torre Virreyes

Supplemental Operating and Financial Data First Quarter 2023 Fibra Danhos



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Disclaimer

This document may include forward-looking statements that may imply risks and uncertainty. Terms such as "estimate", "project", "plan", "believe", "expect", "anticipate", "intend", and other similar expressions could be construed as previsions or estimates. Fibra Danhos warns readers that: declarations and estimates mentioned in this document or realized by Fibra Danhos' management are subjected to risks and uncertainties that could change in function of various factors external to Fibra Danhos' control. Future expectations reflect Fibra Danhos' judgment at the date of this document's release. Fibra Danhos' reserves the right or obligation to update the information contained in this document or derived from this document. Past or present performance is not an indicator to anticipate future performance.

Fibra Danhos

We are a Mexican trust constituted, primarily, to develop, own, lease, operate, and acquire iconic and premier-quality commercial real estate assets in Mexico. Our objective is to provide attractive risk-adjusted returns to our CBFI holders, over the long-term, through stable cash distributions and the appreciation of our property values. We plan to maintain and grow a high-quality portfolio of properties. This, through our strong and unparalleled development capabilities and selective acquisitions of premier-quality iconic properties. We consider properties to be iconic if they have, the unique ability, to transform the areas surrounding their location. We consider properties to be premier-quality if they are located in prime locations, were developed with high construction and design standards, feature quality tenants, report high occupancy rates and, in the case of retail properties, attract a high volume of visitors and sales per square meter.

Investor Relations Contact Information

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Earnings

The quarterly results of the following quarters will be published on the following dates:

Report	Release Date	Investor Conferen	Investor Conference Call Information				
Second Quarter, 2023	Tentatively, Thursday, July, 20th 2023	Phone Number:	+1 (866) 952 8559 from within the U.S.				
Third Quarter, 2023	Tentatively, Thursday, October, 19th 2023		+1 (785) 424 1743 from outside the U.S.				
Fourth Quarter, 2023	Tentatively, Thursday, February,15th 2023	Date:	Friday, April 21st, 2023				
First Quarter, 2024	Tentatively, Thursday, April, 25th 2024	Time:	10:00 am CDMX time/12:00 pm ET				
		ID.	DANHOS				

Stock Information

Ticker: DANHOS13	<u>1Q23</u>	<u>4Q22</u>	<u>3Q22</u>	<u> 2Q22</u>	<u>1Q22</u>
Closing price (high)	24.98	24.50	24.33	24.90	25.22
Closing price (low)	23.47	22.87	22.68	20.52	21.97
Average closing price	24.38	23.70	23.52	23.23	23.83
Average daily trading volume (CBFIs)	244,785	672,200	468,320	363,906	1,230,047
Issued CBFIs	1,642,383,510	1,552,383,510	1,552,383,510	1,552,383,510	1,552,383,510
Outstanding CBFIs (BMV)	1,545,386,778	1,538,526,726	1,531,508,931	1,524,600,510	1,518,458,041
CBFIs with economic rights	1,545,386,778	1,538,526,726	1,520,394,170	1,503,485,749	1,487,343,280
Market capitalization (millions of pesos)	37,073.83	36,001.53	37,062.52	34,212.04	35,896.35

Analyst Coverage

Company: Barclays Bank of America Merrill Lynch BBVA México Bradesco BBI BTG Pactual Credit Suisse Goldman Sachs J.P. Morgan ITAU BBA Monex Morgan Stanley Nau Securities	Analyst: Pablo Monsiváis Carlos Peyrelongue Francisco Chávez Rodolfo Ramos Gordon Lee Vanessa Quiroga Jorel Guilloty Adrián Huerta Enrico Trotta Roberto Solano Nikolaj Lippmann Luis Prieto	email: pablo.monsivais@barclays.com carlos.peyrelongue@baml.com f.chavez@bbva.com rodolfo.ramos@bradescobbi.com gordon.lee@btgpactual.com vanessa.quiroga@credit-suisse.com jorel.guilloty@gs.com adrian.huerta@jpmorgan.com enrico.trotta@itaubba.com jrsolano@monex.com.mx nikolaj.lippmann@morganstanley.com luisprieto@nau-securities.com
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Comments from our CEO

"Dear Investors,

I am very pleased to announce positive figures and trends in our portfolio. Inflows, in general terms, have reported increases in both pedestrian and vehicular traffic, in addition to the organic growth generated by our new shopping center Parque Tepeyac. The latter is in a stabilization process; however, at the end of the first quarter it showed a robust occupancy level. This positive trend is expected to continue in the coming quarters, including the development of phase 2 of the project, the Entertainment and Cultural Center, which will continue to enrich the property's entertainment and recreation offerings. On the other hand, it is a pleasure to inform you of the great effect we have observed in the affluence of Parque Duraznos after being remodeled, generating an innovative, modern and functional proposal. With this, we ratify our commitment to maintain our properties in the best possible conditions.

Consolidated revenues and NOI reached Ps. 1,448.2 million and Ps. 1,132.5 million, respectively, showing increases of 11.2% and 7.8% compared to the same period of the previous year. Likewise, AFFO of Ps 939.5 million showed a growth of 11.7% compared to the same period last year. This amount represents Ps 0.61 AFFO per CBFI with economic rights. As every year, first quarter cash flow is compromised by the payment of property taxes, insurance policies, as well as recurring uses of cash including debt service, dividend distributions, and capital expenditures. The distribution determined by our Technical Committee for this quarter was Ps.0.60 per CBFI.

Our leverage ratio at the end of the quarter was 9.3%, in line with our strategy of maintaining a conservative debt level. Likewise, with our sustainability goals, and as a result of various initiatives in our properties, we achieved our goal of reducing energy consumption in our portfolio, which resulted in a reduction in the financial margin of our green credit line.

Once again, I would like to thank the Fibra Danhos' team for their effort and commitment, as well as the trust of our investors. Finally, I would like to reiterate our commitment to continue analyzing options that meet the established eligibility criteria and that allow us to generate value to our portfolio, as well as maximize the return for our investors, always maintaining assets of the highest quality and sustainability standards."

Salvador Daniel Kabbaz Zaga CEO, Fibra Danhos



Fibra Danhos' Financial and Operating Evolution Snapshot

The financial data of Fibra Danhos for the three months ended March 31, 2023, 2022 and 2021 derives from our consolidated financial statements. Our financial statements were prepared in conformance with the International Financial Reporting Standards (or "IFRS") issued by the International Accounting Standards Board. The figures are expressed in Mexican pesos, unless otherwise indicated, and may vary due to rounding.

Fibra Danhos	nhos For the three months ended					
Financial Indicators	March, 31st 2023	March, 31st 2022	March, 31st 2021	Change % / Bps		
Total Revenue	1,448,207,578	1,302,299,868	1,026,081,415	11.2%		
Net Operating Income	1,132,486,999	1,050,331,090	846,464,090	7.8%		
EBITDA	930,452,687	863,193,557	661,660,469	7.8%		
Consolidated Net Income	804,607,405	777,900,030	598,409,908	3.4%		
Non-controlling interest in Net Income	28,630,933	-	-	NA		
Net Income	775,976,472	777,900,030	598,409,908	-0.2%		
FFO	764,365,118	786,830,176	583,299,253	-2.9%		
AFFO	939,449,099	840,987,534	612,406,341	11.7%		
FFO AMEFIBRA	932,216,262	949,863,225	745,529,756	-1.9%		
Distribution to CBFI holders	927,232,067	862,659,102	585,100,863	7.5%		
CBFIs with economic rights (ER)	1,545,386,778	1,487,343,280	1,462,752,158	3.9%		
AFFO per CBFI with economic rights	0.6079	0.5654	0.4187	7.5%		
NOI (exc. TAP) per CBFI with ER	0.6912	0.6556	0.5197	5.4%		
Tenant Admission Payments (Cash) with ER	0.0295	0.0259	0.0134	14.1%		
Distribution per CBFI with economic rights	0.6000	0.5800	0.4000	3.4%		
Non-distributed AFFO per CBFI with ER	0.0079	(0.0146)	0.0187	-154.3%		
AFFO payout ratio	98.7%	102.6%	95.5%	-388		

Key Figures from our Balance Sheet	March, 31st 2023	March, 31st 2022	March, 31st 2021	Change % / Bps
Cash and cash equivalents ¹	358,343,132	407,302,061	378,202,677	-12.0%
Recoverable prepaid taxes, mainly VAT	488,777,184	344,107,321	241,941,045	42.0%
Investment properties	68,416,345,022	66,736,975,897	65,508,222,517	2.5%
Total assets	70,058,634,455	68,304,522,943	67,110,401,325	2.6%
Total debt	6,505,000,000	5,910,000,000	5,730,000,000	10.1%
Total liabilities	8,560,252,066	7,557,308,933	7,453,116,781	13.3%
Total stockholders´ equity	61,498,382,389	60,747,214,010	59,657,284,544	1.2%
Loan-to-value (total debt/total assets)	9.3%	8.7%	8.5%	63

¹ Cash and cash equivalents position as of March 31, 2023 of 358.3 million pesos includes 136.7 million pesos corresponding to the Invex 3382 Trust (Parque Tepeyac) and consolidated in Fibra Danhos' financial information.



Fibra Danhos For the three months ended

Operating Indicators	March, 31st 2023	March, 31st 2022	March, 31st 2021	Change % / Bps
Gross Leasable Area (000´sqm)	984.1	891.5	891.8	10.4%
Gross Leasable Area Adjusted Fibra Danhos (000´sqm) 1	939.3	891.5	891.8	5.4%
Percentage of Participation in ARB Fibra Danhos (000´sqm)	95.5%	100%	100%	450
Occupancy Total Properties	85.3%	85.2%	85.2%	9
Average Monthly Fixed Rent per sqm	468.1	407.9	386.6	14.8%
Occupancy Cost	11.5%	11.9%	13.0%	-3.6%
Renewal Rate	96.9%	97.9%	97.1%	-105.4
Visitor flow - Total Properties	22,357,829	20,795,810	11,278,409	7.7%
Delinquency Rate	2.05%	3.69%	5.15%	-164
Rent Loss	1.14%	1.19%	4.04%	-5
Lease Spread (Operating Portfolio)	7.1%	1.8%	0.60%	528
Lease Spread (Retail Portfolio)	6.8%	2.0%	0.56%	476

¹ Considers 50% of the GLA of Parque Tepeyac.

Fibra Danhos

Distribution	1Q23
Distribution to CBFI holders	927,232,066.80
Distribution corresponding to net taxable income	555,524,354.11
Distribution corresponding to return of capital	371,707,712.69
Dividend declaration date	April 20th, 2023
Ex-Dividend Date	May 8th, 2023
Record Date	May 9th, 2023
Dividend payment date	May 10th, 2023



Executive Summary

- Total operating income reached 1,448.2 million pesos and Net Operating Income (NOI) totaled 1,132.5 million pesos during the quarter, an increase of 11.2% and 7.8%, respectively, compared to the same period of the previous year.
- Consolidated Net Income at the end of the first quarter of 2023 amounted to Ps. 804.6 million, which includes Ps. 28.6 million corresponding to the Invex 3382 Trust (Parque Tepeyac) which consolidates in Fibra Danhos' financial information.
- During the quarter we generated 939.4 million pesos of AFFO, representing 0.61 pesos per CBFI with economic rights. AFFO for the quarter increased 11.7% compared to 1Q22. The Technical Committee approved a distribution of 0.60 pesos per CBFI, representing 98.7% of the AFFO generated. The distribution includes 100% of the tax profit representing 0.359 pesos and a capital reimbursement for the difference, 0.241 pesos.
- At the end of 1Q23, we maintained a leverage ratio at 9.3%. All of our financial liabilities are in pesos and 84.6% are structured at a fixed rate. The weighted average cost of our debt is 8.8%, a level well below the current funding rate. Likewise, starting in the second quarter of 2023, we will realize savings in terms of the financial margin for our green credit line, through the achievement of our electricity savings target.
- Total property flow of visitors reached 22.4 million during the quarter, which represents an increase of 7.7% compared to the same period of the previous year. The Occupancy Rate registered a level of 85.3%, while total properties registered a level of 85.3%, remaining unchanged compared to the same period of the previous year.
- During the quarter we renewed commercial leases in an area of approximately 32 thousand square meters with a lease spread of 6.8%. TAPs during the quarter amounted to Ps. 38.7 million, mainly from Parque Delta, Parque Tepeyac Parque Lindavista and Tezontle.
- The leasing of Parque Tepeyac is in progress. Contracts signed and in the process of being signed represent close to 80% of the GLA, while letters of intent and advanced negotiations are underway for an area equivalent to 5.3%.



1. Financial information of Fibra Danhos

1.1 Consolidated statement of financial position

Fibra Danhos

Fibra Danhos Mexican Pesos	March, 31st 2023	March, 31st 2022	March, 31st 2021
Assets	,	•	·
Current assets			
Cash and cash equivalents ¹	358,343,132	407,302,061	378,202,677
Accounts receivable and other	524,140,781	517,010,556	741,314,810
Accounts receivable from related parties	· · · · ·	12,970	· · · · -
Prepaid taxes	488,777,184	344,107,321	241,941,045
Anticipated payments	204,387,588	226,623,702	163,238,535
Total current assets	1,575,648,685	1,495,056,611	1,524,697,067
Non-current assets			
Investment properties	68,416,345,022	66,736,975,897	65,508,222,517
Technological platform	-	56,745	1,118,164
Lease Right of Use	22,286,528	24,935,061	37,117,813
Other assets	9,175,047	11,493,000	3,672,996
Machinery and equipment	28,122,184	25,029,132	22,993,113
Deferred income tax of subsidiary	7,056,989	10,976,498	12,579,656
Total non-current assets	68,482,985,769	66,809,466,332	65,585,704,258
Total non-current assets	70,058,634,455	68,304,522,943	67,110,401,325
Liabilities and stockholders' equity			
Current liabilities			
Accounts payable and accumulated expenses	359,983,703	129,567,627	95,818,351
Prepaid rents	37,777,729	29,958,235	27,644,713
Accounts payable to related parties	230,612,489	201,566,344	195,440,129
Taxes payable	40,774,223	33,751,298	75,833,447
Tenant Admission Payments or deferred revenue, net	203,787,297	233,585,548	243,481,488
Short term debt	111,387,544	109,250,792	107,743,042
Short-Term Lease Right of Use	4,265,093	3,657,262	5,050,406
Total current liabilities	988,588,078	741,337,107	751,011,577
Non-current liabilities			
Security deposits	437,386,366	416,312,372	407,765,267
Tenant Admission Payments or deferred revenue	600,450,247	464,883,283	538,855,960
Employee benefits	24,411,714	21,511,706	18,774,050
Long term debt	6,485,819,120	5,886,150,149	5,703,006,010
Long Term Lease Right of Use	23,596,542	27,114,317	33,703,918
Total non-current liabilities	7,571,663,988	6,815,971,826	6,702,105,204
Total liabilities	8,560,252,066	7,557,308,933	7,453,116,781
Stockholders' equity			
Trustors' contributions	40,146,155,813	41,148,299,582	42,043,924,684
Consolidated net and comprehensive income	18,872,365,635	18,029,968,707	16,503,960,510
Labor Obligations	(2,917,069)	(2,886,119)	(2,780,161)
Non-controlling interest	2,650,868,494	1,739,922,325	1,280,269,996
CBFIs repurchase program	(168,090,485)	(168,090,485)	(168,090,485)
Total stockholders' equity	61,498,382,389	60,747,214,010	59,657,284,544
Total stockholders´ equity & liabilities	70,058,634,455	68,304,522,943	67,110,401,325

¹ Cash and cash equivalents position as of March 31, 2023 of \$358.3 million pesos includes \$136.7 million pesos corresponding to the Invex 3382 Trust (Parque Tepeyac) and consolidated in Fibra Danhos' financial information.



1.2 Consolidated income statement

F	or three months ended		
March, 31st 2023	March, 31st 2022	March, 31st 2021	Change %
981,661,183	903,527,388	696,220,278	8.6%
62,145,743	37,193,324	27,429,790	67.1%
64,317,974	75,286,001	86,281,681	-14.6%
111,350,676	83,728,951	38,454,867	33.0%
228,732,002	202,564,203	177,694,799	12.9%
1,448,207,578	1,302,299,868	1,026,081,415	11.2%
226,047,083	177,841,280	118,108,200	27.1%
29,677,550	26,471,205	16,923,580	12.1%
46,962,035	36,654,320	34,668,086	28.1%
13,033,910	11,001,973	9,917,460	18.5%
166,520,538	161,775,732	160,395,317	2.9%
35,513,774	25,361,802	24,408,304	40.0%
517,754,891	439,106,311	364,420,946	17.9%
6,431,041	8,455,758	2,957,473	-23.9%
137,360,170	88,512,312	85,420,307	55.2%
(13,915,824)	4,944,583	19,212,273	-381.4%
18,999,671	(10,181,555)	-	-286.6%
804,607,405	777,900,030	598,409,908	3.4%
	March, 31st 2023 981,661,183 62,145,743 64,317,974 111,350,676 228,732,002 1,448,207,578 226,047,083 29,677,550 46,962,035 13,033,910 166,520,538 35,513,774 517,754,891 6,431,041 137,360,170 (13,915,824) 18,999,671	981,661,183 903,527,388 62,145,743 37,193,324 64,317,974 75,286,001 111,350,676 83,728,951 228,732,002 202,564,203 1,448,207,578 1,302,299,868 226,047,083 177,841,280 29,677,550 26,471,205 46,962,035 36,654,320 13,033,910 11,001,973 166,520,538 161,775,732 35,513,774 25,361,802 517,754,891 439,106,311 6,431,041 8,455,758 137,360,170 88,512,312 (13,915,824) 4,944,583 18,999,671 (10,181,555)	March, 31st 2023 March, 31st 2022 March, 31st 2021 981,661,183 903,527,388 696,220,278 62,145,743 37,193,324 27,429,790 64,317,974 75,286,001 86,281,681 111,350,676 83,728,951 38,454,867 228,732,002 202,564,203 177,694,799 1,448,207,578 1,302,299,868 1,026,081,415 226,047,083 177,841,280 118,108,200 29,677,550 26,471,205 16,923,580 46,962,035 36,654,320 34,668,086 13,033,910 11,001,973 9,917,460 166,520,538 161,775,732 160,395,317 35,513,774 25,361,802 24,408,304 517,754,891 439,106,311 364,420,946 6,431,041 8,455,758 2,957,473 137,360,170 88,512,312 85,420,307 (13,915,824) 4,944,583 19,212,273 18,999,671 (10,181,555) -

1.3 Consolidated cash flow statements

Fibra Danhos	For three months ended					
Mexican Pesos	March, 31st 2023	March, 31st 2022	March, 31st 2021	Change %		
Consolidated net income	804,607,405	777,900,030	598,409,908	3.4%		
Adjustments to net income	282,999,868	246,684,211	247,866,268	14.7%		
Changes in working capital	(64,581,800)	(177,276,657)	(324,341,635)	-63.6%		
Net cash generated in operating activities	1,023,025,472	847,307,584	521,934,541	20.7%		
Acquisitions of investment properties and development	(299,882,873)	(322,968,782)	(141,137,770)	-7.1%		
Acquisitions of machinery, equipment and technological pl	46,487,583	(402,532)	· <u>-</u>	NA		
Sale of land	(59,202,500)	-	-	NA		
Interest received	6,431,041	8,455,758	2,957,473	-23.9%		
Net cash used in investing activities	(306,166,749)	(314,915,556)	(138,180,297)	-2.8%		
Capital reimbursements	(378,061,137)	(401,625,017)	(284,477,815)	-5.9%		
Lease Right of Use	(1,366,682)	(1,212,999)	(1,002,052)	12.7%		
Interest paid Lease Right of Use	(567,805)	(622,658)	(112,157)	-8.8%		
Dividends paid	(575,825,433)	(457,037,336)	(589,319,104)	26.0%		
Obtaining long-term debt	895,000,000	180,000,000	200,000,000	397.2%		
Revolving credit line	(450,000,000)	-	(100,000,000)	NA		
Capital contributions to Tepeyac	136,760,000	181,070,980	132,544,199	-24.5%		
Decrease of the non-controlling interest in Fiso Invex 3382	(28,575,933)	(4,740,972)	-	502.7%		
Interest paid	(247,543,969)	(232,777,110)	(227,476,943)	6.3%		
Net cash used in financing activities	(650,180,959)	(736,945,112)	(869,843,873)	-11.8%		
Net decrease in cash	66,677,765	(204,553,084)	(486,089,629)	-132.6%		
Cash at the beginning of period	291,665,366	611,855,144	864,292,307	-52.3%		
Cash at the end of period	358,343,131	407,302,061	378,202,677	-12.0%		



2. Cash Distribution for the first quarter of 2023 and CBFI Conciliation

The fiscal result of the third quarter amounts to 555.52 million pesos and the capital to distribute 371.7 million. Our Technical Committee approved a distribution of 0.60 pesos per CBFI with Economic Rights, which amounts to 927.23 million pesos.

Per CBFI with	economic rights	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Change %
1Q	AFFO	0.49	0.51	0.56	0.59	0.60	0.60	0.65	0.42	0.57	0.61	7.5%
	Distribution	0.44	0.48	0.52	0.56	0.58	0.61	0.00	0.40	0.58	0.60	3.4%
2Q	AFFO	0.47	0.58	0.62	0.61	0.66	0.70	0.39	0.53	0.65		
	Distribution	0.44	0.49	0.53	0.57	0.60	0.61	0.00	0.50	0.60		
3Q	AFFO	0.59	0.52	0.64	0.66	0.67	0.70	0.47	0.59	0.64		
	Distribution	0.45	0.50	0.54	0.57	0.61	0.62	0.40	0.52	0.60		
4Q	AFFO	0.46	0.55	0.66	0.66	0.75	0.75	0.56	0.67	0.66		
	Distribution	0.45	0.51	0.54	0.58	0.61	0.63	0.60	0.58	0.62		
Total	AFFO	2.00	2.16	2.48	2.52	2.53	2.76	2.07	2.20	2.52		
Total	Distribution	1.78	1.98	2.13	2.28	2.40	2.47	1.00	2.00	2.40		

The following table shows an itemization of the CBFIs with and without Economic Rights:

Conciliación CBFIs	March 31st, 2023	December 31st,2022	Change
CBFIs Issued	1,642,383,510	1,552,383,510	90,000,000
CBFIs with economic rights	1,545,386,778	1,538,526,726	6,860,052
Initial Operating Portfolio CBFIs	604,372,398	604,372,398	-
Initial Public Offering CBFIs (excluding overallotment option)	200,000,000	200,000,000	-
Executed overallotment option CBFIs	9,802,520	9,802,520	-
Toreo CBFIs with economic rights	280,522,499	280,522,499	-
Virreyes CBFIs with economic rights	227,505,097	227,505,097	-
CBFIs to be used as payment for plots of land for Parque Puebla	14,712,490	14,712,490	-
CBFIs used as payment for advisory fee	173,103,268	166,243,216	6,860,052
Vía Vallejo CBFIs with economic rights	43,847,482	43,847,482	-
CBFI Repurchase Program	-8,478,976	-8,478,976	-
CBFIs without economic rights	96,996,732	13,856,784	83,139,948
Issued CBFIs to be used for future advisory fee payments	86,996,732	3,856,784	83,139,948
Issued CBFIs to be used for future contributions	10,000,000	10,000,000	-



3. Earnings

Net Advisory and Leasing Admin. Fee

AFFO

		For three months ende	ed	
Mexican Pesos	March, 31st 2023	March, 31st 2022	March, 31st 2021	Change %
Base Rent	981,661,183	903,527,388	696,220,278	8.6%
Overage	62,145,743	37,193,324	27,429,790	67.1%
Tenant Admission Payments	64,317,974	75,286,001	86,281,681	-14.6%
Parking	111,350,676	83,728,951	38,454,867	33.0%
Maintenance, operation, advertising and other	228,732,002	202,564,203	177,694,799	12.9%
Total operating revenues	1,448,207,578	1,302,299,868	1,026,081,415	11.2%
Maintenance, operation, advertising and other expenses	226,047,083	177,841,280	118,108,200	27.1%
Leasing Administration Fee	29,677,550	26,471,205	16,923,580	12.1%
Property tax	46,962,035	36,654,320	34,668,086	28.1%
Insurance	13,033,910	11,001,973	9,917,460	18.5%
Total operating expenses	315,720,579	251,968,778	179,617,325	25.3%
Net Operating Income (inc. TAP)	1,132,486,999	1,050,331,090	846,464,090	7.8%
NOI margin (inc. TAP)	78.2%	80.7%	82.5%	(245.3)
Net Operating Income (exc. TAP)	1,068,169,025	975,045,088	760,182,409	9.6%
NOI margin (exc. TAP)	77.2%	79.5%	80.9%	(227.9)
Advisory Fee	166,520,538	161,775,732	160,395,317	2.9%
Administration Expenses	35,513,774	25,361,802	24,408,304	40.0%
EBITDA (inc. TAP)	930,452,687	863,193,557	661,660,469	7.8%
EBITDA margin (inc. TAP)	64.2%	66.3%	64.5%	(203.4)
EBITDA (exc. TAP)	866,134,713	787,907,556	575,378,788	9.9%
EBITDA margin (exc. TAP)	62.6%	64.2%	61.2%	(162.6)
Interest income	6,431,041	8,455,758	2,957,473	-23.9%
Interest expense	137,360,170	88,512,312	85,420,307	55.2%
Exchange rate gain - net	(13,915,824)	4,944,583	19,212,273	-381.4%
Adjustments to fair value of Investment Properties - net	18,999,671	(10,181,555)	-	-286.6%
Net Consolidated Income	804,607,405	777,900,030	598,409,908	3.4%
Exchange rate gain - net	(7,388,317)	1,251,409	15,110,654	NA
Adjustments to fair value of investment properties - Net	18,999,671	(10,181,555)	-	-286.6%
Non-controlling interest	28,630,933	· · · · · · · · · · · · · · · · · · ·	-	-99.2%
FFO STATE OF THE PROPERTY OF T	764,365,118	786,830,176	583,299,253	-2.9%
Net Tenant Admission Payments	(18,710,086)	(36,816,472)	(66,655,759)	-49.2%
Net anticipated rents	(1,589,040)	64,473,191	46,362,655	-102.5%
Net straight-line effect	1,459,110	2,079,673	4,842,982	-29.8%
Net property tax and insurance unaccrued	(48,324,900)	(145,993,559)	(123,320,893)	-66.9%
Fixed Asset Cost Recovery	47,602,388	-	· · · · · · · · · · · · · · · · · · ·	NA
		470 444 505	407.070.400	4.4.007

At the end of the first quarter of 2023, Parque Alameda's Net Operating Income showed a decrease of 32.3% compared to the same period of the previous year. This is mainly explained by an extraordinary income of approximately Ps. 4.4 million received in 1Q22 due to the early termination of a contract. Likewise, the Net Operating Income of Reforma 222 (Retail) had a decrease of 26.9% compared to 1Q2022, mainly due to the cancellation of an uncollectible account, which generated an impact on the income corresponding to 1Q2023. Finally, the increase observed in Via Vallejo corresponds to a one-time income resulting from an accrued overage adjustment to 1Q 2023.

194.646.509

939,449,099

170,414,525

840,987,534

167,878,103

612,406,341

14.2%

11.7%



Net Operating Income (Excluding TAPs)

Property	1Q23	1Q22	1Q21	Change %
Parque Alameda	9,981,178	14,750,846	6,718,785	-32.3%
Parque Delta	140,357,502	122,339,098	82,629,556	14.7%
Parque Duraznos	17,444,029	14,965,220	9,011,507	16.6%
Parque Esmeralda	41,967,740	38,888,139	35,768,468	7.9%
Parque Lindavista	94,963,500	84,559,198	52,420,249	12.3%
Reforma 222 (Retail)	24,746,187	33,853,352	20,531,337	-26.9%
Reforma 222 (Office)	15,304,374	19,727,168	23,241,301	-22.4%
Parque Tezontle	110,459,444	106,261,720	76,265,857	4.0%
Toreo Hotel	17,025,177	15,968,225	11,734,689	6.6%
Urbitec	4,345,281	4,318,078	3,785,054	0.6%
Parque Vía Vallejo	69,202,814	50,391,123	37,214,020	37.3%
Torre Virreyes	147,071,833	150,773,950	151,887,952	-2.5%
Toreo Centro (Retail)	102,791,417	91,030,527	60,788,484	12.9%
Parque Virreyes	7,297,240	7,313,930	9,289,835	-0.2%
Parque Las Antenas	91,822,050	86,946,066	59,612,875	5.6%
Parque Puebla	41,420,323	46,400,416	34,713,379	-10.7%
Puebla Hotel	6,947,337	6,423,161	3,975,524	8.2%
Toreo Offices Torre A	26,959,402	22,433,909	19,749,583	20.2%
Toreo Offices Torres B & C	57,325,994	58,333,453	60,846,451	-1.7%
Same Properties	1,027,432,821	975,677,579	760,184,905	5.3%
Parque Tepeyac	9,981,178	14,750,846	6,718,785	-32.3%
Total Properties	140,357,502	122,339,098	82,629,556	14.7%

Fixed Rent + Overage

	· · · · · · · · · · · · · · · · ·			
Property	1Q23	1Q22	1Q21	Change %
Parque Alameda	11,396,397	11,858,465	7,241,659	-3.9%
Parque Delta	117,226,870	103,361,542	68,122,886	13.4%
Parque Duraznos	16,921,220	15,625,517	8,420,196	8.3%
Parque Esmeralda	44,587,118	41,354,441	38,022,897	7.8%
Parque Lindavista	78,014,674	68,677,815	43,541,877	13.6%
Reforma 222 (Retail)	27,389,130	31,993,951	18,237,698	-14.4%
Reforma 222 (Office)	18,006,404	22,248,690	24,737,807	-19.1%
Parque Tezontle	100,143,384	93,419,733	64,677,670	7.2%
Toreo Hotel	17,446,355	16,297,451	12,132,352	7.0%
Urbitec	5,405,383	5,207,795	4,451,140	3.8%
Parque Vía Vallejo	73,836,034	56,083,851	42,300,598	31.7%
Torre Virreyes	150,892,625	154,569,625	153,222,926	-2.4%
Toreo Centro (Retail)	96,182,362	86,709,763	56,168,013	10.9%
Parque Virreyes	8,550,868	8,473,488	9,817,374	0.9%
Parque Las Antenas	90,400,452	82,795,061	53,432,096	9.2%
Parque Puebla	45,285,847	46,984,670	28,125,905	-3.6%
Puebla Hotel	6,953,512	6,449,363	4,005,003	7.8%
Toreo Offices Torre A	31,373,369	26,278,657	23,318,730	19.4%
Toreo Offices Torres B & C	62,175,718	62,330,682	63,673,092	-0.2%
Same Properties	1,002,187,722	940,720,562	723,649,918	6.5%
Parque Tepeyac	41,619,204			NA
Total Properties	1,043,806,926	940,720,562	723,649,918	11.0%

^{*} The difference between Fixed Income and Overage as well as Net Operating Income by property and consolidated is due to expenses or income that are not attributable to a specific property.



3.2 Debt

Our leverage ratio is 9.3% (total debt/ total assets). Our next debt maturities are scheduled for June 2026 (DANHOS16), June de 2027 (DANHOS17) and March 2026.

- 1. DANHOS16: 3,000,000,000. three billion 00/100 Mexican pesos) with a fixed nominal rate issued for a 10-year period with a 7.80% coupon rate (Mexican 10-year bond yield + 185 basis points).
- 2. DANHOS17: 2,500,000,000.00 (two thousand five hundred million 00/100 Mexican pesos) with a fixed nominal rate issued for a 10-year period with an 8.54% coupon rate (Mexican 10-year bond yield + 169 basis points).
- 3. BBVA México: 1,005,000,000.00 (One thousand five million 00/100 Mexican pesos) with a variable rate TIIE+1.20%.

Debt	Institution / Issuance	currency	Rate Type	Interest Rate/Spread	Issuance/ Disposition	Maturity	Tenor (years)	Balance
Cebures	Local (DANHOS 16)	MXN	Fixed	7.80%	11-iul-16	29-jun-26	3.26	3,000,000,000
	,				,	•		
Cebures	Local (DANHOS 17)	MXN	Fixed	8.54%	10-jul17	28-jun-27	4.26	2,500,000,000
Credit Facility	BBVA MÉXICO	MXN	Floating	TIIE+1.20%	27-mar23	25-mar-26	2.99	1,005,000,000
			Average	8.82%		Average	3.14	6,505,000,000

The following table shows information regarding compliance with the financial covenants of the debt:

Covenants as of March 31st, 2023	Fibra Danhos	Limit	Status
Loan to Value (total debt/total assets)	9.3%	50%	OK
Leverage level	1.13x	2.0x	OK
Secured debt limit	0%	40%	OK
Debt service coverage ratio (AFFO)	6.55x	1.5x min	OK
Unencumbered assets to unsecured debt	1,058%	150%	OK

3.3 Leverage and Debt Service Coverage Index (CNBV)

Leverage as of March 31st 2023:

Leverage	(million pesos)
Publicly traded debt + financing	6,505
Total Assets	70,077
Leverage (LTV)	9.3%

Where: Financing is the Aggregate amount corresponding to any credit facility, loan or financing pursuant to which the issuer has the obligation to pay, with charge to its equity, principal and, if applicable, any financial accessories related to the resources received. Publicly traded debt: Value of the outstanding bonds ("Certificados Bursátiles") issued by the issuer, with charge to its equity. Total assets: Sum of all asset items that are part of the issuer's state of financial position prepared under International Financial Reporting Standards ("IFRS")



Debt coverage service index ("ICDt") (in thousands):

	Period	(Thousands of pesos)
Cash and cash equivalents (exc. restricted cash)	As of March 31st, 2023	358,135
Recoverable VAT	Σ next 4 quarters	-
Estimated operating profit after payment of distributions	Σ next 4 quarters	3,721,811
Revolving credit lines, irrevocable and not willing	As of March 31st, 2023	995,000
Subtotal 1		5,074,945
Amortization of interest derived from financing	Σ next 4 quarters	751,409
Amortization of financing principal	Σ next 4 quarters	0
Recurring capital expenditures	Σ next 4 quarters	30,000
Non-discretionary development expenses	Σ next 4 quarters	290,000
Subtotal 2		1,071,409
Debt service coverage ratio (subtotal 1 / subtotal 2)		4.74

4. Operating Indicators

4.1 Tenant Diversification

The following table shows the distribution of GLA by type of business of our retail tenants as of March 31st 2023:

Type of business	As of March 31st, 2023
Clothing and Footwear	30%
Entertainment	21%
Department Stores	16%
Food	11%
Services	9%
Health and Beauty	5%
Home and Decoration	2%
Specialty	2%
Accessories, Jewelry and Optics	2%
Electronics and Communications	2%
Total	100%

As of March 31st, 2023, our ten largest tenants in terms of Base Rent represented 25.0% of Total Base Rent and 44.6% of the occupied GLA for the Current Operating Portfolio with no single tenant accounting for more than 4.4% of Base Rents or 7.0% of the occupied GLA attributable to our Current Operating Portfolio.



Top Tenants	Occupied GLA (sqm)	Percentage of Total Occupied GLA	Monthly Base Rent	Percentage of total monthly base rent
Department store, retail & clothing	58,862	7.0%	11,131,355	3.2%
Retail clothing	46,810	5.6%	12,212,578	3.5%
Entertainment	45,289	5.4%	3,161,328	0.9%
Department stores, telecommunications, financial services and specialty retail	40,762	4.9%	9,499,838	2.7%
Lodging	37,408	4.5%	10,203,808	2.9%
Office	35,501	4.2%	15,242,373	4.4%
Entertainment	34,948	4.2%	300,000	0.1%
Retail Clothing	27,099	3.2%	12,746,715	3.7%
Entertainment	23,738	2.8%	5,656,898	1.6%
Entertainment	22,417	2.7%	6,656,567	1.9%
Total	372,834	44.6%	86,811,459	25.0%

4.2. Lease Expirations, Leasing Activity and Lease Spread in our Current Operating Portfolio

The following table includes information regarding the expiration of the lease contracts of our Portfolio in Current Operation as of March 31st, 2023:

Lease expiration year (1)	Number of Expiring Leases	Square Meters of Expiring Leases (2)	Percentage of Property Leased Square Meters	Annualized Base Rent of Expiring Leases (2) (Ps.)	% of Property Annualized Base Rent of Expiring	Annualized Monthly Base Rent (Ps./sqm)
2023	548	96,164	11.5%	\$697,080,346	16.7%	604.1
2024	376	92,158	11.0%	\$583,486,766	14.0%	527.6
2025	338	168,932	20.2%	\$1,154,767,780	27.7%	569.6
2026	178	145,315	17.4%	\$605,330,217	14.5%	347.1
2027	226	114,642	13.7%	\$590,416,408	14.2%	429.2
Beyond	125	214,343	25.6%	\$516,497,299	12.4%	200.8
Indefinite (3)	15	4,706	0.6%	\$16,161,903	0.4%	286.2
Total	1,806	836,261	100.0%	4,163,740,719	100.0%	\$414.9

⁽¹⁾ contracts begin when the leasable area is given to the tenant, which might be different from the date the lease contract is signed; this might result in an effective date of the lease termination and that disclosed in the contract.

The GLA-weighted average remaining life of the lease agreements in the properties of our Current Operating Portfolio was approximately 5.0 years. The GLA weighted average remaining life of the lease agreements for the retail, office and mixed-use properties in our Operating Portfolio was approximately 5.0, 4.4 and 5.2 years, respectively.

⁽²⁾ Refers to the leasable area.

⁽³⁾ Lease contracts that are generating rent event though the ending date shown in it, is prior to March 31st 2023.

⁽⁴⁾ Annualized rent means the contractual Base Rent as of March 31st, 2023 times 12.



Expiration Year ⁽¹⁾	Number of Expiring Contracts	m² from Expiring contracts (2)	% m² from Expiring contracts	Expiring annualized rent (4)	% of Fixed rent from expiring contracts	Monthly fixed rent (Ps.) by m ²
2023	538	81,332	12.6%	613,674,356	21.9%	628.8
2024	361	78,734	12.2%	503,876,628	17.9%	533.3
2025	303	85,349	13.2%	463,540,395	16.5%	452.6
2026	157	106,975	16.5%	383,784,941	13.7%	299.0
2027	215	90,880	14.1%	389,610,050	13.9%	357.3
Beyond	120	199,927	30.9%	444,879,285	15.8%	185.4
Indefinite (3)	13	3,216	0.5%	9,178,836	0.3%	237.8
Commercial	1707	646,413	100.0%	2,808,544,492	100.0%	362.1
2023	10	14,832	7.8%	83,405,990	6.2%	468.6
2024	15	13,424	7.1%	79,610,138	5.9%	494.2
2025	35	83,584	44.0%	691,227,385	51.0%	689.2
2026	21	38,340	20.2%	221,545,275	16.3%	481.5
2027	11	23,762	12.5%	200,806,358	14.8%	704.2
Beyond	5	14,416	7.6%	71,618,014	5.3%	414.0
Indefinite (3)	2	1,490	0.8%	6,983,068	0.5%	390.6
Office	99	189,848	100.0%	1,355,196,227	100.0%	594.9

The Lease Spread in 1Q23 was 7.1% for the overall Portfolio and 6.8% for the retail properties and retail components of the mixed-use properties in our Currently Operating Portfolio.

Lease Spread	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	1Q23
Operating Portfolio	1.3%	-0.7%	-0.9%	2.2%	0.6%	-1.4%	3.0%	2.4%	1.8%	3.0%	7.5%	3.6%	7.1%
Retail properties and mixed-use retail	2.0%	2.2%	2.0%	3.5%	0.6%	-0.5%	3.7%	2.7%	2.0%	5.3%	5.1%	5.6%	6.8%

The Lease Spread of the Current Operating Portfolio in 1Q22 was calculated over 36,348 sqm. The Lease Spread of the retail properties and mixed-use properties in 1Q23 was calculated over 32,381 sqm.



5. ESG Strategy

ESG Executive Summary

At Fibra Danhos, we have demonstrated our commitment to environmental, social and corporate responsibility, always maintaining the best market practices and aligning ourselves with the growing need for actions that generate a positive impact. We are always focused on meeting the accountability expectations of companies, investors, regulators and other stakeholders. We respond to all of this with actions that allow us to remain at the forefront, always being a benchmark in the real estate sector.

Highlights of our ESG strategy.

- After the first year of structuring our green credit line, we achieved the energy savings commitment established in the contract, validated by an independent third party, thus obtaining a reduction in the financial cost.
- As of the date of this report, we are in the final stages of preparing our Integrated Annual Report 2022, which reflects our commitment to advancing
 compliance with the material issues aligned with our ESG strategy. Likewise, committed to information transparency, we continue to rely on the advice of
 expert consultants for the verification of strategic indicators.
- For the third consecutive year, the Mexican Center for Philanthropy CEMEFI and the Alliance for Corporate Social Responsibility have awarded us the distinction of Socially Responsible Company (ESR). Likewise, for the fourth consecutive year we have participated in the S&P Corporate Sustainability Assessment (CSA), in which more than 13,000 companies from all over the world participate, being an important basis for the evaluation of inclusion in some sustainable indexes.
- We participated in the Innovation Accelerator program for the Sustainable Development Goals (SDGs) for Young Professionals 2023 of the UN Global Compact. The main objective is to learn how to use the SDGs as catalysts for the development of new projects that add value to our portfolio, always aligned with best practices in terms of ESG.
- We are in the process of evaluating several technology projects to obtain an energy storage system using clean and long-lasting batteries, which will allow us to reduce our energy consumption during peak hours.



6. Current Portfolio and Growth Plan

Fibra Danhos Portfolio	ra Danhos Portfolio Opening Year		GLA	% of GLA	Occupancy	Parking Spaces	
Current Operating Portfolio							
Retail							
1. Parque Alameda	2003	Cuauhtémoc, CDMX	15,755	1.7%	91.3%	308	
2. Parque Delta	2005/2016 (expansion)	Benito Juárez, CDMX	70,831	7.5%	98.5%	2,999	
3. Parque Duraznos	2000	Miguel Hidalgo, CDMX	19,326	2.1%	81.0%	1,002	
4. Parque Las Antenas	2018	Iztapalapa, CDMX	108,847	11.6%	89.0%	4,351	
5. Parque Lindavista	2006	Gustavo A. Madero, CDMX	41,595	4.4%	98.3%	2,254	
6.1 Reforma 222 (Comercial)	2007	Cuauhtémoc, CDMX	24,291	2.6%	93.2%	1,438	
7.1 Parque Puebla	2017	Puebla, Puebla	71,360	7.6%	69.0%	3,404	
7.2 Puebla (Hotel)	2019	Puebla, Puebla	9,596	1.0%	100.0%	70	
8. Parque Tezontle	2007/2015 (expansion)	Iztapalapa, CDMX	68,313	7.3%	98.4%	3,045	
9.1 Toreo Parque Central (Comercial)	2014	Naucalpan, Estado de México	92,722	9.9%	94.9%	3,400	
9.2 Toreo (Hotel)	2016	Naucalpan, Estado de México	17,297	1.8%	100.0%	400	
10. Vía Vallejo	2016	Iztapalapa, CDMX	84,285	9.0%	92.7%	4,499	
15. Parque Tepeyac*	2022	Gustavo A. Madero, CDMX	44,739	4.8%	78.6%	2,000	
Subtotal Retail			668,958	71.2%	90.4%	29,170	
Office							
6.2 Reforma 222 (Office)	2007	Cuauhtémoc, CDMX	20,402	2.2%	54.6%	288	
9.3 Toreo (Torres B y C)	2016	Naucalpan, Estado de México	68,682	7.3%	78.4%	1,314	
9.4 Toreo (Torre A)	2017	Naucalpan, Estado de México	58,560	6.2%	39.0%	1,315	
11. Parque Esmeralda	2000	Tlalpan, CDMX	34,151	3.6%	100.0%	1,636	
12. Torre Virreyes	2015	Miguel Hidalgo, CDMX	67,912	7.2%	94.4%	2,251	
13. Urbitec	2009	Miguel Hidalgo, CDMX	12,879	1.4%	34.0%	316	
14. Parque Virreyes	1989	Miguel Hidalgo, CDMX	7,783	0.8%	75.4%	251	
Subtotal Office			270,369	28.8%	72.6%	7,371	
Total Portfolio			939,327	100.0%	85.3%	36,541	
15. Parque Tepeyac **	2022	Gustavo A. Madero, CDMX	89,479	9.1%	78.6%	4,000	
Subtotal/ Weighted Avg. Retail			713,697	72.5%	89.8%	31,170	
Subtotal/ Weighted Avg. Office			270,369	27.5%	72.6%	7,371	
Total Portfolio**			984,066	100.0%	85.0%	38,541	

^{*} Fibra Danhos is entitled to 50% of the ARB.
** Includes the entire ARB of Parque Tepeyac.



6.1 Parque Tepeyac–Inauguration date (Etapa I): November 10th 2022

The Parque Tepeyac project is located in the northeast of CDMX, in the Gustavo A. Madero municipality where there is a high population density of residential and commercial vocation, it allows a high influx due to its accesses by Eduardo Molina, Pelícano and San Juan Street, and the proximity to the Martín Carrera and Talismán metro, as well as the San Juan de Aragón and Martín Carrera Metrobús stations.

Parque Tepeyac had changes in design, with more open, ventilated spaces, green spaces, it has an efficient water cycle. We held the opening to the public on November 10th with a resounding success. The Entertainment and Cultural Center is expected to open in the second half of 2023.

The participation of Fibra Danhos in the project is 50%.

Parque Tepeyac	As of March 31st,	2023	As of December, 31st 2022		
	sqm of GLA	% of GLA	sqm of GLA	% of GLA	
Executed lease agreements	72,045	80.5%	71,014	79.4%	
Lease agreements in the process of being executed	2,578	2.9%	1,552	1.7%	
Letters of intent	4,778	5.3%	11,741	13.1%	
Total	79,401	88.7%	84,307	94.2%	







7. Glossary

Adjusted Funds From Operations (AFFO): Result of adjusting FFO by adding or subtracting, as applicable, the following items: (i) subtracting capital expenditures to maintain and improve the quality of assets; (ii) net Tenant Admission Payments, which are composed of Tenant Admission Payments collected in the current period that are unearned and Tenant Admission Payments collected in prior periods accrued in the current period; (iii) net rents collected in advance, which are composed of rents collected in advance in the current period that are unearned and rents collected in advance in prior periods that are accrued in the current period; (iv) net Leasing and net Advisory Fees accrued, which are composed of Leasing and Advisory Fees accrued in advance, Leasing and Advisory Fees accrued in the current period that remain unpaid and Leasing and Advisory Fees from previous periods; (v) adjusting for the straight-line effect (effect of recognizing the amounts of Base Rent, proportionately in straight line throughout the term of lease agreements, no matter the payment method agreed upon with the tenant); (vi) net Property Tax and Insurance expenses from the current period and Property Tax and Insurance expenses that correspond to previous periods. AFFO is a measure of the capacity to generate cash flows.

Base rent: Minimum fixed rent payable by tenants as determined in the lease agreement.

Delinquency Rate: Rental payment delayed beyond 60 days. When it is presented as a percentage, Delinquency Rate is rental payment delayed beyond 60 days as a percentage of annualized Base Rent of the respective period.

Current Development Portfolio: Means the properties and components of properties that are currently under development and/or conclusive phase. (Parque Tepeyac).

Current Operating Portfolio: Means, collectively, the properties that are part of the Initial Operating Portfolio, the retail component of Toreo Parque Central and Torre Virreyes. (Parque Alameda, Parque Delta, Parque Duraznos, Parque Esmeralda, Parque Las Antenas, Parque Lindavista, Reforma 222, Parque Puebla, Hotel Puebla, Parque Tezontle, retail component of Toreo Parque Central, office towers A, B & C of Toreo Parque Central, the hotel in Toreo Parque Central, Parque Vía Vallejo, Urbitec and Parque Virreyes.)

EBITDA: Earnings before interests, taxes, depreciation and amortization. In the case of pro forma financial information of the 9 properties in our Operating Portfolio, the Advisory Fee is subtracted from revenues to calculate EBITDA. In the case of financial information of Fibra Danhos, the Advisory Fee and professional fees to fourth parties, if any, are subtracted from revenues to calculate EBITDA. In any case, EBITDA is calculated before any adjustments relating to changes in the market value of assets reflected in results.

Issued CBFIs: Total stocks issued by the company, including stocks held on treasury as reserves.

Outstanding CBFIs (BMV): Stocks that are currently held or being traded by an investor or company insider.

Economic Rights: Rights of CBFI holders to receive cash distributions, pursuant to the legal documents of Fibra Danhos' IPO.

Market Cap. Calculation: (Outstanding CBFIs) * (Average Quarterly Closing Price)

Funds From Operations (FFO): As applicable, the result of adding to or subtracting from Net Income adjustments relating to negative or positive changes, respectively, in the market value of assets reflected in results and the non-controlling interest.

Initial Development Portfolio: Means the two properties that were contributed to the Trust for its IPO. (Toreo Parque Central and Torre Virreyes)

Initial Operating Portfolio: Means the nine properties that were contributed to the Trust for its IPO. (Parque Alameda, Parque Delta, Parque Duraznos, Parque Esmeralda, Parque Lindavista, Reforma 222, Parque Tezontle, Urbitec and Parque Virreyes.)

Lease Spread: Compares in a given period of time the price per sqm of Fixed Rent of the renewed and new lease agreements with respect to the price per sqm of the expired and terminated lease agreements in the same period of time

Net Income: Result of (i) subtracting from operating revenues (Base Rent, Overage Rent, Tenant Admission Payments, parking revenues, and maintenance, operation, advertising and other revenues) operation and maintenance expenses; property taxes; insurance; Advisory Fee; Leasing Administration Fee; professional fees to fourth parties; net financial revenues/expenses; taxes attributable to the Management Subsidiary; and (ii) adding or subtracting, as applicable, any adjustments relating to changes in the market value of assets reflected in results.



Net Operating Income: Calculated by subtracting operating expenses of the properties (excluding net financial revenues/expenses and the Advisory Fee) from operating revenues of the properties.

Occupancy Cost: In the case of those retail tenants who are the most significant in terms of GLA and Fixed Rent, cost incurred associated to occupying a premise, which consists of Base Rent, Overage Rent and common area maintenance and advertising fees, expressed as a percentage of the corresponding Tenant Sales.

Overage Rent: The difference paid as rent (when positive), between Base Rent and the rent consisting of a percentage of Tenant Sales, as determined in the lease agreements of retail spaces.

Renewal Rate: Result of dividing the gross leasable area of premises that were renewed, by the total gross leasable area of the portfolio.

Rent loss: Rental payment delayed beyond 180 days. When it is presented as a percentage, Rental Loss is rental payment delayed beyond 180 days as a percentage of annualized Base Rent of the respective period.

Tenant Admission Payments: A one-time non-reimbursable payment made to us by some entering tenants in our retail properties and in the retail components of our mixed-use properties. Tenant Admission Payments are usually received at the time of leasing new space or when an expiring lease agreement is not renewed and the corresponding premise is leased to a new entering tenant.

Tenant Sales: Sales generated in the leased premises in a given period for those retail tenants who are the most significant in terms of GLA and Fixed Rent and have a contractual obligation to report sales under their lease agreements.